

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19

H.179

Introduced by Representatives Morrissey of Bennington, Bancroft of Westford, Batchelor of Derby, Beck of St. Johnsbury, Beyor of Highgate, Branagan of Georgia, Brennan of Colchester, Browning of Arlington, Burditt of West Rutland, Canfield of Fair Haven, Condon of Colchester, Corcoran of Bennington, Cupoli of Rutland City, Dame of Essex, Devereux of Mount Holly, Dickinson of St. Albans Town, Donahue of Northfield, Eastman of Orwell, Fagan of Rutland City, Fiske of Enosburgh, Gage of Rutland City, Gamache of Swanton, Graham of Williamstown, Hebert of Vernon, Helm of Fair Haven, Higley of Lowell, Hubert of Milton, Juskiewicz of Cambridge, LaClair of Barre Town, Lawrence of Lyndon, Lefebvre of Newark, Lewis of Berlin, Martel of Waterford, Myers of Essex, Parent of St. Albans City, Pearce of Richford, Purvis of Colchester, Quimby of Concord, Savage of Swanton, Shaw of Pittsford, Shaw of Derby, Smith of New Haven, Strong of Albany, Tate of Mendon, Van Wyck of Ferrisburgh, Viens of Newport City, and Willhoit of St. Johnsbury

1 Referred to Committee on

2 Date:

3 Subject: Health; health insurance; Vermont Health Benefit Exchange; Green  
4 Mountain Care Board; health care professionals; rates

5 Statement of purpose of bill as introduced: This bill proposes to allow insurers  
6 to sell individual and small group health benefit plans outside the Vermont  
7 Health Benefit Exchange. The bill would also ensure that Vermont residents  
8 have the ability to enter into voluntary financial arrangements with their health  
9 care providers and would prohibit the Green Mountain Care Board from  
10 placing restrictions on health care professionals' practice locations.

11 An act relating to health care professionals' rates and practice locations and  
12 establishing a health insurance market outside the Exchange

13 It is hereby enacted by the General Assembly of the State of Vermont:

14 \* \* \* Establishing a Market Outside the Exchange \* \* \*

15 Sec. 1. 8 V.S.A. § 4080g(a) is amended to read:

16 (a) Application. Notwithstanding the provisions of section 4080h of this  
17 title and of 33 V.S.A. § 1811, on and after January 1, 2014, the provisions of  
18 this section shall apply to an individual, small group, or association plan that  
19 qualifies as a grandfathered health plan under Section 1251 of the Patient  
20 Protection and Affordable Care Act (Public Law 111-148), as amended

1 by the Health Care and Education Reconciliation Act of 2010 (Public Law  
2 111-152)(Affordable Care Act). In the event that a plan no longer qualifies as  
3 a grandfathered health plan under the Affordable Care Act, the provisions of  
4 this section shall not apply and the provisions of section 4080h of this title  
5 shall apply if the plan is offered outside the Vermont Health Benefit Exchange  
6 and the provisions of 33 V.S.A. § 1811 shall govern if the plan is offered  
7 through the Vermont Health Benefit Exchange.

8 Sec. 2. 8 V.S.A. § 4080h is added to read:

9 § 4080h. INDIVIDUAL AND SMALL GROUP PLANS

10 (a) As used in this section:

11 (1) “Affordable Care Act” means the federal Patient Protection and  
12 Affordable Care Act (Public Law 111-148), as amended by the federal Health  
13 Care and Education Reconciliation Act of 2010 (Public Law 111-152), and as  
14 may be further amended.

15 (2) “Health benefit plan” means a health insurance policy, a nonprofit  
16 hospital or medical service corporation service contract, or a health  
17 maintenance organization health benefit plan offered outside the Vermont  
18 Health Benefit Exchange and issued to an individual or to an employee of a  
19 small employer. The term does not include coverage only for accident or  
20 disability income insurance, liability insurance, coverage issued as a  
21 supplement to liability insurance, workers’ compensation or similar insurance,

1 automobile medical payment insurance, credit-only insurance, coverage for  
2 on-site medical clinics, or other similar insurance coverage in which benefits  
3 for health services are secondary or incidental to other insurance benefits as  
4 provided under the Affordable Care Act. The term also does not include  
5 stand-alone dental or vision benefits, long-term care insurance, specific disease  
6 or other limited benefit coverage; Medicare supplemental health benefits;  
7 Medicare Advantage plans; and other similar benefits excluded under the  
8 Affordable Care Act.

9 (3) “Registered carrier” means any person, except an insurance agent,  
10 broker, appraiser, or adjuster, that issues a health benefit plan and that has a  
11 registration in effect with the Commissioner of Financial Regulation as  
12 required by this section.

13 (4) “Small employer” means an entity that employed an average of not  
14 more than 100 employees on working days during the preceding calendar year.  
15 The term includes self-employed persons to the extent permitted under the  
16 Affordable Care Act.

17 (b) A health benefit plan shall comply with the requirements of the  
18 Affordable Care Act, including providing the essential health benefits package,  
19 offering only plans with at least a 60 percent actuarial value, adhering to  
20 limitations on deductibles and out-of-pocket expenses, and offering plans with  
21 a bronze-, silver-, gold-, or platinum-level actuarial value.

1       (c) No person may provide a health benefit plan to an individual or small  
2       employer unless such person is a registered carrier. The Commissioner of  
3       Financial Regulation shall establish, by rule, the minimum financial,  
4       marketing, service, and other requirements for registration. Such registration  
5       shall be effective upon approval by the Commissioner and shall remain in  
6       effect until revoked or suspended by the Commissioner for cause or until  
7       withdrawn by the carrier. A carrier may withdraw its registration upon at least  
8       six months' prior written notice to the Commissioner. A registration filed with  
9       the Commissioner shall be deemed to be approved unless it is disapproved by  
10       the Commissioner within 30 days of filing.

11       (d) A registered carrier shall guarantee acceptance of all individuals, small  
12       employers, and employees of small employers, and each dependent of such  
13       individuals and employees, for any health benefit plan offered by the carrier.

14       (e) A registered carrier shall offer a health benefit plan rate structure that, at  
15       least, differentiates between single person, two person, and family rates.

16       (f)(1) A registered carrier shall use a community rating method acceptable  
17       to the Commissioner of Financial Regulation for determining premiums for  
18       health benefit plans. Except as provided in subdivision (2) of this subsection,  
19       the following risk classification factors are prohibited from use in rating  
20       individuals, small employers, or employees of small employers, or the  
21       dependents of such individuals or employees:

1           (A) demographic rating, including age and gender rating;

2           (B) geographic area rating;

3           (C) industry rating;

4           (D) medical underwriting and screening;

5           (E) experience rating;

6           (F) tier rating; or

7           (G) durational rating.

8           (2)(A) The Commissioner shall, by rule, adopt standards and a process  
9           for permitting registered carriers to use one or more risk classifications in their  
10           community rating method, provided that the premium charged shall not deviate  
11           above or below the community rate filed by the carrier by more than  
12           20 percent and provided further that the Commissioner's rules may not permit  
13           any medical underwriting and screening and shall give due consideration to the  
14           need for affordability and accessibility of health insurance.

15           (B) The Commissioner's rules shall permit a carrier, including a  
16           hospital or medical service corporation and a health maintenance organization,  
17           to establish rewards, premium discounts, split benefit designs, rebates, or  
18           otherwise waive or modify applicable co-payments, deductibles, or other  
19           cost-sharing amounts in return for adherence by a member or subscriber to  
20           programs of health promotion and disease prevention. The Commissioner  
21           shall consult with the Commissioner of Health, the Director of the Blueprint

1 for Health, and the Commissioner of Vermont Health Access in the  
2 development of health promotion and disease prevention rules that are  
3 consistent with the Blueprint for Health. Such rules shall:

4 (i) limit any reward, discount, rebate, or waiver or modification of  
5 cost-sharing amounts to not more than a total of 15 percent of the cost of the  
6 premium for the applicable coverage tier, provided that the sum of any rate  
7 deviations under subdivision (A) of this subdivision (2) does not exceed  
8 30 percent;

9 (ii) be designed to promote good health or prevent disease for  
10 individuals in the program and not be used as a subterfuge for imposing higher  
11 costs on an individual based on a health factor;

12 (iii) provide that the reward under the program is available to all  
13 similarly situated individuals and shall comply with the nondiscrimination  
14 provisions of the federal Health Insurance Portability and Accountability Act  
15 of 1996; and

16 (iv) provide a reasonable alternative standard to obtain the reward  
17 to any individual for whom it is unreasonably difficult due to a medical  
18 condition or other reasonable mitigating circumstance to satisfy the otherwise  
19 applicable standard for the discount and disclose in all plan materials that  
20 describe the discount program the availability of a reasonable alternative  
21 standard.

1           (C) The Commissioner's rules shall include:

2                   (i) standards and procedures for health promotion and disease  
3 prevention programs based on the best scientific, evidence-based medical  
4 practices as recommended by the Commissioner of Health;

5                   (ii) standards and procedures for evaluating an individual's  
6 adherence to programs of health promotion and disease prevention; and

7                   (iii) any other standards and procedures necessary or desirable to  
8 carry out the purposes of this subdivision (2).

9           (D) The Commissioner may require a registered carrier to identify  
10 that percentage of a requested premium increase which is attributed to the  
11 following categories: hospital inpatient costs, hospital outpatient costs,  
12 pharmacy costs, primary care, other medical costs, administrative costs, and  
13 projected reserves or profit. Reporting of this information shall occur at the  
14 time a rate increase is sought and shall be in the manner and form directed by  
15 the Commissioner. Such information shall be made available to the public in a  
16 manner that is easy to understand.

17           (g) A registered carrier shall file with the Commissioner an annual  
18 certification by a member of the American Academy of Actuaries of the  
19 carrier's compliance with this section. The requirements for certification shall  
20 be as the Commissioner prescribes by rule.

1       (h) A registered carrier shall provide, on forms prescribed by the  
2       Commissioner, full disclosure to a small employer of all premium rates and  
3       any risk classification formulas or factors prior to acceptance of a plan by the  
4       small employer.

5       (i) A registered carrier shall notify an applicant for coverage as an  
6       individual of the income thresholds for eligibility for State and federal  
7       premium tax credits and cost-sharing subsidies in plans purchased through the  
8       Vermont Health Benefit Exchange pursuant to 33 V.S.A. chapter 18,  
9       subchapter 1, and the potential that the applicant may be eligible for the credit  
10       or subsidy, or both.

11       (j) A registered carrier shall guarantee the rates on a health benefit plan for  
12       a minimum of 12 months.

13       (k) The Commissioner or the Green Mountain Care Board established in  
14       18 V.S.A. chapter 220, as appropriate, shall disapprove any rates filed by any  
15       registered carrier, whether initial or revised, for insurance policies unless the  
16       anticipated medical loss ratios for the entire period for which rates are  
17       computed are at least 80 percent, as required by the Affordable Care Act.

18       (l) The guaranteed acceptance provision of subsection (d) of this section  
19       shall not be construed to limit an employer's discretion in contracting with his  
20       or her employees for insurance coverage.

1 Sec. 3. 8 V.S.A. § 4085 is amended to read:

2 § 4085. REBATES AND COMMISSIONS PROHIBITED FOR NONGROUP  
3 AND SMALL GROUP POLICIES AND PLANS OFFERED  
4 THROUGH THE VERMONT HEALTH BENEFIT EXCHANGE

5 (a) No insurer doing business in this State and no insurance agent or broker  
6 shall offer, promise, allow, give, set off, or pay, directly or indirectly, any  
7 rebate of or part of the premium payable on a plan issued pursuant to section  
8 4080g or 4080h of this title or 33 V.S.A. § 1811 or earnings, profits, dividends,  
9 or other benefits founded, arising, accruing or to accrue thereon or therefrom,  
10 or any special advantage in date of policy or age of issue, or any paid  
11 employment or contract for services of any kind or any other valuable  
12 consideration or inducement to or for insurance on any risk in this State, now  
13 or hereafter to be written, or for or upon any renewal of any such insurance,  
14 which is not specified in the policy contract of insurance, or offer, promise,  
15 give, option, sell, purchase any stocks, bonds, securities, or property or any  
16 dividends or profits accruing or to accrue thereon, or other thing of value  
17 whatsoever as inducement to insurance or in connection therewith, or any  
18 renewal thereof, which is not specified in the plan.

19 (b) No person insured under a plan issued pursuant to section 4080g or  
20 4080h of this title or 33 V.S.A. § 1811 or party or applicant for such plan shall  
21 directly or indirectly receive or accept or agree to receive or accept any rebate

1 of premium or of any part thereof, or any favor or advantage, or share in any  
2 benefit to accrue under any plan issued pursuant to section 4080g or 4080h of  
3 this title or 33 V.S.A. § 1811, or any valuable consideration or inducement,  
4 other than such as is specified in the plan.

5 (c) Nothing in this section shall be construed as prohibiting any insurer  
6 from allowing or returning to its participating policyholders dividends,  
7 savings, or unused premium deposits; or as prohibiting any insurer from  
8 returning or otherwise abating, in full or in part, the premiums of its  
9 policyholders out of surplus accumulated from nonparticipating insurance; ~~or~~  
10 as prohibiting the taking of a bona fide obligation, with interest not exceeding  
11 six percent per annum, in payment of any premium.

12 (d)(1) No insurer shall pay any commission, fee, or other compensation,  
13 directly or indirectly, to a licensed or unlicensed agent, broker, or other  
14 individual in connection with the sale of a health insurance plan issued  
15 pursuant to section 4080g or 4080h of this title or 33 V.S.A. § 1811, nor shall  
16 an insurer include in an insurance rate for a health insurance plan issued  
17 pursuant to section 4080g or 4080h of this title or 33 V.S.A. § 1811 any sums  
18 related to services provided by an agent, broker, or other individual. A health  
19 insurer may provide to its employees wages, salary, and other  
20 employment-related compensation in connection with the sale of health  
21 insurance plans, but may not structure any such compensation in a manner that

1 promotes the sale of particular health insurance plans over other plans offered  
2 by that insurer.

3 (2) Nothing in this subsection shall be construed to prohibit the  
4 Vermont Health Benefit Exchange established in 33 V.S.A. chapter 18,  
5 subchapter 1 from structuring compensation for agents or brokers in the  
6 form of an additional commission, fee, or other compensation outside  
7 insurance rates or from compensating agents, brokers, or other individuals  
8 through the procedures and payment mechanisms established pursuant to  
9 33 V.S.A. § 1805(17).

10 Sec. 4. 8 V.S.A. § 4085a(a) is amended to read:

11 (a) As used in this section, “group insurance” means any policy described  
12 in section 4079 of this title, except that it shall not include any small group  
13 policy issued pursuant to section ~~4080a~~ or 4080g or 4080h of this title or to  
14 33 V.S.A. § 1811.

15 Sec. 5. 33 V.S.A. § 1811(b) is amended to read:

16 ~~(b)(1) No person may provide a health benefit plan to an individual unless~~  
17 ~~the plan is offered through the Vermont Health Benefit Exchange.~~

18 ~~(2)~~ To the extent permitted by the U.S. Department of Health and  
19 Human Services, a small employer or an employee of a small employer may  
20 purchase a health benefit plan through the Exchange website, through

1 navigators, by telephone, or directly from a health insurer under contract with  
2 the Vermont Health Benefit Exchange.

3 ~~(3) No person may provide a health benefit plan to an individual or~~  
4 ~~small employer unless the plan complies with the provisions of this subchapter.~~

5 \* \* \* Health Care Professionals \* \* \*

6 Sec. 6. INTENT

7 It is the intent of the General Assembly to recruit and retain a highly  
8 qualified health care workforce to provide high-quality health care services in  
9 this State. Every Vermont resident should have the ability to enter into  
10 voluntary financial arrangements with the health care professionals of his or  
11 her choice. In addition, every Vermont health care professional should have  
12 the ability to establish his or her practice where and when he or she chooses.

13 Sec. 7. 18 V.S.A. § 9382 is added to read:

14 § 9382. LIMITATIONS ON AUTHORITY

15 The Green Mountain Care Board shall not:

16 (1) adopt, by rule or any other mechanism, maximum rates that health  
17 care professionals may accept that would interfere with the ability of any  
18 Vermont resident to enter into a voluntary financial arrangement with the  
19 Vermont-licensed health care professional of his or her choice; or

20 (2) place any restrictions on the location in which a health care  
21 professional practices, unless the restriction is directly related to an agreement

1 with the professional to practice in a specific region in return for full or partial  
2 repayment of his or her educational loans.

3 Sec. 8. 18 V.S.A. § 9375 is amended to read:

4 § 9375. DUTIES

5 (a) The Board shall execute its duties consistent with the principles  
6 expressed in ~~18 V.S.A. §~~ section 9371 of this title.

7 (b) The Board shall have the following duties:

8 \* \* \*

9 (5) Set rates for health care professionals pursuant to section 9376 of  
10 this title, to be implemented over time, and make adjustments to the rules on  
11 reimbursement methodologies as needed.

12 \* \* \*

13 Sec. 9. 18 V.S.A. § 9376 is amended to read:

14 § 9376. PAYMENT AMOUNTS; METHODS

15 (a) It is the intent of the ~~general assembly~~ General Assembly to:

16 (1) ensure payments to health care professionals that are consistent with  
17 efficiency, economy, and quality of care and will permit them to provide, on a  
18 solvent basis, effective and efficient health services that are in the public  
19 interest. ~~It is also the intent of the general assembly to:~~

20 (2) eliminate the shift of costs between the payers of health services to  
21 ensure that the amount paid to health care professionals is sufficient to enlist

1 enough providers to ensure that health services are available to all Vermonters  
2 and are distributed equitably; and

3 (3) protect the ability of each Vermont resident to enter into voluntary  
4 financial arrangements with the Vermont-licensed health care professionals of  
5 his or her choice.

6 (b)(1) ~~The board~~ To the extent permitted under federal law, the Board shall  
7 set reasonable rates for third-party reimbursement for health care professionals,  
8 health care provider bargaining groups created pursuant to section 9409 of this  
9 title, manufacturers of prescribed products, medical supply companies, and  
10 other companies providing health services or health supplies based on  
11 methodologies pursuant to section 9375 of this title, in order to have a  
12 consistent reimbursement amount accepted by these persons. In its discretion,  
13 the ~~board~~ Board may implement rate-setting for different groups of health care  
14 professionals over time and need not set rates for all types of health care  
15 professionals. In establishing rates, the ~~board~~ Board may consider legitimate  
16 differences in costs among health care professionals, such as the cost of  
17 providing a specific necessary service or services that may not be available  
18 elsewhere in the ~~state~~ State, and the need for health care professionals in  
19 particular areas of the ~~state~~ State, particularly in underserved geographic or  
20 practice shortage areas.

