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S.56

Introduced by Senators Pollina, Mullin, Ashe, Baruth, Doyle, Fox, Galbraith,
Lyons, McCormack, Miller, Westman and White

Referred to Committee on

Date:

Subject: Health insurance; health insurance rate review

Statement of purpose: This bill proposes to clarify Vermont's rate review
process.

An act relating to the filing and review of rate filings made by health
insurers

It is hereby enacted by the General Assembly of the State of Vermont:

Sec. 1. 8 V.S.A. § 4062 is amended to read:

§ 4062. FILING AND APPROVAL OF POLICY FORMS AND PREMIUMS

(a) Rate and form filings. No policy of health insurance or certificate under
a policy not exempted by subdivision 3368(a)(4) of this title shall be delivered
or issued for delivery in this state nor shall any endorsement, rider, or
application which becomes a part of any such policy be used, until a copy of
the form, premium rates, and rules for the classification of risks pertaining
thereto have been filed with the commissioner of banking, insurance,
securities, and health care administration; and the filing has been reviewed and

1 received written approval by the commissioner; nor shall any such form,
2 premium rate, or rule be so used until the expiration of 30 days after having
3 been filed, unless the commissioner shall sooner give his or her written
4 approval thereto. The commissioner shall notify in writing the insurer which
5 has filed any such form, premium rate or rule if it contains any provision which
6 is unjust, unfair, inequitable, misleading, or contrary to the law of this state. In
7 such notice, the commissioner shall state that a hearing will be granted within
8 20 days upon written request of the insurer. In all other cases, the
9 commissioner shall give his or her approval. After the expiration of such
10 30 days from the filing of any such form, premium rate or rule, or at any time
11 after having given written approval, the commissioner may, after a hearing of
12 which at least 20 ~~days~~ days' written notice has been given to the insurer using
13 such form, premium rate, or rule, withdraw approval on any of the grounds
14 stated in this section. Such disapproval shall be effected by written order of
15 the commissioner which shall state the ground for disapproval and the date, not
16 less than 30 days after such hearing when the withdrawal of approval shall
17 become effective.

18 (b) Filings to be made electronically. All rate and form filings made by a
19 health insurer must be filed electronically for approval with the department of
20 banking, insurance, securities, and health care administration.

21 (1) The commissioner shall:

1 (A) Post the entire rate filing, including the summary and all required
2 information, on the department's website within five days of receipt of the rate
3 filing;

4 (B) Post links on the department's homepage to a webpage on which
5 rate filings and summaries can be found;

6 (C) Label all rate filings and summaries, by the name of the insurer,
7 type of policy, and the filing date of the proposed rate; and

8 (D) Post instructions and plain language explanatory material to
9 make it easy to find a rate filing in the database, when a searchable database is
10 used to publicly post rate filings.

11 (2) Any health insurance policy or health benefit plan offered by a
12 health insurer, as defined in 18 V.S.A. § 9402, is subject to this section.

13 (3) The department of banking, insurance, securities, and health care
14 administration shall adopt rules necessary to carry out the purposes of this
15 section.

16 (c) Rate approval. No premium rate or request for a premium rate change
17 shall be implemented by the health insurer prior to:

18 (1) Approval by the commissioner; and

19 (2) The receipt of written notice of the change by members as set forth
20 in subsections (j) and (p) of this section.

1 (d) Approved rates guaranteed. Approved rates shall be guaranteed by the
2 health insurer, as to the members affected by the rates, for a period not less
3 than 12 months.

4 (e) Rate filing information. Every health insurance rate filing shall include
5 sufficient information and data to allow the commissioner to consider factors
6 set forth in subsection (n) of this section. The required rate request
7 information shall be presented in a format to be determined by regulation by
8 the commissioner.

9 (1) Within 10 days of receiving a rate filing, the commissioner shall
10 determine whether the rate filing is complete;

11 (2) Failure to submit all the required information shall make the rate
12 filing incomplete;

13 (3) If the rate filing is incomplete, the commissioner shall notify the
14 insurer in writing that the filing is deficient and provide the health insurer with
15 the opportunity to complete the filing.

16 (f) Rate summary and actuarial memorandum. All rate filings made by a
17 health insurer shall include:

18 (1) A rate filing summary provided in a manner that informs members
19 of the proposed rate increase and explains the reasons for the proposed rate
20 increase;

1 (2) An actuarial memorandum describing the benefit plan for each
2 product and a description of any changes to the benefit plan;

3 (A) The actuarial memorandum shall report:

4 (i) The health insurer's overall medical trend factor assumed, and
5 also broken down by rate of price inflation and rate of utilization changes;

6 (ii) The medical trend for the two most recent 12-month
7 experience periods, itemized by rate of price inflation and rate of utilization
8 changes;

9 (iii) The medical trend for the two most recent 12-month
10 experience periods, disaggregated by category of type of medical
11 reimbursement, including hospital inpatient, hospital outpatient, physician
12 services, prescription drugs and other ancillary services, including laboratory,
13 and radiology; medical trend for each category should be itemized by rate of
14 price inflation and rate of utilization changes;

15 (iv) Information on aggregate cost increases for all hospitals
16 within a plan network;

17 (v) Information on aggregate cost increases for all medical groups
18 within a plan network.

19 (B) The actuarial memorandum shall explain:

1 (i) How the proposed rates were calculated, including a
2 description of all assumptions, factors, calculations, and all other information
3 pertinent to the proposed rates; and

4 (ii) The medical trend factors and all other factors used in
5 developing the proposed rates.

6 (C) The actuarial memorandum shall identify and quantify all
7 medical trend factors and all other factors used in developing the proposed
8 rates.

9 (D) The actuarial memorandum shall include rate tables presented as
10 determined by the commissioner.

11 (E) The actuarial memorandum shall show the average overall
12 proposed rate increase, the maximum rate increase, and the minimum rate
13 increase for each health plan subject to the proposed rate increase.

14 (F) The actuarial memorandum shall include the signature of the
15 actuary and date that the qualified actuary reviewed the rate filing.

16 (g) Description of cost containment and quality improvement efforts. The
17 health insurer's proposed rate increase shall explain any changes the insurer
18 has made in its health care cost-containment efforts and quality improvement
19 efforts since the insurer's last rate filing for the same category of health benefit
20 plan, including a description of any factors that relate to the commissioner's
21 consideration of affordability under subdivisions (n)(5)(Q)(i-iv) of this section.

- 1 (h) Disclosure of expenses. A health insurer's proposed rate request shall
2 include information to show expenses relating to:
- 3 (1) Salaries, wages, bonuses, and other compensation benefits;
4 (2) Broker commissions;
5 (3) Rent or occupancy expenses;
6 (4) Marketing and advertising;
7 (5) Federal and state lobbying expenses;
8 (6) All political contributions;
9 (7) All dues paid to trade groups that engage in lobbying or make
10 political contributions;
- 11 (8) General office expenses, including sundries, supplies, telephone,
12 printing, and postage;
- 13 (9) Third party administration expenses or fees or other groups' service
14 expense or fees;
- 15 (10) Legal fees and expenses and other professional or consulting fees;
16 (11) Other taxes, licenses, and fees;
17 (12) Travel expenses; and
18 (13) Charitable contributions.
- 19 (i) Certificate of compliance. The health insurer's proposed rate increase
20 shall be signed by the officers of the health insurer who exercise the functions
21 of chief executive and chief financial officer.

1 (1) Each officer signing the rate request shall certify that the
2 representations, data, and information provided to the department to support
3 the proposed rate request are true; and

4 (2) That the filing complies with state statutes, rules, product standards,
5 and filing requirements.

6 (j) Notice of proposed rate change and public comment period. A health
7 insurer shall send written notice of a proposed rate change to each policyholder
8 affected by the change on or before the date the rate filing or application is
9 submitted to the commissioner for review. The written notice of a proposed
10 rate change shall:

11 (1) State in size 16-point bold font the actual dollar amount of the
12 proposed rate change and specific percentage by which the current premium
13 would be increased for the policyholder;

14 (2) Describe in plain, understandable terms any changes in the plan
15 design or any changes in benefits, and highlight this information in size
16 16-point bold font;

17 (3) Include mailing and website addresses and telephone numbers for
18 the health insurer through which a person may request additional information;

19 (4) Provide information about public programs, including Medicaid,
20 high risk pools, Dr. Dynasaur, VHAP, and Catamount;

1 (5) State that the proposed rate change is subject to approval by the
2 department;

3 (6) Inform policyholders of the 30-day public comment period available
4 under subsection (1) of this section; and

5 (7) Provide the website address of the department where the health
6 insurer's rate filing can be found.

7 (k) Commissioner e-mail alert system. The commissioner shall:

8 (1) Make available an e-mail alert system in which members of the
9 public may sign up on the department's website to receive notice of a proposed
10 rate increase for a selected health insurer; and

11 (2) Send such e-mail alerts within three business days after receiving a
12 rate filing proposing a rate change.

13 (l) Public comment period. Beginning on the date that a proposed rate
14 change is posted on the department's website, the commissioner shall open a
15 30-day public comment period on the proposed rate filing.

16 (1) The commissioner shall:

17 (A) Allow members of the public to comment by mail and e-mail;
18 and

19 (B) State prominently on the department's website information
20 describing the public comment period that applies to proposed rate changes
21 and how the public may submit a comment.

1 (2) The commissioner may create a website where members of the
2 public may publicly post comments.

3 (3) The commissioner, in his or her discretion, may convene meetings
4 around the state for the public to comment and ask questions.

5 (4) If a proposed rate filing is incomplete under subsection (e) of this
6 section, the commissioner shall start a new 30-day public comment period after
7 the commissioner has determined that the proposed rate filing is complete and
8 the complete rate filing has been posted on the department's website.

9 (m) Written decision on proposed rate filing. Within three days after the
10 close of the 30-day public comment period required under subsection (l) of this
11 section, the commissioner shall issue a written decision with findings on the
12 considerations enumerated in subsection (n) of this section and any other
13 considerations taken into account, to approve, modify, or disapprove the
14 proposed rates.

15 (1) If a public hearing on the proposed rate change is held under
16 subsection (q) of this section, the commissioner may reasonably extend the
17 time to issue a written decision with findings to approve, modify, or
18 disapprove the proposed rate change to accommodate a hearing schedule.

19 (2) Upon issuing the decision on the proposed rate, the commissioner
20 shall post his or her decision on the department's website and provide written
21 notice to the insurer of the decision.

1 (n)(1) Standards for approving, modifying, or disapproving a rate filing.
2 When making any determination on a rate filing made pursuant to this section,
3 the commissioner shall act to:

4 (A) Guard the solvency of health insurers;

5 (B) Protect the interests of consumers of health insurance; and

6 (C) Encourage and direct insurers toward policies that advance the
7 welfare of the public through overall efficiency, improved health care quality,
8 and appropriate affordability of coverage and access.

9 (2) Health insurance rates shall be:

10 (A) Actuarially sound;

11 (B) Reasonable, not excessive, inadequate, or unfairly
12 discriminatory; and

13 (C) Based on reasonable administrative expenses.

14 (3) A health insurer shall have the burden to show by clear and
15 convincing evidence that its rates comply with requirements set forth in this
16 subsection.

17 (4) The commissioner shall disapprove a rate filing when the proposed
18 rates are:

19 (A) Not actuarially sound;

20 (B) Unreasonable;

21 (C) Excessive;

1 (D) Inadequate;

2 (E) Unfairly discriminatory;

3 (F) Based on unreasonable administrative expenses;

4 (G) Not in the public interest; or

5 (H) Incomplete.

6 (5) In making a determination on the proposed rates in a health insurer's
7 rate filing, the commissioner shall consider and issue findings on the following
8 factors:

9 (A) Reasonableness and soundness of:

10 (i) Actuarial assumptions; and

11 (ii) Calculations, projections, and factors used by the insurer to
12 arrive at the proposed rate change;

13 (B) The insurer's historical trends for medical claims;

14 (C) Inflation indices, such as the Consumer Price Index and medical
15 care component of the Consumer Price Index;

16 (D) Reasonableness of historical and projected administrative
17 expenses;

18 (E) Compliance with medical loss ratio standards in effect under
19 federal and state law;

1 (F) Whether the health insurer has complied with all federal and state
2 requirements for pooling risk and requirements for participation in risk
3 adjustment programs in effect under federal and state law;

4 (G) The financial condition of the insurance company for at least the
5 past five years, including profitability, surplus, reserves, investment income,
6 reinsurance, dividends, and transfers of funds to affiliates or parent companies
7 or both;

8 (H) Whether the proposed rate change and any contribution to
9 surplus or profit margin included in the proposed rate change is reasonable in
10 light of the entire surplus level of the company and additional factors in this
11 subsection;

12 (I) The financial performance for at least the past five years, or total
13 years in existence if less, of the block of business subject to the proposed rate
14 change, including past and projected profits, surplus, reserves, investment
15 income, and reinsurance applicable to the block of business;

16 (J) The financial performance for at least the past five years of the
17 insurer's statewide individual market and overall business;

18 (K) All anticipated changes in the number of enrollees if the
19 proposed rate is approved;

20 (L) All changes to covered benefits or health benefit plan design;

1 (M) Whether the proposed change in premium rates is necessary to
2 maintain the solvency of the health insurer or to maintain rate stability and
3 prevent excessive rate increases in the future;

4 (N) The health insurer's statement of purpose or mission in its
5 corporate charter or mission statement;

6 (O) The hardship on members affected by the proposed rate change;

7 (P) Public comments received by the department under subsection (I)
8 of this section;

9 (Q) Affordability of the insurance product or products subject to the
10 proposed rate. The commissioner shall consider the following in assessing
11 affordability:

12 (i) Price comparison to other market rates for similar products;

13 (ii) Efforts of the health insurer to maintain close control over its
14 administrative costs;

15 (iii) Changes to the health insurer's cost-containment and
16 quality-control efforts since the health insurer's last rate filing for the same
17 product or products or both;

18 (iv) Strategies by the insurer to enhance the affordability of its
19 products;

20 (v) Provider payment strategies employed to enhance
21 cost-effective utilization of appropriate services;

1 (vi) Five-year rate change history for the population affected by
2 the proposed rate; and

3 (vii) Constraints on affordability efforts, including:

4 (I) State and federal requirements;

5 (II) Costs of medical services over which plans have limited
6 control;

7 (III) Health plan solvency requirements; and

8 (IV) The present financing system;

9 (R) The commissioner shall have the discretion to:

10 (i) Consider any factor that may be relevant to the commissioner's
11 decision; and

12 (ii) Request from a health insurer information or data related to all
13 factors considered by the commissioner.

14 (o) Closed blocks of business. Until such time as Section 1312(c) of the
15 Patient Protection and Affordable Care Act is fully in effect in the state, a
16 health insurer must pool experience of a closed block of business with all
17 appropriate blocks of business that are not closed, with no rate penalty or
18 surcharge beyond that which reflects the experience of the combined pool.

19 A closed block of business is a policy or group of policies which are:

20 (1) No longer being marketed or sold by the health insurer;

21 (2) Has less than 500 in force contracts in Vermont; or

1 (3) Has an enrollment which has dropped by more than 12.0 percent
2 since the last rate filing.

3 (p) Notice of rate determination. When the commissioner makes a
4 determination on a health insurer's rate filing, the commissioner shall send
5 written notice of the determination to the health insurer.

6 (1) Upon receipt of written notice of the commissioner's approval of the
7 proposed rates, the health insurer shall send written notice by first class mail to
8 each policyholder and member affected by the rate approval.

9 (2) The health insurer's written notice to each policyholder and member
10 affected by the rate change shall:

11 (A) Inform each policyholder and member in size 16-point bold font
12 the actual dollar amount of the approved premium increase;

13 (B) Show the specific percentage by which the current premium will
14 increase for the policyholder and member;

15 (C) Include the effective date of the new rate;

16 (D) Describe, in plain and understandable terms, all changes in the
17 health policy plan design and all changes in benefits, including any reduction
18 in benefits or changes to waivers, exclusions, or conditions, which is printed in
19 16-point bold font; and

20 (E) Provide information about public programs, including Medicaid,
21 high risk pools, and CHIP.

1 (3) No approved rate shall be effective less than 60 days from a
2 policyholder's and member's receipt of the notice required under this section.

3 (q) Public hearings.

4 (1) During the 30-day public comment period, the commissioner of
5 banking, insurance, securities, and health care administration shall issue an
6 order scheduling a public hearing on a proposed rate change if a written
7 request to the commissioner for a hearing within 45 days of the opening of the
8 public comment period is made by at least 25 consumer representatives
9 directly affected by the proposed rate change; or by a consumer advocacy
10 group.

11 (2) The commissioner may deny the hearing request only if the premium
12 rate filing has already been deemed unreasonable or will be denied by the
13 commissioner.

14 (3) A public hearing shall be scheduled if:

15 (A) The commissioner determines to hold a public hearing;

16 (B) The attorney general requests a hearing;

17 (C)(i) The proposed rate change exceeds an overall 10.0 percent
18 increase; or

19 (ii) the proposed rate increase would result in an annual increase
20 exceeding 10.0 percent for any health plan.

1 (4) The commissioner shall adopt rules for the governing of public
2 hearings, including:

3 (A) Time lines for scheduling and commencing hearings; and

4 (B) Procedures preventing delays and continuances of public
5 hearings without good cause.

6 (r) Public hearing procedure. The commissioner of banking, insurance,
7 securities, and health care administration shall adopt rules governing public
8 hearings on proposed rate changes.

9 (1) Public hearings on proposed rate changes shall be conducted by a
10 hearing officer who shall issue a decision within 30 days of the closing of the
11 record.

12 (2) The hearing officer will take judicial notice of public comments
13 received during the public hearing and public comment period set forth in
14 subsection (1) of this section.

15 (3) The commissioner shall, adopt, amend, or reject a decision by the
16 hearing officer within ten days of the decision made by the hearing officer.

17 (4) For purposes of judicial review:

18 (A) A decision to hold a hearing is not a final order or decision; and

19 (B) A decision not to hold a hearing is final.

20 (5) The commissioner shall provide notice of the hearing not less than
21 14 days prior to the hearing. The notice shall:

1 (A) Be published, at least 14 days prior to a hearing:

2 (i) On the department's website; and

3 (ii) In a newspaper or newspapers having an aggregate general
4 circulation throughout the state.

5 (B) Contain a description of the proposed rates.

6 (C) Provide information on opportunities for the public to provide
7 comment on the rate proposal to the commissioner.

8 (6) A copy of commissioner's notice shall be sent to the health insurer.

9 (7) The health insurer shall provide by first class mail, at least 14 days
10 prior to the public hearing, notice of the public hearing to members. The
11 notice shall describe the proposed rate request.

12 (8) All documents, public comments, and correspondence with the
13 department, which are submitted as part of the public hearing on a proposed
14 rate request, are public records.

15 (9) The commissioner shall provide prompt and reasonable access to the
16 records concerning any proposed rate request to the public at no charge.

17 (10) The records concerning all proposed rate requests shall be
18 considered public records, which shall be posted on the department's website.

19 (11) The commissioner may contract with actuaries and subject matter
20 experts or both to assist with the department's review of the proposed rate
21 filing.

1 (A) The contracted actuary and other experts shall serve under the
2 discretion of the commissioner; and

3 (B) The commissioner is exempt from the provisions of applicable
4 state law regarding public bidding procedures for the purposes of entering into
5 contracts pursuant to this subsection.

6 (12) Insurance companies doing health insurance business in the state
7 shall be assessed according to a schedule of direct writing of health insurance
8 in the state to pay for the compensation of the actuary.

9 (s) Intervenors. The commissioner, on timely application, shall allow any
10 person with an interest in the outcome of a proposed rate filing to intervene as
11 a party to that proceeding.

12 (1) Policyholders, insured members, consumer advocates, and
13 community representatives shall be considered persons with an interest.

14 (2) Any person whose interest is determined to be affected may present
15 evidence, examine and cross-examine witnesses, offer oral and written
16 argument, and conduct discovery proceedings in the same manner as is
17 allowed in Vermont state court.

18 (3) The specific provisions of this act shall control in the event of a
19 conflict with requirements of state administrative law.

20 (4) This subsection does not limit the power of the commissioner to
21 consolidate parties with similar interests for the purpose of intervention.

1 rate shall be approved if it is sufficient not to threaten the financial safety and
2 soundness of the insurer, reflects efficient and economical management,
3 provides Catamount Health at the most reasonable price consistent with
4 actuarial review, is not unfairly discriminatory, ~~and~~ complies with the other
5 requirements of this section, and complies with the requirements of section
6 4062 of this chapter.

7 Sec. 4. 8 V.S.A. § 4080f(m) is amended to read:

8 (m) A letter of intent, proposed rates, and proposed forms shall be filed
9 consistent with the requirements of this section ~~and~~, the rules adopted pursuant
10 to this section, and requirements of section 4062 of this chapter.

11 * * *

12 Sec. 5. EFFECTIVE DATE

13 This act shall take effect on October 1, 2011.