| 1       | H.275  |
|---------|--|
| 2       | Introduced by Representative McFaun of Barre Town                                |
| 3       | Referred to Committee on   |
| 4       | Date:  |
| 5       | Subject: Commerce and trade; economic development                                |
| 6       | Statement of purpose of bill as introduced: This bill proposes to provide        |
| 7       | economic and tax incentives to businesses to promote economic development        |
| 8       | throughout Vermont.  |
|         |  |
|         |  |
| 9<br>10 | An act relating to promoting business growth and economic development in Vermont |
| 11      | It is hereby enacted by the General Assembly of the State of Vermont:            |
| 12      | Sec. 1. 10 V.S.A. chapter 18A is added to read:                                  |
| 13      | CHAPTER 18A. START UP VERMONT  |
| 14      | § 381. DEFINITIONS   |
| 15      | As used in this chapter:   |
| 16      | (1) "Community college" means a college that provides two-year or                |
| 17      | four-year postsecondary programs in general and technical educational            |
| 18      | subjects and receives financial assistance from the State.                       |
| 19      | (2) "Eligible land" means land eligible pursuant to section 382 of this          |
| 20      | title for approval as a Tax-Free VT area.  |

| 1  | (3) "Net new job" means a job created in a Tax-Free VT area that                  |
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| 2  | satisfies the following criteria:   |
| 3  | (A) is new to the State;  |
| 4  | (B) has not been transferred from employment with another business                |
| 5  | located in this State through an acquisition, merger, consolidation, or other     |
| 6  | reorganization of businesses or the acquisition of assets of another business, or |
| 7  | except as provided in subdivision (6)(D) of this subsection, has not been         |
| 8  | transferred from employment with a related person in this State;                  |
| 9  | (C) is not filled by an individual employed within the State within the           |
| 10 | immediately preceding 60 months by a related person;                              |
| 11 | (D) is either a full-time wage-paying job or equivalent to a full-time            |
| 12 | wage-paying job requiring at least 35 hours per week; and                         |
| 13 | (E) is filled for more than six months.   |
| 14 | (4) "New business" means a business that satisfies the following                  |
| 15 | <u>criteria:</u>  |
| 16 | (A) the business is not operating or located within the State at the              |
| 17 | time it submits its application to participate in the Start Up Vermont Program;   |
| 18 | (B) the business is not moving existing jobs into the Tax-Free VT                 |
| 19 | area from another area in the State;  |
| 20 | (C) the business is not substantially similar in operation and in                 |
| 21 | ownership to a business entity taxable, or previously taxable within the last     |

| 1  | five taxable years under the individual income tax, corporate income tax, or  |
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| 2  | bank franchise or insurance premiums tax laws of this State; and              |
| 3  | (D) the business does not cause individuals to transfer from existing         |
| 4  | employment with a related person located in the State to similar employment   |
| 5  | with the business, unless the business has received approval for the transfer |
| 6  | from the Secretary after demonstrating that the related person has not        |
| 7  | eliminated those existing positions.  |
| 8  | (5) "Private college or university" means a not-for-profit two-year or        |
| 9  | four-year college or university that confers an associate, baccalaureate, or  |
| 10 | higher degree in this State.  |
| 11 | (6) "Related person" shall have the same meaning as in 26 U.S.C.              |
| 12 | § 465(b)(3)(C).   |
| 13 | (7) "Secretary" means the Secretary of Commerce and Community                 |
| 14 | Development.  |
| 15 | (8) "Sponsoring campus, college, or university" means a college or            |
| 16 | university that has received approval to sponsor a Tax-Free VT area pursuant  |
| 17 | to section 385 of this title.   |
| 18 | (9) "Start Up Vermont Board" means a Board consisting of three                |
| 19 | members, one each appointed by the Governor, the Speaker of the House of      |
| 20 | Representatives, and the President Pro Tempore of the Senate, each of whom    |

| 1  | shall have significant expertise and experience in economic development and           |
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| 2  | may not have a personal interest in any project that comes before the Board.          |
| 3  | (10) "State university campus" means the University of Vermont and                    |
| 4  | the Vermont State Colleges.   |
| 5  | (11) "Strategic State asset" means land or a building or group of                     |
| 6  | buildings owned by the State that is:   |
| 7  | (A) closed;   |
| 8  | (B) vacant; or  |
| 9  | (C) for which notice of closure has been given pursuant to any                        |
| 10 | statutory notice requirement or which is otherwise authorized to be closed            |
| 11 | pursuant to the laws of this State.   |
| 12 | (12) "Tax-Free VT area" means the land or vacant space of a university                |
| 13 | or college that meets the eligibility criteria specified in section 382 of this title |
| 14 | and that has been approved as a Tax-Free VT area pursuant to the provisions in        |
| 15 | section 385 of this title; the term also means a strategic State asset that has       |
| 16 | been approved by the Start Up Vermont Board pursuant to the provisions of             |
| 17 | section 385 of this title.  |
| 18 | (13) "Underutilized property" means vacant or abandoned land or space                 |
| 19 | in an existing industrial park, manufacturing facility, a brownfield site, or a       |
| 20 | distressed or abandoned property, which shall be determined by factors                |

| 1  | including poverty, identified by the municipality or regional planning               |
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| 2  | commission in which the property is located.   |
| 3  | § 382. ELIGIBILITY CRITERIA FOR COLLEGES AND UNIVERSITIES                            |
| 4  | (a) State university campuses and community colleges.                                |
| 5  | (1) The following shall constitute the eligible land of a State university           |
| 6  | campus or community college:   |
| 7  | (A) vacant land or space in a building located on the campus of a                    |
| 8  | State university campus or community college;  |
| 9  | (B) a total of 200,000 square feet of vacant land or vacant building                 |
| 10 | space that, except as provided in subdivision (2) of this subsection, is located     |
| 11 | within one mile of a campus of the State university campus or community              |
| 12 | college; and   |
| 13 | (C) a Vermont State Incubator, as the term is used in subsection                     |
| 14 | 383(d) of this title, with a bona fide affiliation to the State university campus or |
| 15 | community college, with approval of the Secretary, and provided that the             |
| 16 | incubator and the State university campus or community college:                      |
| 17 | (i) have a partnership to provide assistance and physical space to a                 |
| 18 | business;  |
| 19 | (ii) directly work towards the goals of jointly creating jobs and                    |
| 20 | incubating new startup businesses; and   |

| 1  | (iii) the mission and activities of the incubator align with or                     |
|----|---|
| 2  | further the academic mission of the State university campus or community            |
| 3  | college.  |
| 4  | (2)(A) A State university campus or community college that qualifies                |
| 5  | under subdivision (1)(B) of this subsection may apply to the Secretary for a        |
| 6  | determination that identified vacant land or identified vacant space in a           |
| 7  | building that is located more than one mile from its campus is eligible land for    |
| 8  | purposes of this program.   |
| 9  | (B) The Secretary shall give consideration to factors including rural,              |
| 10 | suburban, and urban geographic considerations and may qualify the identified        |
| 11 | land or space in a building as eligible land if the Secretary, in consultation with |
| 12 | the leader of the State university or community college, determines that the        |
| 13 | State university campus or community college has shown that the use of the          |
| 14 | land or space will be consistent with the requirements of this program and the      |
| 15 | plan submitted by the State university campus or community college pursuant         |
| 16 | to section 385 of this title.   |
| 17 | (C) The aggregate amount of qualified land or space under this                      |
| 18 | subdivision and subdivision (1)(B) of this subsection may not exceed 200,000        |
| 19 | square feet for a State university campus or community college.                     |

| 1  | (b) Private colleges and universities and certain other campuses.                 |
|----|---|
| 2  | (1) Subject to the limitations in subdivision (3) of this subsection, the         |
| 3  | following constitutes the eligible land of a private college or university:       |
| 4  | (A) any vacant space in any building located on a campus of a private             |
| 5  | university or college;  |
| 6  | (B) any vacant land on a campus of a private university or college;               |
| 7  | (C) any vacant land or vacant space in a building; and                            |
| 8  | (D) a Vermont State incubator, as the term is used in subsection                  |
| 9  | 383(d) of this title, with a bona fide affiliation to the private university or   |
| 10 | college, with approval of the Secretary, and provided that the incubator and the  |
| 11 | private university or college:  |
| 12 | (i) have a partnership to provide assistance and physical space to a              |
| 13 | business;   |
| 14 | (ii) directly work towards the goals of jointly creating jobs and                 |
| 15 | incubating new startup businesses; and  |
| 16 | (iii) the mission and activities of the incubator align with or                   |
| 17 | further the academic mission of the private university or college.                |
| 18 | (2)(A) Subject to the limitations in subdivision (3) of this subsection,          |
| 19 | three million square feet is the maximum aggregate amount of Tax-Free VT          |
| 20 | areas of private universities and colleges that may be utilized for this program, |

| 1  | which shall be designated in a manner that ensures regional balance and            |
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| 2  | balance among eligible rural, urban, and suburban areas in the State.              |
| 3  | (B) The Secretary shall maintain an accounting of the vacant land                  |
| 4  | and space of private universities and colleges that have been approved as          |
| 5  | Tax-Free VT areas and shall stop accepting applications for approval of            |
| 6  | Tax-Free VT areas when that maximum amount has been reached.                       |
| 7  | (3)(A) Of the maximum aggregate amount in subdivision (2) of this                  |
| 8  | subsection, an initial amount of 75,000 square feet shall be designated as         |
| 9  | Tax-Free VT areas in each Vermont county.  |
| 10 | (B) The Board may approve the designation of additional square                     |
| 11 | footage for any county that reaches the initial 75,000 square foot limit.          |
| 12 | (c) Prohibition. A State university campus or community college is                 |
| 13 | prohibited from relocating or eliminating any academic programs; any               |
| 14 | administrative programs; offices; housing facilities; dining facilities; athletic  |
| 15 | facilities; or any other facility, space, or program that actively serves students |
| 16 | faculty, or staff in order to create vacant land or space to be utilized for the   |
| 17 | program authorized by this chapter.  |
| 18 | § 383. ELIGIBILITY CRITERIA FOR BUSINESSES   |
| 19 | (a) In order to participate in the Start Up Vermont Program, a business            |
| 20 | shall satisfy all of the following criteria:                                       |

| 1  | (1) The mission and activities of the business shall align with or further         |
|----|--|
| 2  | the academic mission of the campus, college, or university sponsoring the          |
| 3  | Tax-Free VT area in which it seeks to locate, and the business's participation     |
| 4  | in the Start Up Vermont Program shall have positive community and economic         |
| 5  | benefits.  |
| 6  | (2)(A) The business shall demonstrate that it will, in its first year of           |
| 7  | operation, create net new jobs.  |
| 8  | (B) After its first year of operation, the business shall maintain net             |
| 9  | new jobs.  |
| 10 | (C) In addition, the average number of employees of the business and               |
| 11 | its related persons in the State during the year shall equal or exceed the sum of: |
| 12 | (i) the average number of employees of the business and its related                |
| 13 | persons in the State during the year immediately preceding the year in which       |
| 14 | the business submits its application to locate in a Tax-Free VT area; and          |
| 15 | (ii) net new jobs of the business in the Tax-Free VT area during                   |
| 16 | the year.  |
| 17 | (D) The average number of employees of the business and its related                |
| 18 | persons in the State shall be determined by adding together the total number of    |
| 19 | employees of the business and its related persons in the State on March 31,        |
| 20 | June 30, September 30, and December 31, and dividing the total by the number       |
| 21 | of the dates occurring within the year.  |

| 1  | (3) Except as provided in subdivisions (7) and (8) of this subsection, at       |
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| 2  | the time it submits its application for the Start Up Vermont Program, the       |
| 3  | business shall be a new business to the State.                                  |
| 4  | (4) The business may be organized as a corporation, a partnership,              |
| 5  | limited liability company, mutual benefit enterprise, or a sole proprietorship. |
| 6  | (5) Upon completion of its first year in the Start Up Vermont Program           |
| 7  | and thereafter, the business shall complete and timely file the annual report   |
| 8  | required under section 338 of this title.                                       |
| 9  | (6) Except as provided in subdivisions (7) and (8) of this subsection, the      |
| 10 | business shall not be engaged in a line of business that is currently or was    |
| 11 | previously conducted by the business or a related person in the last five years |
| 12 | in this State.  |
| 13 | (7) If a business does not satisfy the eligibility standard set forth in        |
| 14 | subdivision (3) or (6) of this subsection, because at one point in time it      |
| 15 | operated in Vermont but moved its operations out of Vermont on or before        |
| 16 | June 1, 2014, the Secretary shall grant that business permission to apply to    |
| 17 | participate in the Start Up Vermont Program if the Secretary determines that    |
| 18 | the business has demonstrated that it will substantially restore the jobs in    |
| 19 | Vermont that it previously had moved out of State.                              |
| 20 | (8) If a business seeks to expand its current operations in Vermont into a      |
| 21 | Tax-Free VT area but the business does not qualify as a new business because    |

| 1  | it does not satisfy the criteria in subdivision 381(4)(C) of this title or the     |
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| 2  | business does not satisfy the eligibility standard set forth in subdivision (6) of |
| 3  | this subsection, the Secretary shall grant the business permission to apply to     |
| 4  | participate in the Start Up Vermont Program if the Secretary determines that       |
| 5  | the business has demonstrated that it will create net new jobs in the              |
| 6  | Tax-Free VT area and that it or any related person has not eliminated any jobs     |
| 7  | in the State in connection with this expansion.                                    |
| 8  | (b) The following types of businesses are prohibited from participating in         |
| 9  | the Start Up Vermont Program.  |
| 10 | (1) retail and wholesale businesses;   |
| 11 | (2) restaurants;   |
| 12 | (3) real estate brokers;   |
| 13 | (4) law firms;   |
| 14 | (5) medical or dental practices;   |
| 15 | (6) real estate management companies;  |
| 16 | (7) hospitality;   |
| 17 | (8) finance and financial services;  |
| 18 | (9) businesses providing personal services;  |
| 19 | (10) businesses providing business administrative or support services,             |
| 20 | unless the business has received permission from the Secretary to apply to         |

| 1  | participate in the Start Up Vermont Program upon demonstration that the         |
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| 2  | business would create no fewer than 100 net new jobs in the Tax-Free VT area;   |
| 3  | (11) accounting firms;  |
| 4  | (12) businesses providing utilities; and  |
| 5  | (13) businesses engaged in the generation or distribution of electricity,       |
| 6  | the distribution of natural gas, or the production of steam associated with the |
| 7  | generation of electricity.  |
| 8  | (c) A business shall be in compliance with all worker protection and            |
| 9  | environmental laws and regulations. In addition, a business may not owe past    |
| 10 | due federal or State taxes or local property taxes.                             |
| 11 | (d) Any business that has successfully completed residency in a Vermont         |
| 12 | State incubator, subject to approval of the Secretary, may apply to participate |
| 13 | in the Start Up Vermont Program provided that the business locates in a         |
| 14 | Tax-Free VT area, notwithstanding the fact that the business may not            |
| 15 | constitute a new business.  |
| 16 | § 384. TAX BENEFITS   |
| 17 | A business that is accepted into the Start Up Vermont Program and locates       |
| 18 | in a Tax-Free VT area or the owner of a business that is accepted into the      |
| 19 | Start Up Vermont Program and locates in a Tax-Free VT area is eligible for the  |
| 20 | tax benefits specified in section 391 of this title.                            |

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| 8 385  | APPROVAL | OF TAX-FREE | VT AREAS |
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| 2  | (a)(1) The president or chief executive officer of any State university          |
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| 3  | campus or community college seeking to sponsor a Tax-Free VT area and have       |
| 4  | some of its eligible land specified under section 382 be designated as a         |
| 5  | Tax-Free VT area shall submit a plan to the Secretary that specifies the land or |
| 6  | space the campus or college wants to include, describes the type of business or  |
| 7  | businesses that may locate on that land or in that space, explains how those     |
| 8  | types of businesses align with or further the academic mission of the campus or  |
| 9  | college and how participation by those types of businesses in the Start Up       |
| 10 | Vermont Program would have positive community and economic benefits, and         |
| 11 | describes the process the campus or college will follow to select participating  |
| 12 | businesses.  |
| 13 | (2)(A) At least 30 days prior to submitting the plan, the campus or              |
| 14 | college shall provide the municipality or municipalities in which the proposed   |
| 15 | Tax-Free VT area is located, local economic development entities, the            |
| 16 | applicable campus or college faculty senate, union representatives, and the      |
| 17 | campus student government with a copy of the plan.                               |
| 18 | (B) In addition, if the plan of the campus or college includes land or           |
| 19 | space located outside of the campus boundaries, the campus or college shall      |
| 20 | consult with the municipality or municipalities in which the land or space is    |

| 1  | located prior to including the space or land in its proposed Tax-Free VT area    |
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| 2  | and shall give preference to underutilized properties.                           |
| 3  | (3) Before approving or rejecting the plan submitted by a State                  |
| 4  | university campus or community college, the Secretary shall consult with the     |
| 5  | chancellor of the applicable university system or his or her designee.           |
| 6  | (b)(1) The president or chief executive officer of any private college or        |
| 7  | university or of any State university campus or community college seeking to     |
| 8  | sponsor a Tax-Free VT area and have some of its eligible land specified under    |
| 9  | section 382 of this title be designated as a Tax-Free VT area shall submit a     |
| 10 | plan to the Secretary that specifies the land or space the college or university |
| 11 | wants to include, describes the type of business or businesses that may locate   |
| 12 | on that land or in that space, explains how those types of businesses align with |
| 13 | or further the academic mission of the college or university and how             |
| 14 | participation by those types of businesses in the Start Up Vermont Program       |
| 15 | would have positive community and economic benefits, and describes the           |
| 16 | process the campus or college will follow to select participating businesses.    |
| 17 | (2) If the plan of the campus or college includes land or space located          |
| 18 | outside of the campus boundaries, the campus or college shall consult with the   |
| 19 | municipality or municipalities in which the land or space is located prior to    |
| 20 | including the space or land in its proposed Tax-Free VT area and shall notify    |
| 21 | local economic development entities.   |

| 1  | (3) The Secretary shall forward the plan submitted under this subsection       |
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| 2  | to the Start Up Vermont Board.   |
| 3  | (4) In evaluating the plans, the Board shall examine the merits of each        |
| 4  | proposal, including compliance with the provisions of this chapter,            |
| 5  | reasonableness of the economic and fiscal assumptions contained in the         |
| 6  | application and in any supporting documentation and potential of the proposed  |
| 7  | project to create new jobs.  |
| 8  | (5) No preference shall be given based on the time of submission of the        |
| 9  | plan, provided that any submission deadlines established by the Board are met  |
| 10 | (6) The Board shall give preference to private colleges or universities        |
| 11 | that include underutilized properties within their proposed Tax-Free VT areas. |
| 12 | (7) The Board by a majority vote shall approve or reject each plan             |
| 13 | forwarded to it by the Secretary.  |
| 14 | (c)(1) A campus, university, or college may amend its approved plan,           |
| 15 | provided that the campus, university, or college may not violate the terms of  |
| 16 | any lease with a business located in the approved Tax-Free VT area.            |
| 17 | (2) If a business located in a Tax-Free VT area does not have a lease          |
| 18 | with a campus, university, or college, and the business is terminated from the |
| 19 | Start Up Vermont Program pursuant to subdivision 386(d)(2) of this title, and  |
| 20 | subsequently does not relocate outside of the Tax-Free VT area, a campus,      |
| 21 | university, or college may amend its approved plan to allocate an amount of    |

| 1  | vacant land or space equal to the amount of space occupied by the business        |
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| 2  | that is terminated.   |
| 3  | (3) The amendment shall be approved pursuant to the procedures and                |
| 4  | requirements of this section as applicable.                                       |
| 5  | (d)(1) The Start Up Vermont Board, by majority vote, shall designate up to        |
| 6  | 20 strategic State assets as Tax-Free VT areas.                                   |
| 7  | (2) Each shall be affiliated with a State university campus, community            |
| 8  | college, or private college or university and the designation shall require the   |
| 9  | support of the affiliated campus, college, or university.                         |
| 10 | (3) Each strategic State asset may not exceed a maximum of 200,000                |
| 11 | square feet of vacant land or vacant building space designated as a Tax-Free      |
| 12 | VT area.  |
| 13 | (4) Designation of strategic State assets as Tax-Free VT areas shall not          |
| 14 | count against any square footage limitations in section 382 of this title.        |
| 15 | (e) The Secretary shall adopt regulations to effectuate the purposes of this      |
| 16 | section, including establishing the process for the plan submissions and          |
| 17 | approvals of Tax-Free VT areas and the eligibility criteria that will be applied  |
| 18 | in evaluating those plans.  |
| 19 | § 386. BUSINESSES LOCATING IN TAX-FREE VT AREAS                                   |
| 20 | (a)(1) A campus, university, or college that has sponsored a Tax-Free VT          |
| 21 | area, including any strategic State asset affiliated with the campus, university, |

| or college, shall solicit and accept applications from businesses to locate in the  |
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| area that are consistent with the plan of the campus, university, or college or     |
| strategic State asset that has been approved pursuant to section 385 of this title. |
| (2) Any business that wants to locate in a Tax-Free VT area shall submit            |
| an application to the campus, university, or college that is sponsoring the         |
| Tax-Free VT area by December 31, 2020.  |
| (3) Prior to the date, the Secretary shall prepare an evaluation on the             |
| effectiveness of the Start Up Vermont Program and deliver it to the Governor        |
| and the General Assembly to determine continued eligibility for application         |
| submissions.  |
| (b)(1)(A) The sponsoring campus, university, or college shall provide the           |
| application and all supporting documentation of any business it decides to          |
| accept into its Tax-Free VT area to the Secretary for review.                       |
| (B) The application shall be in a form prescribed by the Secretary and              |
| shall contain all information the Secretary determines is necessary to properly     |
| evaluate the business's application, including the name, address, and employer      |
| identification number of the business; a description of the land or space the       |
| business will use, the terms of the lease agreement, if applicable, between the     |
| sponsoring campus, university, or college and the business, and whether or not      |
| the land or space being used by the business is being transferred or sublet to      |
| the business from some other business.  |

| (C) The application shall include a certification by the business that it            |
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| meets the eligibility criteria specified in section 383 of this title and will align |
| with or further the academic mission of the sponsoring campus, college, or           |
| university, and that the business's participation in the Start Up Vermont            |
| Program will have positive community and economic benefits.                          |
| (D) The application shall also describe whether or not the business                  |
| competes with other businesses in the same community but outside the                 |
| Tax-Free VT area.  |
| (E) The application shall also include a description of how the                      |
| business plans to recruit employees from the local workforce.                        |
| (2)(A) The Secretary shall review the application and documentation                  |
| within 60 days and may reject the application upon a determination that the          |
| business does not meet the eligibility criteria in section 383 of this title, has    |
| submitted an incomplete application, has failed to comply with subsection (c)        |
| of this section, or has failed to demonstrate that the business's participation in   |
| the Start Up Vermont Program will have positive community and economic               |
| benefits, which shall be evaluated based on factors including whether or not         |
| the business competes with other businesses in the same community but                |
| outside the Tax-Free VT area as prohibited by section 390 of this title.             |
| (B) If the Secretary rejects the application, it shall provide notice of             |
| the rejection to the sponsoring campus, university, or college and business.         |

| 1  | (C) If the Secretary does not reject the application within 60 days, the            |
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| 2  | business is accepted to locate in the Tax-Free VT area, and the application of      |
| 3  | the business shall constitute a contract between the business and the sponsoring    |
| 4  | campus, university, or college.   |
| 5  | (D) The sponsoring campus, university, or college shall provide                     |
| 6  | accepted businesses with documentation of their acceptances in the form as          |
| 7  | prescribed by the Department of Taxes which will be used to demonstrate the         |
| 8  | business's eligibility for the tax benefits specified in section 391 of this title. |
| 9  | (3)(A) If a State university campus proposes to enter into a lease with a           |
| 10 | business for eligible land in a Tax-Free VT area with a term greater than           |
| 11 | 40 years, including any options to renew, or for eligible land in a Tax-Free VT     |
| 12 | area of one million or more square feet, the State university campus, at the        |
| 13 | same time as the application is provided to the Secretary, also shall submit the    |
| 14 | lease for review to the Start Up Vermont Board.                                     |
| 15 | (B) If the Board does not disapprove of the lease terms within                      |
| 16 | 30 days, the lease is deemed approved.  |
| 17 | (C) If the Board disapproves the lease terms, the State university                  |
| 18 | campus shall submit modified lease terms to the Secretary for review.               |
| 19 | (D) The Secretary's 60-day review period is suspended while the                     |
| 20 | Board is reviewing the lease and during the time it takes for the State             |
| 21 | university campus to modify the lease terms.  |

| 1  | (4)(A) Except as otherwise provided in this chapter, proprietary                  |
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| 2  | information or supporting documentation submitted by a business to a              |
| 3  | sponsoring campus, university, or college shall only be used for the purpose of   |
| 4  | evaluating the business's application or compliance with the provisions of this   |
| 5  | article and shall not be otherwise disclosed.                                     |
| 6  | (B) Any person who willfully discloses the information to a third                 |
| 7  | party for any other purpose shall be guilty of a misdemeanor.                     |
| 8  | (c) The business submitting the application, as part of the application, shall:   |
| 9  | (1) agree to allow the Department of Taxes to share its tax information           |
| 10 | with the Department and the sponsoring campus, university, or college;            |
| 11 | (2) agree to allow the Department of Labor to share its tax and employer          |
| 12 | information with the Department of Taxes and the sponsoring campus,               |
| 13 | university, or college;   |
| 14 | (3) allow the Department of Taxes and its agents and the sponsoring               |
| 15 | campus, university, or college access to any and all books and records the        |
| 16 | Department or sponsoring campus, university, or college may require to            |
| 17 | monitor compliance;   |
| 18 | (4)(A) include performance benchmarks, including the number of net                |
| 19 | new jobs that shall be created, the schedule for creating those jobs, and details |
| 20 | on job titles and expected salaries; and  |

| 1  | (B) specify the consequences for failure to meet the benchmarks, as             |
|----|---|
| 2  | determined by the business and the sponsoring campus, university, or college,   |
| 3  | including:  |
| 4  | (i) suspension of the business's participation in the Start Up                  |
| 5  | Vermont Program for one or more tax years as specified in the application;      |
| 6  | (ii) termination of the business's participation in the Start Up                |
| 7  | Vermont Program; or   |
| 8  | (iii) proportional recovery of tax benefits awarded under the Start             |
| 9  | Up Vermont Program as specified in section 391 of this title;                   |
| 10 | (5) provide the following information to the Department and sponsoring          |
| 11 | campus, university, or college upon request:                                    |
| 12 | (A) the prior three years of federal and State income or franchise tax          |
| 13 | returns, unemployment insurance quarterly returns, real property tax bills, and |
| 14 | audited financial statements;   |
| 15 | (B) the employer identification or Social Security numbers for all              |
| 16 | related persons to the business, including those of any members of a limited    |
| 17 | liability company or partners in a partnership;                                 |
| 18 | (6) provide a clear and detailed presentation of all related persons to the     |
| 19 | business to assure the Department that jobs are not being shifted within the    |
| 20 | State; and  |

| 1  | (7) certify, under penalty of perjury, that it is in substantial compliance         |
|----|---|
| 2  | with all environmental, worker protection, and local, State, and federal tax        |
| 3  | laws, and that it satisfies all the eligibility requirements to participate in the  |
| 4  | Start Up Vermont Program.   |
| 5  | (d)(1) At the conclusion of the lease term of a lease by the sponsoring             |
| 6  | campus, university, or college to a business of land or space in a Tax-Free VT      |
| 7  | area owned by the sponsoring campus, university, or college, the leased land or     |
| 8  | space and any improvements thereon shall revert to the sponsoring campus,           |
| 9  | university, or college, unless the lease is renewed.                                |
| 10 | (2)(A) If, at any time, the sponsoring campus, university, or college or            |
| 11 | the Secretary determines that a business no longer satisfies any of the             |
| 12 | eligibility criteria specified in section 383 of this title, the sponsoring campus, |
| 13 | university, or college shall recommend to the Secretary that the Secretary          |
| 14 | terminate or the Secretary on his or her own initiative shall immediately           |
| 15 | terminate the business's participation in the Start Up Vermont Program.             |
| 16 | (B) A business shall be notified of the termination by a method which               |
| 17 | allows for verification of receipt of the termination notice.                       |
| 18 | (C) A copy of the termination notice shall be sent to the Department                |
| 19 | of Taxes.   |

| 1  | (D) Upon the termination, the business shall not be eligible for the               |
|----|--|
| 2  | tax benefits specified in section 391 of this title for that or any future taxable |
| 3  | year, calendar quarter, or sales tax quarter.                                      |
| 4  | (E) The lease or contract between the sponsoring campus, university,               |
| 5  | or college and the business shall be rescinded, effective on the 30th day after    |
| 6  | the Secretary mailed the termination notice to the business and the land or        |
| 7  | space and any improvements thereon shall revert to the sponsoring campus,          |
| 8  | university, or college.  |
| 9  | (e) The Secretary shall adopt regulations to effectuate the purposes of this       |
| 10 | section, including establishing the process for the evaluation and possible        |
| 11 | rejection of applications, the eligibility criteria that will be applied in        |
| 12 | evaluating those applications, and the process for terminations from the Start     |
| 13 | Up Vermont Program and administrative appeals of the terminations.                 |
| 14 | § 387. [RESERVED.]   |
| 15 | § 388. DISCLOSURE AUTHORIZATION AND REPORTING                                      |
| 16 | <u>REQUIREMENTS</u>  |
| 17 | (a)(1) The Secretary and the Department of Taxes shall disclose publicly           |
| 18 | the names and addresses of the businesses located within a Tax-Free VT area.       |
| 19 | (2) The Secretary and the Department shall disclose publicly and                   |
| 20 | include in the annual report required under subsection (b) of this section the     |
| 21 | other information contained in the businesses' applications and annual reports,    |

| 1  | including the projected number of net new jobs to be created, as they          |
|----|--|
| 2  | determine is relevant and necessary to evaluate the success of this program.   |
| 3  | (b)(1)(A) The Secretary shall prepare an annual report to the Governor and     |
| 4  | the General Assembly.  |
| 5  | (B) The report shall include the number of business applicants,                |
| 6  | number of businesses approved, the names and addresses of the businesses       |
| 7  | located within a Tax-Free VT area, total amount of benefits distributed,       |
| 8  | benefits received per business, number of net new jobs created, net new jobs   |
| 9  | created per business, new investment per business, the types of industries     |
| 10 | represented and the other information as the Secretary determines is necessary |
| 11 | to evaluate the progress of the Start Up Vermont Program.                      |
| 12 | (2)(A) Any business located in a Tax-Free VT area shall submit an              |
| 13 | annual report to the Secretary in a form and at the time and with the          |
| 14 | information as prescribed by the Secretary in consultation with the            |
| 15 | Commissioner of Taxes.   |
| 16 | (B) The information shall be sufficient for the Secretary and the              |
| 17 | Commissioner to:   |
| 18 | (i) monitor the continued eligibility of the business to participate           |
| 19 | in the Start Up Vermont Program and receive the tax benefits described in      |
| 20 | section 391 of this title;   |
| 21 | (ii) evaluate the progress of the Start Up Vermont Program; and                |

| 1  | (iii) prepare the annual report required by this subsection, which                   |
|----|--|
| 2  | shall also include information regarding the wages paid during the year to its       |
| 3  | employees employed in the net new jobs created and maintained in the                 |
| 4  | Tax-Free VT area.  |
| 5  | § 389. CONFLICT OF INTEREST GUIDELINES   |
| 6  | (a)(1) Each campus, university, or college participating in the Start Up             |
| 7  | Vermont Program shall adopt a conflict of interest policy.                           |
| 8  | (2) The conflict of interest policy shall provide, as it relates to the Start        |
| 9  | <u>Up Vermont Program:</u>   |
| 10 | (A) as a general principle, that service as an official of the campus,               |
| 11 | university, or college shall not be used as a means for private benefit or           |
| 12 | inurement for the official, a relative thereof, or any entity in which the official, |
| 13 | or relative thereof, has a business interest;  |
| 14 | (B) no official who is a vendor or employee of a vendor of goods or                  |
| 15 | services to the campus, university, or college, or who has a business interest in    |
| 16 | the vendor, or whose relative has a business interest in the vendor, shall vote      |
| 17 | on, or participate in the administration by the campus, university, or college, as   |
| 18 | the case may be, of any transaction with the vendor; and                             |
| 19 | (C) upon becoming aware of an actual or potential conflict of                        |
| 20 | interest, an official shall advise the president or chief executive officer of the   |
| 21 | campus, university, or college, as the case may be, of his or her or a relative's    |

| 1  | business interest in any the existing or proposed vendor with the campus,         |
|----|---|
| 2  | university, or college.   |
| 3  | (3) Each campus, university, or college shall maintain a written record           |
| 4  | of all disclosures of actual or potential conflicts of interest made pursuant to  |
| 5  | subdivision (2)(C) of this subsection, and shall report the disclosures, on a     |
| 6  | calendar year basis, on or before January 31 of each year, to the auditor for the |
| 7  | campus, university, or college.   |
| 8  | (4) The auditor shall forward the reports to the Secretary, who shall             |
| 9  | make public the reports.  |
| 10 | (b) For purposes of the conflict of interest policies:                            |
| 11 | (1) An official of a campus, university, or college has a "business               |
| 12 | interest" in an entity if the individual:   |
| 13 | (A) owns or controls ten percent or more of the stock of the entity, or           |
| 14 | one percent in the case of an entity the stock of which is regularly traded on an |
| 15 | established securities exchange; or   |
| 16 | (B) serves as an officer, director, or partner of the entity.                     |
| 17 | (2) A "relative" of an official of a campus, university, or college shall         |
| 18 | mean any person living in the same household as the individual and any person     |
| 19 | who is a direct descendant of that individual's grandparents or the spouse of     |
| 20 | the descendant.   |

| 1  | (3) An "official" of a campus, university, or college shall mean an            |
|----|--|
| 2  | employee at the level of dean and above as well as any other employee with     |
| 3  | decision-making authority over the Start Up Vermont Program.                   |
| 4  | § 390. PROHIBITION OF ANTI-COMPETITIVE BEHAVIOR                                |
| 5  | A sponsoring campus, university, or college shall not accept any application   |
| 6  | to locate in a Tax-Free VT area under subsection 386(a) of this title from a   |
| 7  | business that would compete with other businesses in the same community but    |
| 8  | outside the Tax-Free VT area, and the Secretary shall reject any application   |
| 9  | under subsection 386(b) of this title upon determining that the business would |
| 10 | compete with other businesses in the same community but outside the            |
| 11 | Tax-Free VT area. The Secretary shall issue and adopt the rules as are         |
| 12 | necessary to implement this section.   |
| 13 | § 391. TAX EXEMPTIONS FOR BUSINESSES LOCATED IN A                              |
| 14 | TAX-FREE VT AREA   |
| 15 | (a) Notwithstanding any provision of law to the contrary, a business or        |
| 16 | owner of a business in the case of a business taxed as a sole proprietorship,  |
| 17 | partnership, or S corporation that is located in a Tax-Free VT area approved   |
| 18 | pursuant to this chapter shall be exempt from the following taxes and fees:    |
| 19 | (1) Business organization taxes imposed under Title 32.                        |
| 20 | (2) Business organization fees imposed under Titles 11–11C.                    |

| 1  | (3) Income taxes, premium taxes, or franchise taxes imposed on a                  |
|----|---|
| 2  | business located within a Tax-Free VT area under Title 32.                        |
| 3  | (4) Sales and use tax.  |
| 4  | (A) A qualifying business shall be eligible for a credit or refund for            |
| 5  | sales and use taxes imposed on the retail sale of tangible personal property or   |
| 6  | services.   |
| 7  | (B) The credit or refund shall be allowed for 120 consecutive months              |
| 8  | beginning with the month during which the business locates in the Tax-Free        |
| 9  | VT area.  |
| 10 | (5) Real estate transfer taxes. Any lease of property to a qualifying             |
| 11 | business shall be exempt from any State or local real estate transfer tax or real |
| 12 | property transfer tax.  |
| 13 | (b)(1) Notwithstanding any provision of this chapter to the contrary, the         |
| 14 | Commissioner of Taxes, to the extent practicable, may disclose publicly the       |
| 15 | names and addresses of the businesses receiving any of the tax benefits           |
| 16 | specified in this section.  |
| 17 | (2) The Commissioner may disclose publicly the amounts of the benefits            |
| 18 | allowed to each the business, and whether or not a business created or            |
| 19 | maintained net new jobs during the taxable year.                                  |
| 20 | (3) The Commissioner may publicly disclose the number of net new                  |
| 21 | jobs the business reports on its tax return or report or any other information    |

| 1  | necessary for the Secretary or the campus, college or university sponsoring the    |
|----|--|
| 2  | Tax-Free VT area to monitor and enforce compliance with the law, rules, and        |
| 3  | regulations governing the Start Up Vermont Program.                                |
| 4  | (c) Notwithstanding any provision of this chapter to the contrary, the             |
| 5  | Commissioner, in determining whether a business or any of its owners is            |
| 6  | entitled to the tax benefits described in this section, may use and if necessary,  |
| 7  | disclose to the Secretary information derived from the tax returns of the          |
| 8  | business or related persons of the business and wage reporting information         |
| 9  | relating to any employees of the business or its related persons.                  |
| 10 | (d) A qualifying business shall not be allowed to claim any other tax credit       |
| 11 | allowed under Title 32 with respect to its activities or employees in the          |
| 12 | Tax-Free VT Area.  |
| 13 | (e)(1) If the application of a business for participation in the Start Up          |
| 14 | Vermont Program specifies that failure to meet the performance benchmarks          |
| 15 | specified in the application shall result in proportional recovery of tax benefits |
| 16 | awarded under the Start Up Vermont Program, the business shall be required to      |
| 17 | reduce the total amount of tax benefits described in this section that the         |
| 18 | business or its owners claimed or received during the taxable year by the          |
| 19 | percentage reduction in net new jobs promised by the performance                   |
| 20 | benchmarks, and if the tax benefits are reduced to an amount less than zero,       |
| 21 | those negative amounts shall be added back as tax.                                 |

| 1  | (2) The amount required to be added back shall be reported on the                  |
|----|--|
| 2  | business's tax return if the business is taxed as a corporation or on the personal |
| 3  | income tax returns of the owners of the business if the business is taxed as a     |
| 4  | sole proprietorship, partnership, or S corporation.                                |
| 5  | (f) Unless otherwise specified, a business or owner of a business shall be         |
| 6  | eligible for the tax benefits available under this section for a period of ten     |
| 7  | consecutive taxable years, commencing with the taxable year during which it        |
| 8  | locates in the Tax-Free VT area.   |
| 9  | (g) In order to be eligible for these tax benefits during any taxable year,        |
| 10 | calendar quarter, or sales tax quarter, a business must be approved to             |
| 11 | participate in the Start Up Vermont Program, must operate at the approved          |
| 12 | location in the Tax-Free VT area, and must satisfy the eligibility criteria        |
| 13 | specified in this chapter.   |
| 14 | § 392. PENALTIES FOR FRAUD IN THE START UP VERMONT                                 |
| 15 | <u>PROGRAM</u>   |
| 16 | (a) If the Secretary on his or her own initiative or on the recommendation         |
| 17 | of a sponsoring campus, university, or college finally determines that any         |
| 18 | business participating in the Start Up Vermont Program has acted fraudulently      |
| 19 | in connection with its participation in the Program, the business:                 |
| 20 | (1) shall be immediately terminated from the Program;                              |
| 21 | (2) shall be subject to applicable criminal penalties; and                         |

| 1 | (3) shall be required in that year to add back to tax the total value of the       |
|---|--|
| 2 | tax benefits that the business has received.                                       |
| 3 | (b) The amount required to be added back shall be reported on the                  |
| 4 | business's tax return if the business is taxed as a corporation or on the personal |
| 5 | income tax returns of the owners of the business if the business is taxed as a     |
| 5 | sole proprietorship, partnership, or S corporation.                                |
| 7 | Sec. 2. EFFECTIVE DATE   |
| 3 | This act shall take effect on July 1, 2015.  |