

Table 4.4.1: Business and Technical Assistance Services Matrix

Service Providers	Feasibility & Planning						Marketing						Accounting & Taxes						Legal & Estate Planning						Access to Capital											
	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6						
Agency of Commerce and Community Development (ACCD)																															✓	✓	✓	✓	✓	✓
Cellars at Jasper Hill (CIJH)	✓	✓	✓																																	
Efficiency Vermont (EV)																																				
Farm Service Agency, USDA (FSA)																															✓	✓	✓	✓	✓	✓
Farmer's Watershed Alliance (FWA)																																				
Highbirds Center for Composting (HCC)		✓	✓	✓	✓																															
Intervale Center (IC)	✓	✓	✓	✓	✓		✓	✓	✓	✓	✓			✓	✓	✓	✓		✓	✓	✓									✓	✓	✓	✓	✓	✓	
Land for Good (LFG)																																				
Northeast Organic Farming Association of Vermont (NOFA)	✓	✓	✓	✓	✓		✓	✓	✓	✓	✓																									
Natural Resources Conservation Service, USDA (NRCS)		✓	✓	✓	✓			✓	✓	✓	✓																			✓	✓	✓	✓	✓	✓	
Rutland Area Farm and Food Link (RAFFL)																																				
Regional Development Corporations (RDC)																														✓	✓	✓	✓	✓	✓	
Rural Vermont (RV)		✓	✓																																	

KEY

1 - PRE-VENTURE	2 - START-UP	3 - GROWTH	4 - MATURITY	5 - REVITALIZATION	6 - SUCCESSION
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Service Providers	Human Resources						Regulations & Permits						Production / Processing & Energy						Packaging & Safety						Land Access						Infrastructure					
	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6
ACCD									✓	✓	✓	✓																								
CJH													✓	✓	✓	✓															✓	✓	✓	✓		
EV													✓	✓	✓	✓	✓																			
FSA																																				
FWA													✓	✓	✓	✓	✓	✓																		
HCC													✓	✓	✓	✓	✓	✓																		
IC														✓	✓	✓	✓	✓							✓	✓					✓	✓				
LFG																									✓	✓	✓	✓	✓	✓						✓
NOFA													✓	✓	✓	✓	✓	✓							✓	✓	✓				✓	✓	✓			
NRCS													✓	✓	✓	✓	✓	✓													✓	✓	✓	✓	✓	
RAFFL																									✓	✓										
RDC				✓	✓																													✓	✓	
RV							✓	✓	✓	✓			✓	✓	✓	✓																				

NOTE: Although a variety of producer and processor associations, such as the Northern Grain Growers Association, provide technical assistance service, we have not included these associations in this matrix.

FARM TO PLATE STRATEGIC PLAN | 4.4 FOOD SYSTEM BUSINESS PLANNING AND TECHNICAL ASSISTANCE

Service Providers	Feasibility & Planning						Marketing						Accounting & Taxes						Legal & Estate Planning						Access to Capital					
	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6
Vermont Small Business Development Center (SBDC)	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
University of Vermont (UVM) Extension and CSA	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Vermont Agency of Agriculture, Food and Markets (VAAFAM)							✓	✓	✓	✓	✓	✓																		
Vermont Agriculture Mediation Program (VAMP)													✓	✓	✓	✓	✓	✓												
Vermont Association of Conservation Districts (VACD)																														
Vermont Community Action Agencies (VCAA)	✓	✓																							✓	✓				
Vermont Farm Bureau (VFB)							✓	✓	✓	✓	✓	✓																		
Vermont Farm Viability Program (VFP)	✓	✓	✓	✓	✓	✓							✓	✓	✓	✓	✓	✓							✓	✓	✓	✓	✓	✓
Vermont Food Venture Center (VFC)	✓	✓	✓	✓	✓	✓							✓	✓	✓	✓	✓	✓												
Vermont Land Trust (VLT)													✓	✓	✓	✓	✓	✓							✓	✓	✓	✓	✓	✓
Vermont Manufacturing Extension Center (VMEC)																														
Vermont Specialty Food Association (VSFA)							✓	✓	✓	✓	✓	✓																		
Vermont Sustainable Jobs Fund (VJSJF)			✓	✓	✓	✓	✓	✓	✓	✓	✓	✓							✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Yankee Farm Credit (YFC)													✓	✓	✓	✓	✓	✓							✓	✓	✓	✓	✓	✓

KEY

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FARM TO PLATE STRATEGIC PLAN | 4.4 FOOD SYSTEM BUSINESS PLANNING AND TECHNICAL ASSISTANCE

Service Providers	Human Resources						Regulations & Permits						Production / Processing & Energy						Packaging & Safety						Land Access						Infrastructure					
	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6
SBDC							✓	✓	✓	✓	✓	✓																								
LVM		✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
VAAF	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
VAMD			✓	✓	✓	✓																														
VACD							✓	✓	✓	✓	✓	✓		✓	✓	✓	✓	✓							✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
VCAA													✓	✓																	✓					
VFB																																				
VFVP														✓	✓	✓	✓	✓							✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
VFVC							✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
VLT																			✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
VMEC														✓	✓	✓	✓																			
VSFA														✓	✓	✓	✓	✓	✓	✓	✓	✓	✓													
VSJF		✓	✓										✓	✓	✓	✓													✓	✓	✓	✓	✓	✓		
YFC																																				