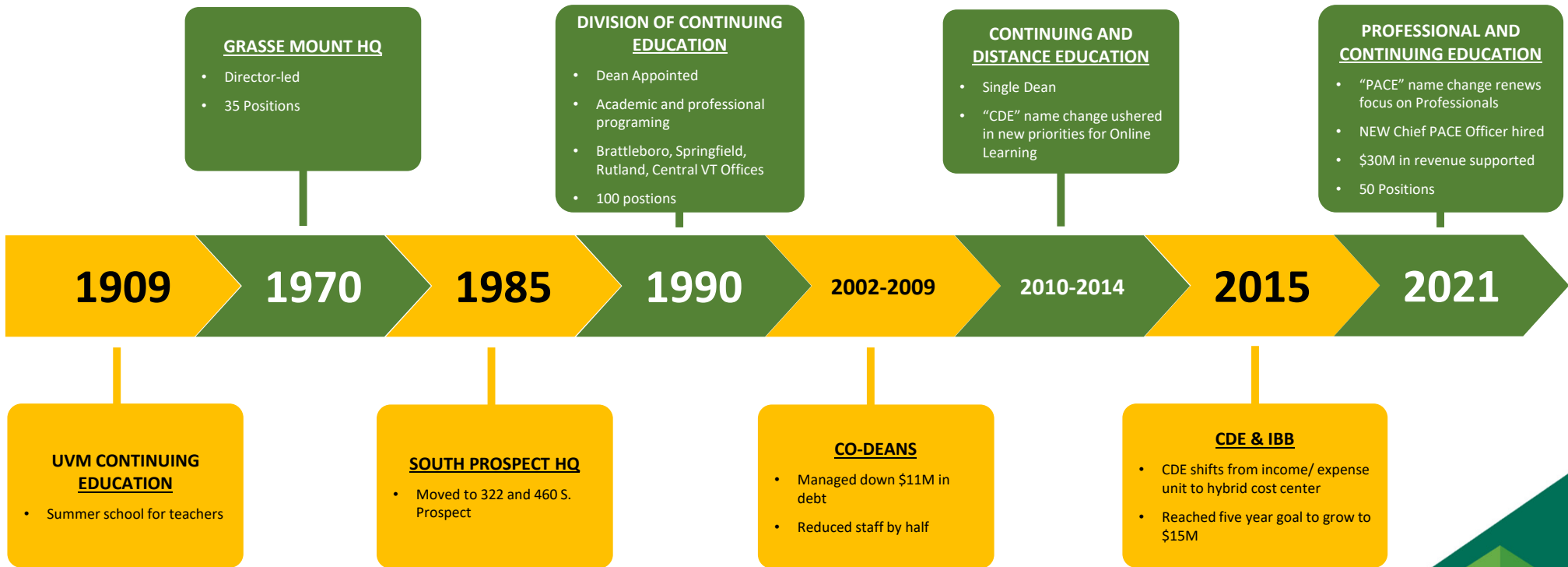




THE UNIVERSITY OF VERMONT
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Where We've Been

A Brief History of UVM PACE



Who We Are

- We Champion... *Access*
- We are... *Student (Learner) Focused*
- We provide... *More than technical support*
- We Make... *Meaningful contributions to UVM*
- We Fulfill... *The mission of the university by focusing on the entire trajectory of students' learning over their lifetime and providing guidance and support to academic units to achieve this mission*



PACE Powered Programs



Pipeline Programs

- Earned Admission
- Pre-college
- Summer Academy



Summer University

- Stay academically engaged during summer



Pathways to Healthcare

- Post-Bacc Pre-Med Program
- Integrative Healthcare



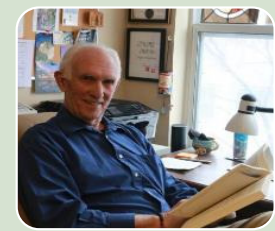
Online Professional Graduate Programs

- Credit bearing
- Stackable



Employer Partnerships & Workforce Development

- Upskilling
- Career Changing
- Workforce Training



Other Life Long Learning (OLLI)

- Life-long learning opportunities for 50+ adults



UPSKILL VERMONT

Powered By:



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UVM's Upskill Vermont Scholarship Program

Strengthening our State, our Communities, and our Families

- For a second year, UVM was awarded \$1M as part of the American Rescue Plan Act of 2021
- These funds are intended to address training of Vermont's workforce, specifically unemployed or underemployed individuals seeking new opportunities through career change or advancement post COVID-19



2021 Upskill Vermont Enrollment Results

Program Type	Headcount	Enrollments	Total Scholarship	Program Duration
Credit	37	65	\$121,355	1 year
Non-credit	363	462	\$746,974	
Totals	400	527	\$868,329	

2022 Upskill Vermont Enrollment Results

Program Type	Headcount	Enrollments	Total Scholarship	Program Duration
Credit	45	65	\$126,441	6 months
Non-credit	297	358	\$614,005	
Totals	342	423	\$740,446	

Most Popular Courses in 2022

Non-credit	Enrollments	Credit	Enrollments
Digital Marketing Fundamentals	90	Integrative Health & Wellness Coaching	14
Setting Up Projects for Success	32	Speech-Language Pathology Pre-Master's Track	13
Intro to Data Analytics & Intro to Python for Data Analytics	25	Post-Baccalaureate Pre-Medical Program	10
Cannabis Science and Medicine Professional Certificate	21	Trauma-Informed Practices Sequence	10
Introduction to GIS	21	Certificate in Computer Software	9

Upskill Vermont Serves the Entire State

Vermont County	Upskill Applications	% Total
Chittenden	341	47%
Washington	87	12%
Franklin	41	6%
Addison	37	5%
Windsor	30	4%
Rutland	27	4%
Lamoille	24	3%
Orange	21	3%
Bennington	20	3%
Windham	17	2%
Orleans	15	2%
Caledonia	14	2%
Grand Isle	3	.4%
Essex	2	.3%

Upskill Vermont Scholarship recipients represented 137 companies across the State

Top 5: Self-employed, State of Vermont, UVM Health Network, UVM Employees, Keurig Dr. Pepper



Upskill Vermont - Measuring Impact

- 2022 Survey Results

What is your current employment status?	Count	%Total
Employed Full-Time	425	59%
Employed Part-Time	140	19%
Unemployed	157	22%

What is your career or employment goal in taking this course?	Count	%Total
Change career	321	45%
Change employment (new employer)	74	10%
Move up in my current job (promotion)	155	22%
Keep up-to-date with industry changes	107	15%
Other: specify	54	8%

How many years of work experience do you have?	Count	%Total
0 – 4	165	23%
4 – 9	166	23%
10 – 14	124	17%
15 – 19	77	11%
20 – 24	81	11%
25 +	109	15%

Eligibility Requirements (new in 2022)	Count	%Total
Unemployed/Underemployed	170	24%
Seeking Economic Advancement	410	58%
Less than 3x Federal Poverty Level	131	18%

Upskill Vermont - Measuring Impact

• 2022 Survey Results

Do you feel that you are closer to reaching your goal as a result of the Upskill Vermont Scholarship program?	Count	%Total
Strongly agree	65	45%
Agree	61	42%
Neither agree nor disagree	10	7%
Disagree	3	2%
Strongly disagree	5	3%

If no, why not?	Count	%Total
Can't afford it	34	56%
Not enough available time	7	12%
Enrolling with a different University or education provider	5	8%
Course format or schedule did no meet my needs	1	2%
Other – write in	14	23%

Do you plan to take additional courses at UVM in pursuit of your professional goals?	Count	%Total
Yes	83	58%
No	61	42%

Would additional scholarship opportunities further benefit your career outcomes?	Count	%Total
Yes	95	98%
No	2	2%

Upskill Vermont - Measuring Impact

- 2022 Survey Results

What is the highest degree or level of education you have completed	Count	%Total
Some high school	3	.4%
High school graduate, diploma or the equivalent (for example: GED)	38	5%
Some college credit, no degree	87	12%
Trade/Technical/Vocational Training	3	.4%
Associate's Degree	43	6%
Bachelor's Degree	391	54%
Master's Degree	143	20%
Professional Degree	3	.4%
Doctorate Degree	11	2%

Upskill Vermont – Student Voices

Erica Fuller

Compassionate Leadership Certificate Alumna

“For me, being first-generation from a low-income background and trying to fit in professional development, this was a perfect opportunity to feel like I could make professional development a priority. I really hope that folks take advantage of the opportunity to take these courses. I found a lot of value in it, and I think others will as well.”



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Upskill Vermont – Student Voices



Monika Rivero

Cannabis Science and Medicine Professional Certificate Alumna

“I wanted a science-based perspective on cannabis. Because I deal with it quite often in my workplace, I wanted a clear grounding so I could do the work without judgment. Having the UVM certificate shows that this is a legitimate topic and issue. I wouldn’t have been able to afford the course without Upskill.”



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Upskill Vermont – Student Voices

Erin Brennan

Digital Marketing Fundamentals &
Social Media Marketing Certificate Alumna

“Anyone in retail or a service job during the pandemic probably knows very well just how difficult and challenging a year it was. I had worked my way up to this leadership position and realized there wasn’t much more room for me to grow. I wanted to be able to use the skills I had just learned and create a better living for myself. When I saw Upskill Vermont, I was like, this is so exciting, I just took this class, I got a lot out of it, and here’s an opportunity to take another class, and it’s free... this is amazing. Especially because I was in between jobs and I didn’t know what I was doing next, so the thought of investing money into anything is kind of scary because you don’t know where that next paycheck is going to come from necessarily.”



Upskill Vermont – Student Voices



Ryley Senecal

Cannabis Science and Medicine Professional Certificate Alumna

“The thought of getting new things on my resume drew me to the UVM Upskill program. College wasn’t an option for me, and this helped find me a way to bolster my resume. I’ve been especially interested in cannabis ever since Vermont instituted a legal market for it, and I thought going into this industry be an interesting career choice. With the course, it’s been helpful to fill in some knowledge gaps to get a better all-around knowledge of the plant, the process, and the regulations.”



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Upskill Vermont – Student Voices

Glenn Kirby

Digital Marketing Fundamentals and
Fitter, Faster, Strong Certificate Alumnus

“I enjoy being a lifelong learner, and if there’s a chance for me to learn something new, I am right on it. The digital marketing course helped me to grow in my existing career and hone in on my practical and management skills that will better position me for advancement at Fuse. It was a no-brainer for me to take courses through Upskill Vermont. The courses provided a lot of value.”



UVM Corporate Engagement



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Employee Partnership Approach

Phase I – Enter the Market and Establish New Relationships

Focus on business where known regional skills gaps intersect with top UVM PACE Programs

- Lead with top performing professional programs
 - Cannabis
 - Digital Marketing
 - Integrated Health and Wellness Coaching
 - Leadership and Management
 - MindEdge Portfolio
 - Project Management
 - Community Food Resource and Hub Management

- Offer tiered annual contract pricing

Phase II - Build Trust and Expand Offerings

Build on new relationships with partner-specific custom curriculum

- Respond and build to unique needs of the partner
- Add Graduate-level programing with preferred pricing
 - Complex Systems and Data Science
 - CNHS Graduate Programs
 - LCOM Graduate Programs
 - Sustainable Enterprise
 - Agroecology

- Set parameters for customization and pricing options

Phase III – Provide Long-term Education Benefits

Foster maturing relationship with credit-bearing programs and tuition incentives

- Healthcare
 - Masters of Public Health
 - Masters of Medical Science
 - Post Bac, Pre-medical Program
 - Speech-Language Pathology
 - Post Bac, Medical Laboratory Science
- Sustainability
 - SIMBA
 - MS Leadership for Sustainability

- Partner tuition pricing



UVM Corporate Engagement

Employee Partners

- MVP
- UVM Health Network
- BrandSafway
- Rutland CEDRR/Tech Hub
- Hickock & Boardman
- AGC,
- CVEDC
- VOBA
- CVHHH
- Lake Champlain Chamber of Commerce
- VBSR
- PMI Champlain Valley Chapter
- United Way
- EAN/ Climate Workforce

In Process

- Smuggler's Notch
- FoodScience
- Darn Tough
- CAPTIVE
- Northwest Medical Center VT Mutual
- VCIA – Vermont Captive Insurance Association
- Ski Vermont
- VAHHS
- VLCT
- Agilient
- Global Foundries
- Vermont Country Store
- Agrimark

Other Partners

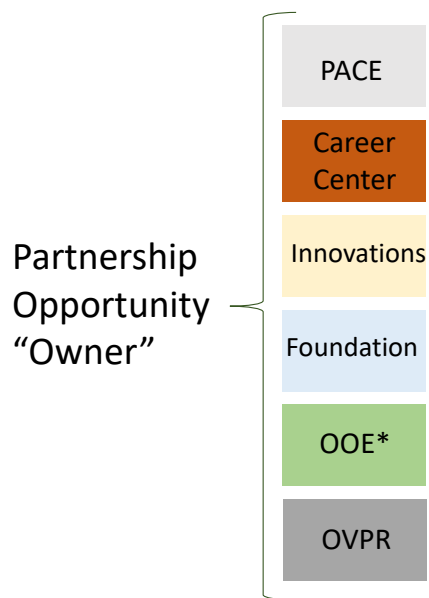
- ACCD
- RDC's
- VAHHS
- VDOL
- OOE
- VTSU
- Career Services
- UVM Foundation
- UVM Extension
- Innovations
- OVPR
- Colleges
- VLCT



UVM Corporate Engagement

Healthcare	Public Sector	Manufacturing
Leadership		
Project Management		
Analytics		
<ul style="list-style-type: none"> • Med Certs • Gerontology • Doula • MPH • MPA • Healthcare Management cert • Physicians Leadership • Informatics • Quality • Finance 	<ul style="list-style-type: none"> • MPA • Digital Marketing • Grant writing • AGILE • Finance • MPH 	<ul style="list-style-type: none"> • AI • Siemens Automation Fundamentals Certificate • POST BAC Engineering • Certified Manufacturing Engineer (CMfgE) • CAD • AGILE • Sustainable MBA • ESG • Siemens Mechatronic Systems Certification Program (SMSCP) • Food systems? • Certificate in Biotech • Certified Additive Manufacturing—Fundamentals (CAM-F) • Certified Additive Manufacturing—Technician (CAM-T). • Semiconductor

UVM's corporate engagement infrastructure



B2B	Career & Workforce	Research & Development	Public-Private Partnerships
Training / PD	Internships	Sponsored research – policy	Consortia
Use of space (Events)	Recruitment fairs	Sponsored research – basic science non bioscience	Advisory boards
Technical Assistance (SBIR)	Guest speakers	Sponsored research – applied	Capital projects
Advertising / sponsorship	Advisory – careers / curriculum	Gifts – joint research	
Core facilities	Upskilling	Gifts – naming rights	
Start up support	Data Services	Sponsored research – biosciences	Licensing

- OOE and PACE outreach efforts: pipelines, internships, professional development; research
- Upskill Matching UVM's research strengths with workforce development employer partnerships program (put in pdf of this program)

Thank You

For more information please contact: Dr. Jill Irvine, Chief Office PACE
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