

# Vermont Center For Geographic Information, Inc. (VCGI)

## FY 2015 Testimony for the House Committee On Commerce and Economic Development

Botzow of Pownal, Chair  
Marcotte of Coventry, Vice Chair  
Kitzmiller of Montpelier, Ranking Member  
Bouchard of Colchester  
Carr of Brandon  
Cross of Winooski  
Dickinson of St. Albans Town  
Kupersmith of South Burlington, Clerk  
Ralston of Middlebury  
Scheuermann of Stowe  
Young of Glover

David Brotzman  
Executive Director  
2/11/14



# Core Services - Successes

- **Outreach**
  - GIS Training for State, Municipal and K-12
  - Conferences, Workshops, Webinars, Networking
- **Geospatial Data Management and Advocacy**
  - Manage Orthophotography and Imagery Services
  - Advocacy for Geospatial Needs, LiDAR, Parcels, and Conserved Lands
  - Statewide Broadband Coverage Mapping - Federal Grant
  - Data and Products For State, Town, RPC, Academic and Public Entities
- **Professional Support to Agencies and Coordination**
  - VT Emergency Management and Dept. of Public Safety
  - Guidance and Consulting To Agencies and Departments To Develop Robust Geospatial Skills, Applications, Services...
- **Geospatial Enterprise Coordination**
  - Enterprise Geospatial Consortium (EGC)
  - Enterprise Software Licenses and Cloud Resources
  - Shared Services, Data Standards,

# In-State

- Contracts – Grants – Agreements
  - Broadband Mapping Initiative
    - Federal ARRA Grant
    - Mapping Broadband Coverage in the State
    - Ends Sept. 30, 2014
  - VEM - Homeland Security
    - GIS Data Improvement and Operational Support
    - Exercises and Drills
  - E911
    - Data Services and GIS Server Management
  - All Agencies
    - Statewide Data Initiatives
    - Shared Resource Agreements
    - Common Standards

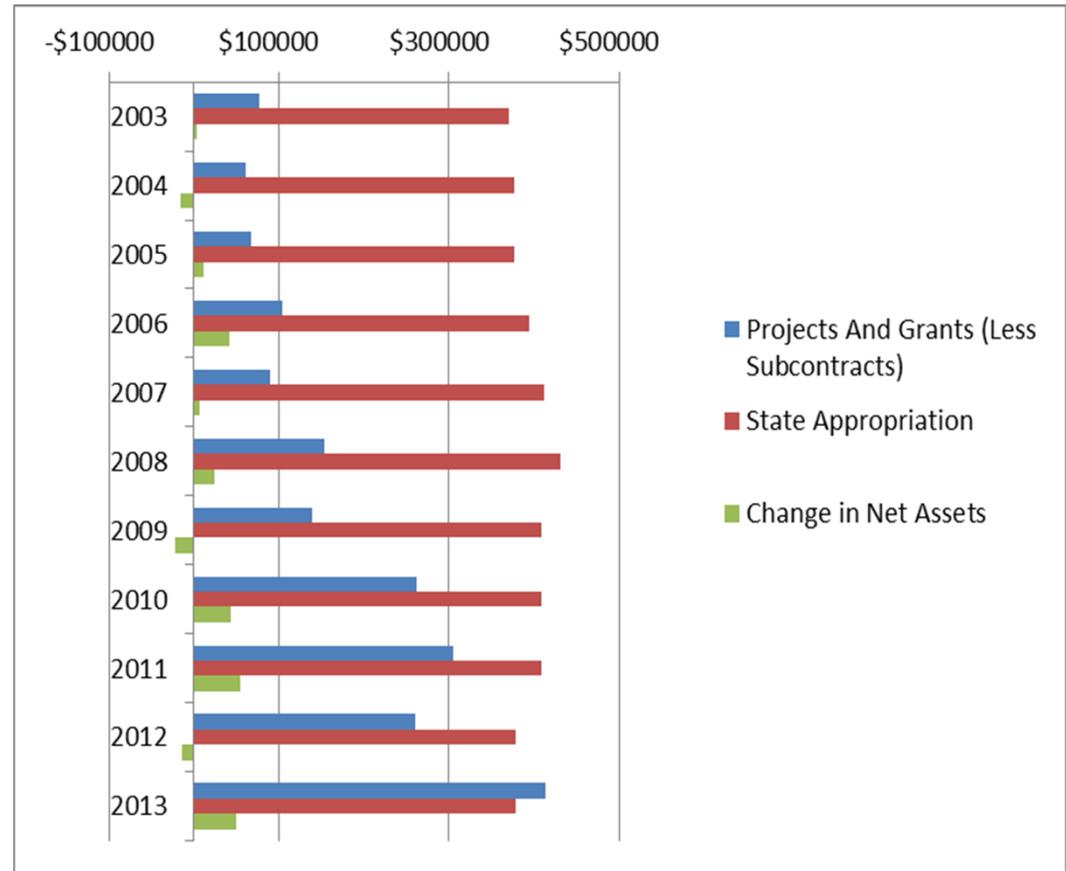
VERMONT CENTER FOR GEOGRAPHIC INFORMATION, INC.

BUDGETS  
FY 2014 AND Proposed FY 2015

	<b>FY14</b>	<b>FY15</b>
	<b><u>Budget</u></b>	<b><u>Budget (Proposed)</u></b>
<b>INCOME</b>		
State of VT Grant	\$378,700	\$378,700
Project Income	\$925,000	\$375,000
Imagery Income	\$ 2,500	\$ 2,500
Interest & Miscellaneous Income	\$ 1,100	-
Other Income	\$ 10,500	\$ 10,500
<b>TOTAL INCOME</b>	<b>\$1,317,800</b>	<b>\$766,700</b>
 <b>DIRECT COSTS</b>		
Direct Labor	\$241,436	\$241,436
Payroll Taxes & Benefits	\$104,149	\$104,149
Project Costs	\$ 33,310	\$ 33,310
Imagery Program Costs	\$ 12,500	\$ 12,500
General Direct Costs	\$ 17,500	\$ 17,500
Outreach Costs	\$ 14,700	\$ 14,700
Subcontract Costs	\$525,000	\$100,000
<b>DIRECT COSTS</b>	<b>\$948,595</b>	<b>\$523,595</b>
 <b>OPERATING COSTS</b>		
Indirect Salaries & Wages	\$152,322	\$152,322
Payroll Taxes & Benefits	\$ 56,760	\$ 56,228
Rent	\$ 31,404	\$ 31,718
Depreciation	\$ 16,000	\$ 16,000
Computer Support & Maintenance	\$ 15,748	\$ 15,748
Insurance	\$ 4,040	\$ 4,618
Professional Fees	\$ 65,900	\$ 67,877
Travel & Training	\$ 9,500	\$ 10,450
Office Expense	\$ 12,525	\$ 13,464
Utility Expense	\$ 4,000	\$ 4,200
Miscellaneous Expense	\$ 500	\$ 500
Telephone Expense	\$ 3,000	\$ 3,000
<b>TOTAL OPERATING COSTS</b>	<b>\$371,699</b>	<b>\$376,125</b>
 <b>NET INCOME(LOSS)</b>	<b><u>\$ (2,494)</u></b>	<b><u>\$ (133,020)</u></b>

# 10 Year Project Revenue Review

FY Year	Projects And Grants (Less Subcontracts)	State Appropriation	Change in Net Assets
2003	\$76,162	\$370,360	\$4,235
2004	\$61,274	\$376,992	-\$15,369
2005	\$66,871	\$376,992	\$10,699
2006	\$103,998	\$393,957	\$42,061
2007	\$89,010	\$411,685	\$5,909
2008	\$152,639	\$430,210	\$24,451
2009	\$138,336	\$408,700	-\$21,672
2010	\$261,214	\$408,700	\$42,656
2011	\$304,057	\$408,700	\$54,555
2012	\$259,700	\$378,700	-\$14,018
2013	\$412,837	\$378,700	\$49,206



# Need For Transition To DII - H.516

- Several Significant Factors Are Impacting VCGI
  - Current Need To Get Contracts to Maintain Staff and Service Levels (Approx. \$325,000 or 3 Staff)
  - Appropriation Has Gone Down or Been Level for Years
  - The Availability of Contracts and Grants has Diminished
  - NTIA Broadband Mapping Grant Is Now Providing Most of the Needed Contract Funding
    - FY 2010 - \$137,432
    - FY 2011 - \$176, 554
    - FY 2012 - \$139,157
    - FY 2013 - \$264, 618
    - FY 2014 - \$119, 427 (so far)
  - NTIA Broadband Mapping Grant Will End Sept 30, 2014
  - Anticipate Shortfall of \$175,000 for FY 2015 and \$200,000 for FY 2016
  - Without Additional Funding VCGI Would Expect to Begin Reducing Staff and Services Beginning October, 2014

# Potential VCGI Merge Within DII

- VCGI Board of Directors Reviewed All Options and Approved (Rich Boes Abstained)
- Much Of VCGI's Agency Support Activities Are Now Directed to Support of The Enterprise
- DII Funding Will Only Support VCGI's Geospatial Enterprise Activities – Fee to Agencies
- Retain VCGI's Statutory Requirements To Support Agencies, Academics, Private Sector and Public
- Concern Among Board Members that Non-Agency Support Provided By VCGI Would Be Lost.
- Appropriation Will Be Used For Non-Agency Statutory Requirements
- VCGI Would Become a Division Within DII
- Corporate Expenses Would Be Eliminated, Other Expenses Lowered
- Contracts, Grants Could Still Be Performed By VCGI



# Cost Efficiencies

- Eliminates Cost of Being a Business
  - Banking Fees and Audit Costs, Business Manager (Contractor), Payroll Processing, Board Insurance, Credit Card Fees
- Reduces Business Costs Through Shared Resources
  - Business Management, Contract Management, Medical Insurance, Property Insurance, Disability
- Eliminates ED's Business Management Time
  - Banking and Board Management, Human Resources, Health Care, Service Contracts Selection
  - Estimated at 10%-15% of Executive Director's Hours

**Budget Analysis – VCGI Standalone and As Part of State**

	<i>FY14 Budget (Proposed)</i>	<i>FY14 Budget (Official)</i>	<i>FY15 (Standalone)</i>	<i>FY15 (as part of DII)</i>	<i>FY16 (Standalone)</i>	<i>FY16 (as part of DII)</i>
<b>INCOME</b>						
State of VT Appropriation	378,700	378,700	378,700	378,700	378,700	378,700
Project Income	810,000	925,000	375,000	375,000	275,000	275,000
Imagery Income	2,000	2,500	2,500	2,500	2,500	2,500
Interest & Miscellaneous Income	2,000	1,100	-	-	-	-
Other Income	9,000	10,500	10,500	10,500	10,500	10,500
<b>TOTAL INCOME</b>	<b>1,201,700</b>	<b>1,317,800</b>	<b>766,700</b>	<b>766,700</b>	<b>666,700</b>	<b>666,700</b>
<b>DIRECT COSTS</b>						
Direct Labor	235,129	241,436	241,436	243,335	241,436	243,335
Payroll Taxes & Benefits	109,335	104,149	104,149	96,568	104,149	96,568
Project Costs	50,000	33,310	33,310	33,310	33,310	33,310
Imagery Program Costs	21,000	12,500	12,500	12,500	12,500	12,500
General Direct Costs	18,000	17,500	17,500	17,500	17,500	17,500
Outreach Costs	15,500	14,700	14,700	14,700	14,700	14,700
Subcontract Costs	400,000	525,000	100,000	100,000	-	-
<b>TOTAL DIRECT COSTS</b>	<b>848,964</b>	<b>948,595</b>	<b>523,595</b>	<b>517,913</b>	<b>423,595</b>	<b>417,913</b>

<b>OPERATING COSTS</b>						
Indirect Salaries & Wages	144,111	152,322	152,322	149,141	152,322	149,141
Payroll Taxes & Benefits	58,365	56,228	56,228	59,187	56,228	59,187
Rent	31,693	31,404	31,718	22,000	32,035	22,220
Depreciation	10,575	16,000	16,000	16,000	16,000	16,000
Computer Support & Maintenance	18,000	15,748	15,748	15,748	15,748	15,748
Insurance	4,500	4,572	4,618	1,287	4,618	1,300
Professional Fees	52,250	65,900	67,877	18,941	69,913	19,509
Travel & Training	15,000	9,500	10,450	10,450	11,495	11,495
Office Expense	16,500	12,525	13,464	11,232	14,474	12,074
Utility Expense	4,500	4,000	4,200	-	4,410	-
Miscellaneous Expense	500	500	500	500	500	500
Telephone Expense	3,200	3,000	3,000	3,235	3,000	3,081
<b>TOTAL OPERATING COSTS</b>	<b>359,194</b>	<b>371,699</b>	<b>376,125</b>	<b>307,720</b>	<b>380,743</b>	<b>310,255</b>
<b>PROJECTED NET INCOME (LOSS)</b>	<b>(6,458)</b>	<b>(2,494)</b>	<b>(133,020)</b>	<b>(58,933)</b>	<b>(137,638)</b>	<b>(61,468)</b>
Projected Cost (Savings) to VCGI				(74,087)		(76,171)

Thank You

Any Questions?