



**Who we are:**

- Green Mountain Power intends to be the best small company in America. We'll achieve this by delivering reliable, low-carbon electricity at the lowest possible cost to our customers.
- Received the 2013 investor-owned Utility of the Year Award by The Solar Electric Power Association
- Founded in 1893 as Vergennes Electric Company
- Field operations headquarters in Rutland and administrative offices in Colchester. Fifteen service centers located around the state
- 608 employees as of 12/1/2013  
~268 are members of IBEW Local 300

**Our customers**

- We have 260,289 customers in 202 towns in a 7,500 square mile service territory.
  - 67 Industrial customers
  - 38,556 Commercial customers
  - 221,666 Residential customers
- In 2013, GMP scored 90% in customer satisfaction rankings

**Economic Contribution to Vermont**

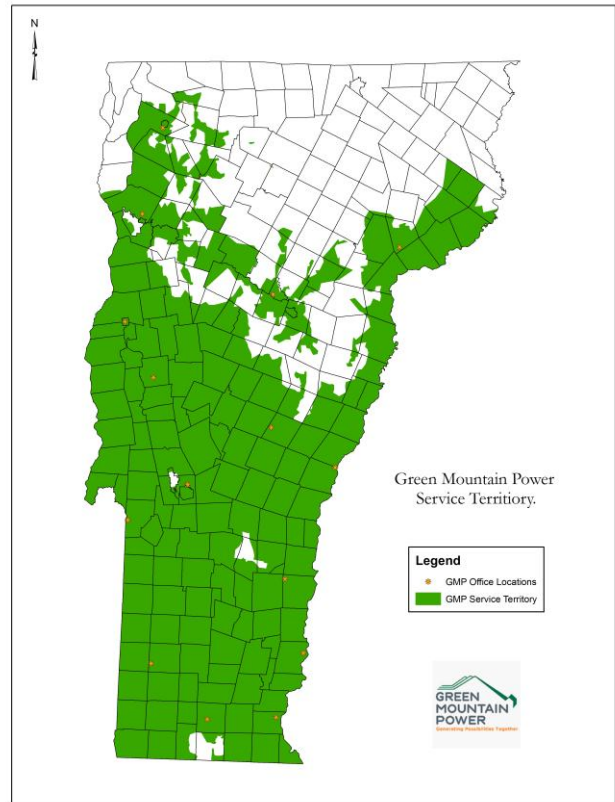
- Annual Property taxes: \$20,900,000  
*Paid to 210 Vermont communities*
- Annual Gross revenue tax: \$6,200,000
- Annual Payroll: \$62,600,000

**Infrastructure**

- 185 substations
- 329,580 poles
- 976 miles of transmission lines
- 11,273 miles of distribution lines
- \$115 million in total capital investments in FY13 to improve reliability for customers
- Green Mountain Power rigorously inspects and maintains this infrastructure for optimal performance and reliability

**Energy Innovation Center**

- The EIC, based in downtown Rutland, partners with public and private sectors on research and development of new and proven technologies that will benefit customers across Vermont.
- The EIC is working with partners to build 10 MW of new solar generation by the end of 2015, which will make Rutland the Solar Capital of New England.



*Map: towns in GMP service territory and location of our facilities*

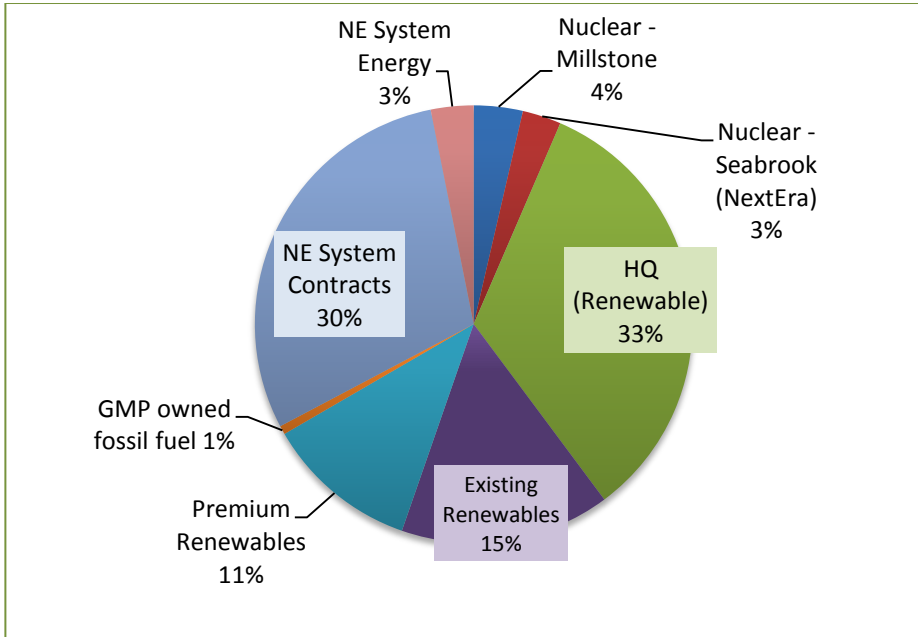
## Energy Portfolio

- GMP's customers used 4.5 million MWh of electricity in FY 2013

## Peak Demand:

- GMP's peak demand in FY2013 was 762 MW on 7/18/13 between 1 p.m. and 2 p.m.

## 2013 Fuel Mix (Before REC Sales)



## GMP-Owned Renewable Generation

- 100+ MW of hydro capacity, at 32 hydro facilities
- 500+ kW of solar generation capacity, with more in development
- 69 MW wind power capacity
  - 63 MW Kingdom Community Wind (8 MW sold to Vermont Electric Coop)
  - 6 MW Searsburg
  - 2 Northern Power Systems 100 kW wind turbines (Vergennes and Bridport)

## Customer-Owned Generation

- 13.4 MW net metered customers (includes 2.2 MW Air National Guard solar, which is exempt from the 4% cap).

## Rates

Our strategy of holding long-term fixed energy contracts while retaining some open portfolio position has kept GMP's rates stable and among the lowest in New England over the past 20 years. Our plan is to maintain that preferred position.

## Community and Charitable Contributions

Green Mountain Power's owner donates \$310,000 each year to community organizations throughout Vermont, including significant donations to the United Way and WARMTH.



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