#### Vermont's Down Payment Assistance Program: Initial 18-month outcomes January 2017



## 292 Vermont first-time home buyers have used the program so far

	Total Homes	Vermont tax allocation	Equity for DPA
Housing Credit	253	\$250,000	\$1,187,500
Other sources	39	n/a	\$183,300
Total	292	\$250,000	\$1,370,800

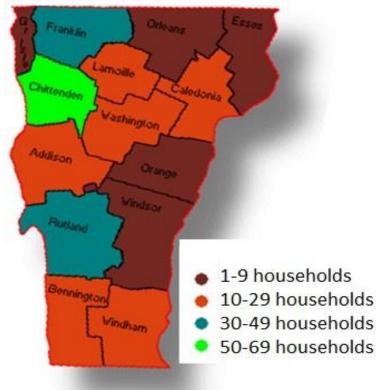
Based on activity in Aug 2015-Jan 2017.

Since its enactment in August 2015, the state's tax credit investment has raised 4.75 times as many dollars for first-time home buyers.



## Program has helped homebuyers in every county

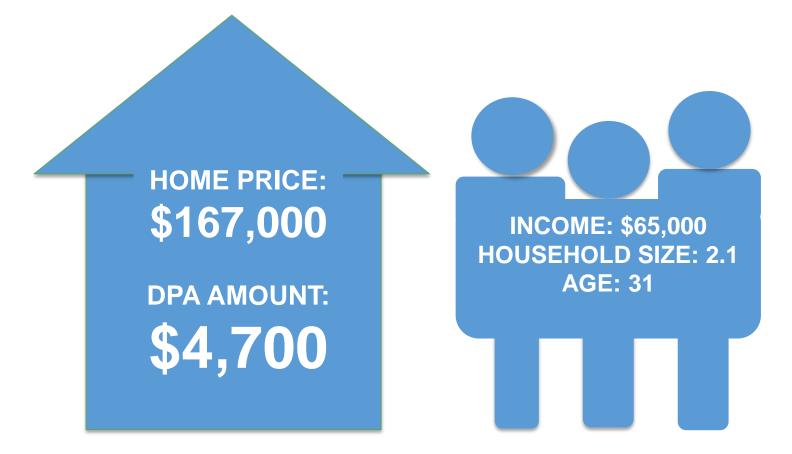
#### Down Payment Assistance Program use, 9/1/2015 - 10/31/2016



The program has been used by home buyers in 99 towns, including Barre, Brattleboro, Bristol, Burlington, Chelsea, Essex Junction, Poultney, Pownal, Rutland, South Burlington and Wolcott.



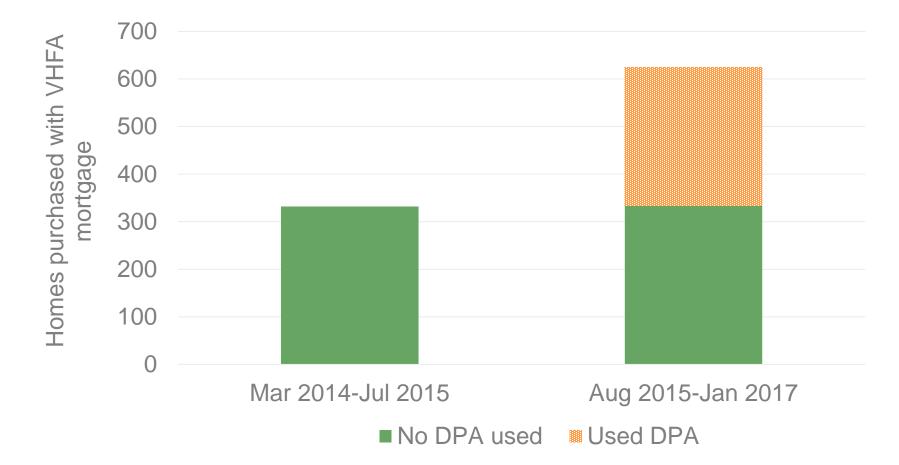
#### The average home buyer is 31 years old



Based on averages for 91/2015-10/31/2016. "Income" refers to total household income.

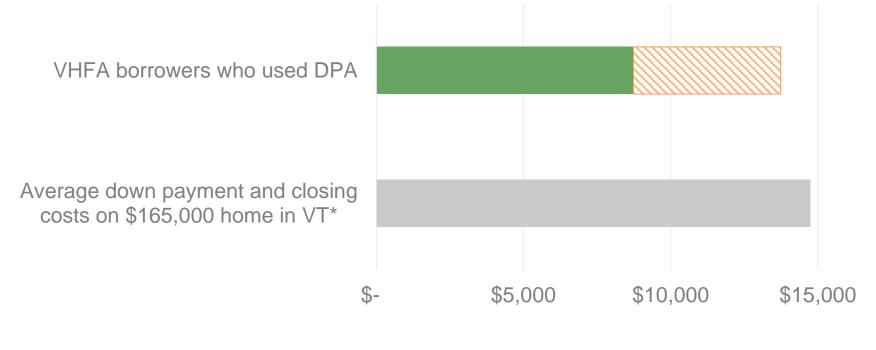


#### VHFA mortgages increased 88% after DPA started





## DPA puts home buying within reach of Vermonters with limited assets



\*Assumes a 3% down payment amount and a home priced at \$165,000, the median purchase price for DPA borrowers.

■ Average Assets 
Average DPA



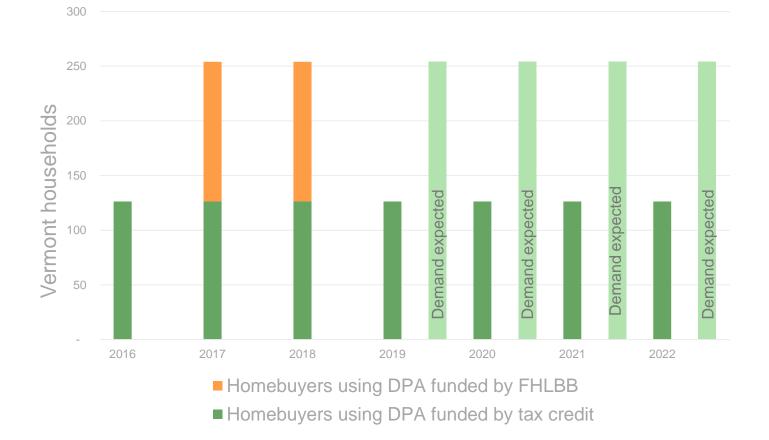
## Estimated Property Transfer Tax revenue from DPA Program (2016-2026)

	Vermont Affordable Housing Credit	Federal Home Loan Bank of Boston's Helping to Housing New England Program
Funds provided	\$4,375,000 allocation*	\$1,200,000
Estimated taxes paid by DPA borrowers	777,788	173,815
Estimated taxes paid by sellers		
when they purchase their next	999,689	223,404
home		
Total estimated PTT	1,777,477	397,219
revenue	1,777,477	397,219

\*Results in an estimated \$4,156,250 that is loaned to initial round of home buyers and then reinvested in revolving loan fund for future home buyers as initial loans are repaid.

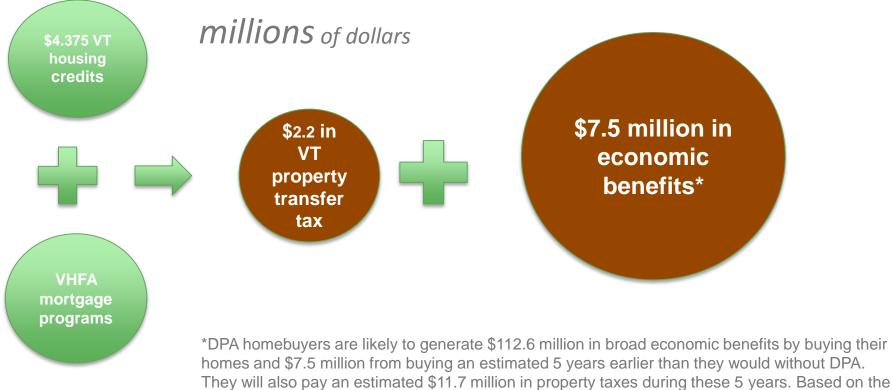


# FHLBB funds help meet high demand for DPA in early years





#### Ten-year economic impact of Vermont's DPA Program



results of this study: http://researchcouncil.org/files/docs/2013/08/theeconandfiscalimpacts.pdf

