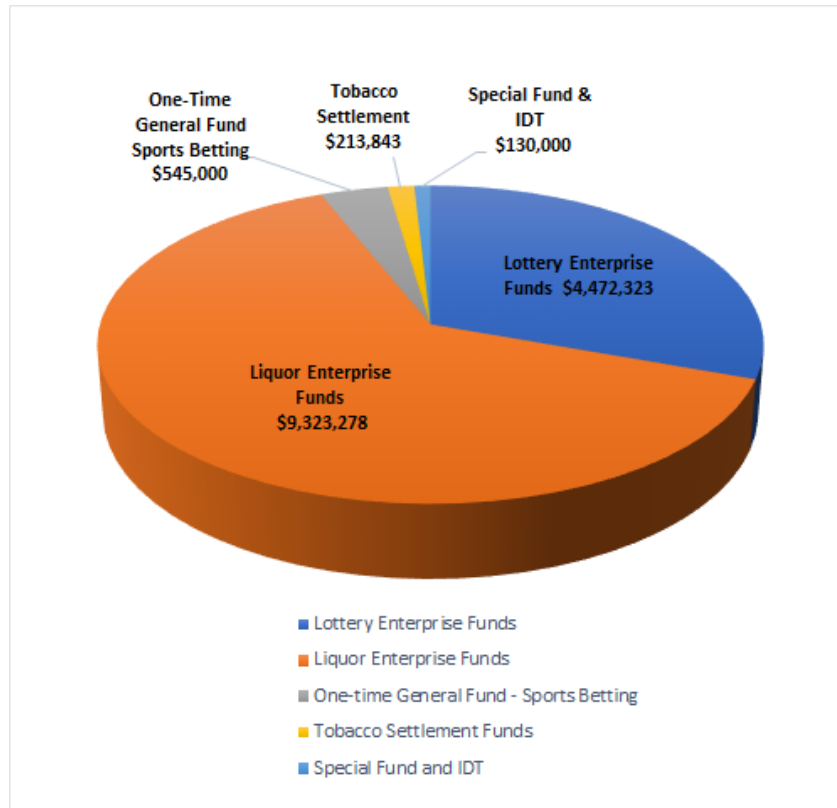


DEPARTMENT OF LIQUOR & LOTTERY FY 2024 BUDGET PROPOSAL

Governor’s Recommended FY2024 Budget Total: \$14,684,444

Base Appropriation: \$14,139,444

One-Time General Fund for Sports Betting: \$545,000



FY 2024 SUMMARY & HIGHLIGHTS

Overview

We have successfully integrated the Department of Liquor and Lottery (DLL) into one functional operation. The reorganization was accomplished after months of continuous improvement work to identify shared work processes among the Division of Liquor Control and Vermont Lottery, and the successful completion of several RFRs that reclassified formerly division-specific positions into integrated roles. We co-located administrative staff from the Division of Liquor Control into the same building where Vermont Lottery operates. The Department now has three primary operations: Commissioner’s Office, Agency Operations, and License Operations. We developed our FY24 budget, as one appropriation, to reflect the fully integrated department and mirror the organizational structure’s workgroups, by fund, for better tracking and assessment to make sound strategic decisions of these two enterprise funds.

New Initiative - Legislative Priority

Our legislative priority for the 2024 budget year is to legalize sports betting. Given the consensus and momentum of the Sports Betting Study Committee recommendations, we hope to receive Legislative approval for legalized sports wagering. In anticipation, we are preparing an RFP with input from the Department of Mental Health so that it will be ready to send to prospective bidders once the sports wagering bill is passed. We anticipated revenues of \$2.4M in year one. We are also advocating for the exclusion of fortified wines and vermouths from the DLC.

Lottery Gaming Operations

In October 2022, the Vermont Lottery Division completed the gaming system conversion from Intralot to the new vendor Scientific Games. The Scientific Games partnership is a 10- year 150-million-dollar contract that includes additional self-service vending machines. The new vendor system will improve player experience, back-end reporting, and the ordering and shipment of products to agent stores. We will continue to add self-vending machines to our lottery agent network and develop agent relationships with large national chain stores to increase availability and access of lottery games.

Licensing

The Department launched its online licensing portal in August 2022 to process all the liquor, tobacco, and lottery licenses online. The portal has already significantly improved the efficiency of issuing and renewing licenses. Prior to the online portal, it took 6-8 weeks to process the paper applications. Now, we are averaging 8 days via the online portal. The new technology has also improved customer service with licensees and town offices that need to approve licenses. The portal has completely integrated the licensing functions of Lottery and Liquor divisions to further streamline processes.

FY 2024 SUMMARY & HIGHLIGHTS CONTINUED

Marketing

The marketing of Vermont Lottery and 802Spirits focuses on the contribution that each of those businesses brings to Vermont: Vermont Lottery benefits the Education Fund and thus Vermont schools; 802Spirits benefits the General Fund and Vermont communities. The marketing team continues to humanize our promotions in recognition of the importance of making a personal connection with our consumers. The 802Spirits campaigns emphasize drinking responsibility, 21+ audience only, and shopping locally. For our Vermont Lottery promotions, we promote responsible gaming and highlight the connection between tickets sales and support for Vermont's school-aged educational programs, like the Educate and Innovate program that brings STEAM resources to schools through a competitive application process.

Education

We continue to work with NIC Vermont and TechMahindra, our licensing portal vendor, to fully integrate our education data with the new Salesforce-based DLL Licensing & Enforcement Portal, including online course completion data and the integration of our event registration system. We also continue to implement strategies for making educational materials available in alternate languages to help support our non-English speaking and reading business customers. We will implement our Just Ask for ID campaign to help elevate the importance and awareness of proper carding techniques. This campaign will be targeted towards employees of 1st and 2nd class licensees and will feature an online pledge form, support materials, personal visits, as well as an associated sweepstakes where individuals who complete the online pledge have the chance to win gift cards.

802Spirits Retail Operations

To help grow the economy, the Department launched an On-Premise Program in July 2022 that reduces the cost of goods for distilled spirits of DLL licensees (bars, restaurants, hotels, resorts). The average sales discount offered by suppliers is \$3-4 per bottle. We expect to grow the number of licensees and suppliers participating, thus expanding the savings for licensees. This year, we will launch the B2B website that will improve the efficiency and customer service of ordering distilled spirits from the DLC for hospitality businesses. We continue to re-evaluate the retail network to select business partners and locations for optimal sales and public safety. We are also expanding the number of kiosks 802Spirits stores from 3 to 6. We will expand our Cocktail Rack Program to include national draft distillers as the pilot Cocktail Rack Program has yielded an average 75% increase in sales for products displayed at the retail stores. We added 200 new items this year, including 78 Vermont-made products. We will continue to prioritize the purchase of products that are used in cocktail menus to meet consumer demand and support restaurants.

FY 2024 SUMMARY & HIGHLIGHTS CONTINUED

Warehouse and Logistics

Recruiting and retaining warehouse workers and CDL drivers has been our primary operational challenge. We were successful in securing approval from the VDHR Labor Relations and VSEA to pay recruitment and retention bonuses to CDL drivers. However, our request to reclassify our warehouse workers and warehouse delivery drivers into higher pay grades was denied, contributing to low morale and the risk of continued vacancies. Increased liquor sales and more products puts added pressure on logistics of receiving, storing, picking, and delivering in the confines of our tiny 30,000-square foot warehouse. We are working with BGS on a build-to-lease option that will incorporate a much larger warehouse and office space for the entire team within 3-5 years.

Staffing

The Department is fully staffed. We filled our vacancies in the past few months including the perennial warehouse vacancies which put a tremendous strain on the warehouse team during fall/holiday 2022. Additionally, we added a new pool position-- a retail merchandising coordinator that will support the continued growth of liquor sales. Staffing shortages at our liquor and lottery agency stores and retailers continue to be challenging. Lack of workers results in reduced hours and temporarily closures which negatively impacted sales. We also saw a 5% decline in tobacco compliance rates this year which we attribute, in part, to worker shortages.

Sales

We ended FY22 with \$100M in sales revenue from distilled spirits, up 6.5% from the previous year. The Division of Liquor Control contributed \$20.4M to the General Fund. We also contributed \$10,714,838 to the General Fund through sales & use tax, excise tax, license fees, and violations. Lottery tickets sales for fiscal year 2022 were \$151.5M, a 6% decrease from 2021, due in part to a 35% drop in MegaMillions sales. Vermont had its first Powerball Jackpot winner in 2022, which caused a 15% uptick in sales and netted the state ~ \$12M in tax revenue. Vermont Lottery contributed \$31M to the Education Fund. Liquor sales for the first half of FY23 are trending ~3%, signally a return to more normal, pre-pandemic sales growths. We continue to monitor the sales declines of Vermont Lottery to ensure our robust contribution to the Education Fund.

Fiscal Year 2024 Budget Development Form - Department of Liquor and Lottery

General \$\$ Special \$\$ Tobacco \$\$ Federal \$\$ Interdept'l Transfer \$\$ All other \$\$ Total \$\$ Related Strategic Plan Outcome

2320010000 - Department of Liquor & Lottery FY 2023 Approp Sec.B.236.1	0	0	213,843	184,484	0	13,577,445	13,975,772	
Other Changes: (Please insert changes to your base appropriation that occurred after the passage of the FY23 budget)							0	
FY 2023 Other Changes	0	0	0	0	0	0	0	
Total Approp. After FY 2023 Other Changes	0	0	213,843	184,484	0	13,577,445	13,975,772	
Personal Services								
Salary and Wages Annualization			497	(57,470)		133,851	76,878	Structural Statewide Pressure
Fringe Annualization			(9,119)	(18,887)		105,628	77,622	Structural Statewide Pressure
Retirement			6,627	(12,299)		73,565	67,893	Structural Statewide Pressure
RFR Salary and Wage Annualization						93,642	93,642	Structural Statewide Pressure
RFR Fringe Annualization						20,363	20,363	Structural Statewide Pressure
RFR Retirement						27,776	27,776	Structural Statewide Pressure
Salary/Fringe Sub-total			(1,995)	(88,656)		454,825	364,174	
DECISION ITEMS MOVED TO ONE-TIMES								
Position - Sports Betting Director PG29	132,396						132,396	Grow the Economy
Position - Sports Betting Financial Administrator III PG24	103,164						103,164	Grow the Economy
Contracted Service - Sports Betting Consultant	200,000						200,000	Grow the Economy
Sports Betting Other Personal Services	4,440						4,440	Grow the Economy
Contracted Services								
B2B Website Development - Major Object Code Change from Contracted Service to Operating (ADS account)						(1,396,840)	(1,396,840)	Grow the Economy
Problem Gambling Contracted service - Major Object Code Change from Grant to Competitive Bid Contract						250,000	250,000	Build Safe and Healthy Communities
NABCA Grant - Misc Receipts Special Fund		60,000					60,000	Build Safe and Healthy Communities
Net Contracted Service			(310)			(453,090)	(453,400)	Modernize and Improve Government
Other Personal Services								
Overtime, Shift Differential				(59,852)			(59,852)	Modernize and Improve Government
Other Personal Services, Catamount Health, Per Diem, Transcripts			2,305	(10,200)		5,046	(2,849)	Modernize and Improve Government
Drug Recognition Expertise (DRE). MOU with VTrans					10,000		10,000	Build Safe and Healthy Communities
Cannabis Control Education. MOU with Cannabis Control Board					30,000		30,000	Build Safe and Healthy Communities
Online Tobacco Compliance. MOU with VDH					30,000		30,000	Build Safe and Healthy Communities
Internal Service Fee: Workers' Comp Insurance						(749)	(749)	Structural Statewide Pressure
Personal Services Total	440,000	60,000	0	(158,708)	70,000	(1,140,808)	(729,516)	
Operating								
DECISION ITEMS MOVED TO ONE-TIMES								
DECISION ITEM -Sports Betting ADS Support	100,000						100,000	Grow the Economy
DECISION ITEM -Sports Betting Operating incidentals	5,000						5,000	Grow the Economy
Internal Service Fees: (Insurances, VISION, ADS Allocated Fee, Fee-for-Space)				(11,056)		32,972	21,916	Structural Statewide Pressure
ADS Service Level Agreement (SLA)						503,317	503,317	Structural Statewide Pressure
B2B Website Development - Major Object Code Change from Contracted Service to Operating (ADS account)						1,396,840	1,396,840	Grow the Economy
Net Operating				(14,720)		(324,165)	(338,885)	Modernize and Improve Government
Operating Total	105,000	0	0	(25,776)	0	1,608,964	1,688,188	
Grants								
Problem Gambling Contracted service - Major Object Code Change from Grant to Competitive Bid Contract						(250,000)	(250,000)	Build Safe and Healthy Communities
Grants Total	0	0	0	0	0	(250,000)	(250,000)	
Subtotal of Increases/Decreases	545,000	60,000	0	(184,484)	70,000	218,156	708,672	
FY 2024 Governor Recommend	545,000	60,000	213,843	0	70,000	13,795,601	14,684,444	

Department of Liquor & Lottery	
FY24 Position Changes	
FY23 Position Count - starting	70
Approved Pool Position - Liquor Store Merchandising Coordinator (PG21)	1
Approved Pool Position - Data Analyst (PG23)	1
FY23 Position Count - ending (projected)	72
FY24 Position Count - starting (projected)	72
Position Request - Sports Betting Director (PG29)	1
Position Request - Sports Betting Financial Administrator III (PG24)	1
FY24 Position Count - ending (projected)	74

FY24 PPMB Department of Liquor and Lottery

Please provide a narrative description of the purpose of this program and the context in which it operates. State the goal of this program and answer the questions: What is the role this program play in contributing to the agency's mission? Is there a particular segment of the population served by this program?

Please provide a narrative description of the services provided by this program. Answer the questions: What do you do within this program to achieve the stated goals stated left? What specific services are provided?

Link to program's externally facing website *culated by form*

Program Purpose and Context	Program Services Provided	Program Website	Number of Measures Reported
<p>Train and certify DLL Licensees in liquor laws and regulations to ensure public safety and licensee compliance. This is in line with our mission to "provides a regulatory framework of licensing, compliance, enforcement, and education for the responsible sale and consumption of alcohol, tobacco, and gaming entertainment to [ensure] public safety." Our Education unit plays an important role in keeping alcohol and tobacco away from minors and ensuring public safety for adults who are of legal drinking age.</p>	<p>Statute requires all who furnish alcohol or tobacco to attend training and be certified by DLL. There are several methods available. For licensing purposes, the in-person, online or virtual seminar options are all acceptable forms of training. For employees who sell products onsite, the in-person, online, virtual, approved 3rd party, or in-house training options are acceptable. Training is enforced through the licensing process and during onsite compliance checks.</p>	<p>https://liquorcontrol.vermont.gov/education</p>	<p>1</p>
<p>The goal is to issue liquor licenses and permits to qualifying applicants so they can legally operate their businesses. This program "provides a regulatory framework of licensing", which is directly in line with DLL's mission statement.</p>	<p>Licenses and permits are provided to qualified applicants in the following categories first and third class (bars, restaurants, hotels, clubs who want to sell beer, wine, and alcohol), second class (stores that sell beer, wine, tobacco), and manufacturers (creators of their own products). Additionally, permits are provided for special events, catered events, etc. The Department achieves this goal by removing unnecessary impediments to the licensing process.</p>	<p>https://liquorcontrol.vermont.gov/</p>	<p>1</p>
<p>In accordance with our mission statement, the Department will sell lottery products to support the education fund. Ultimately, this program benefits Vermont's education system.</p>	<p>Lottery tickets are sold at 581 locations throughout Vermont. Through our marketing efforts (including partnerships, sponsorships, and live events) the Department promotes safe gaming to increase sales.</p>	<p>https://vtlottery.com/</p>	<p>1</p>

Agency Name

FY24 PPMB Department of Liquor and Lottery

When selecting programs in this column, please choose an option from the in-cell drop down (not the table header)

Include the specific measure...measures typically start with number, percentage, etc.

When selecting a measure type in this column, please choose an option from the in-cell drop down (not the table header)

Over which kind of period is the measure calculated?

You will want to confirm/adjust the data points currently listed in the 2020 and 2021 columns which came from last years A-2 submission and may not truly belong in these columns. Where possible, please populate additional data in the other columns to establish a 5-year trend.

Program Name	Measure	Measure Type	Reporting Period	2018	2019	2020	2021	2022
Education	Number of Trainings Completed	How Much?	SFY	8,486	9,241	15,086	17,324	22,013
Liquor Control Licensing	Number of Licenses Issued and Renewed	How Much?	SFY	14,505	14,809	10,295	10,158	12,303
Lottery Sales	Net Sales	How Much?	SFY	\$132,424,624	139,273,655	\$137,388,381	\$161,540,486	151,483,631

STATE OF VERMONT

Policy Impact Assessment

SECTION I: INTRODUCTION

Purpose

This assessment is intended to act as a useful framework for the development and review of a proposed policy and its potential impacts, both direct and indirect. It can be used in multiple ways:

- to inform decision makers prior to a final decision on legislation, rules, or spending;
- to inform project planning and community/economic development approaches; and
- to assess legislation, policies, and programs that are already in existence.

Regardless of when it is used, it serves as a powerful mechanism to help qualify, quantify, and provide transparency into the decision-making process.

The order of the questions is intentional and is meant to mimic an ends-to-means thinking process which should bring to light the assumptions and logic behind the proposal, as well as the ways in which progress towards desired ends will be monitored over time.

Many of the questions focus on equity. Historically, policy has been made based on the needs and preferences of people in dominant groups, which has created disparate impacts for groups who are marginalized. Further, some well-meaning policies are intended to be neutral but still result in disparate negative impacts for specific groups.

Vermont recognizes that in failing to protect our most vulnerable community members from the impact of our policies and programs, we are only hurting ourselves. One crucial defense against disparate impacts of policies and programs is to conduct an impact assessment prior to budgetary or programmatic decisions that will impact communities.

How to Use This Tool

This tool is intended to serve as a systematic examination of

1. The theory of change, and the assumptions therein, embedded within the proposal;
2. How different marginalized groups will be affected by a proposed action or decision; and
3. The degree to which we can measure, track, and align our proposals with overarching goals.

Use it to

- ✓ **minimize** unanticipated adverse consequences in proposed policies, institutional practices, programs, plans, and budgetary decisions.
- ✓ **maximize** investments and staffing by anticipating needs, benefits, and harms.

These analyses are best conducted during the decision-making process, *prior* to enacting new proposals (much like environmental impact statements, fiscal impact reports, and workplace risk assessments).

This form is not to be used as a “final check” before submitting a proposal. Rather, it should be used early in the idea-generating phase to ensure you have gathered the community input, demographic data, and resources necessary to make the program **efficient, inclusive, and successful**.

SECTION II: ASSESSMENT

Instructions: Complete this form as thoroughly as possible and submit with any supporting documentation to your reviewer/approver. For questions regarding this form, contact the [Chief Performance Office](#) or the [Office of Racial Equity](#). **At a minimum you must answer the bolded questions for initial review by the Governor's Office: 1, 4, 6-9, 12, 16, 18-25, 27-31, 33-34, 38, 39**

BACKGROUND

1. What population-level outcomes from the [Annual Outcomes Report](#) and/or breakthrough indicators from the [Statewide Strategic Plan](#) does this proposal contribute to?
2. What [Statewide Strategic Plan strategy](#) is this proposal associated with?
3. What other priorities (e.g., agency, department, etc.) does this proposal align with?

PROBLEM DEFINITION

4. **What is the specific problem/gap being addressed by this proposal?**
5. What is known about the problem/gap? What specific data are available that indicates there is a problem/gap? What trendlines are you attempting to turn?
6. For whom does this problem/gap exist? Who is the target population of the proposal? **Include demographic information such as race, ethnicity, sexual orientation, gender identity or expression, age, ability, etc.**
7. **How was this group(s) determined?**

8. What geographic areas of the state will be most impacted by the proposal?

PROPOSAL

9. Is this proposal related to COVID-19 response or recovery?

Yes

No

10. What are you proposing to do?

11. Why do you think it will work? What data or evidence supports this proposal?

12. What does success look like?

13. Are changes to statute needed? If so, what changes or new language are needed? Can this be done via rulemaking? What other laws or regulations will be implicated by this change?

Yes

No

14. What contextual conditions (e.g., social, political, economic, legal, technological, environmental) might facilitate or hinder your ability to successfully implement this proposal?

15. What assumptions are being made about your approach to addressing the problem identified above?

16. What are the consequences of not implementing this proposal?

17. What are the possible unintended consequences, both positive and negative, of implementing this proposal?

STAKEHOLDERS & IMPACTS

18. Which other agencies (SOV or non-SOV) may have an interest in this proposal or its outcomes? What is likely to be their perspective on it?

19. What outside stakeholders will likely have a position or testify on this proposal? What is likely their perspective on it? Examples of possible stakeholders include municipalities, organizations, business, and regulated entities.

20. Did you meaningfully consult community members in developing this proposal? If so, how?

Yes No

21. Does the proposal enhance services and/or seek to reduce disparities to underrepresented or underserved communities? If so, how?

Yes No

22. Could a disparate racial impact or other unintended consequence result from the proposal? Do you have sufficient data to understand whether the proposal would address or create any racial disparities? If not, what data would be needed?

Yes No Maybe

23. Could a disparate impact for any other marginalized group result from the proposal (including but not limited to groups identified by national origin, religion, sexual orientation, gender identity or expression, age, ability, etc.)?

Yes No Maybe

24. How will the proposal incorporate cultural concerns of specific groups (i.e., use of traditional healing practices, use of culturally appropriate diagnostic assessment tools, etc.)?

25. Will public written materials and/or other social marketing strategies generated through this proposal be translated for the target population? Why or why not?

Yes No

RESOURCES

26. What resources are needed to implement this proposal (human, financial, technological, environmental, etc.)?

27. Does this proposal have financial implications for the Agency/Dept or other state funds?

Yes No

28. Are cost savings anticipated? If yes, what are the estimated savings and to which fund(s)?

Yes No

29. Does this proposal require modifications (reductions, changes, elimination) in other agency/department programs? If yes, where and what is the justification for reprioritizing?

Yes No

30. Does this proposal require new General Fund dollars? If yes, what is the cost estimate and the source of funding?

Yes No

31. Does this proposal relate to deploying federal dollars (ARPA, IIJA, ESSER, FHWA, etc)? If yes, what is the cost estimate and source of federal funding? If yes, what major initiative category does it fall under?

Yes:	Housing	Wastewater/water	Economic Development	Other
	Broadband	Transportation	Climate Change	
No				

32. If you are proposing to expand an existing program or staffing, what steps have been taken or completed to improve existing processes to make them more effective and efficient?

33. Will this proposal require or make changes to any technology, platform, or software?

Yes No

34. Does the proposal encourage or prioritize contractors led by members of marginalized groups? This may include, but is not limited to, vendors designated as Minority- or Women-Owned Business Enterprises or Disadvantaged Business Enterprises.

Yes No

MEASUREMENT AND MONITORING

35. What performance measures will you use to track how much service was provided by this proposal? What are your expected targets?

PERFORMANCE MEASURE	TARGET

36. What performance measures will you use to track how well service was provided by this proposal? What are your expected targets?

PERFORMANCE MEASURE	TARGET

37. What performance measures will you use to track if customers are better off or you made a difference (e.g., change in knowledge, skill, behavior, circumstance) as a result of this proposal?

PERFORMANCE MEASURE	TARGET

38. Are there staff trained to analyze the data related to the proposal?

Yes No

39. How and how often will you communicate your performance on this proposal to relevant stakeholders (e.g., PDF report, dashboards, quarterly, annually)?

SECTION III: REFERENCE

Glossary

Disadvantaged Business Enterprise (DBE): As defined by the U.S. Department of Transportation, DBEs are “for-profit small business concerns where socially and economically disadvantaged individuals own at least a 51% interest and also control management and daily business operations. African Americans, Hispanics, Native Americans, Asian-Pacific and Subcontinent Asian Americans, and women are presumed to be socially and economically disadvantaged. Other individuals can also qualify as socially and economically disadvantaged[...].”

Disparate Impact / Disparity: An imbalance or inequality between the treatment of different groups. These imbalances may manifest as differences in economic outcomes, income, housing options, societal treatment, safety, justice outcomes, health, educational opportunity, or other dimensions.

Equity: The condition that would be achieved when a person’s race or other demographic group membership is no longer predictive of that person’s life outcome.

Marginalized population/group: Communities or groups that have historically experienced systemic barriers to access, resources, and infrastructure investments. It may include communities of color, women, sexual orientation, transgender individuals who identify along the gender spectrum, immigrants and refugees, or people with disabilities. It may also include others who have received limited access to benefits, services, investments, and resources from public/private institutions, including the State of Vermont.

Minority- or Women-Owned Business Enterprise (M/WBE): Businesses that are at least 51% owned and substantially managed by people of color and/or people identifying as women.

Performance Measure: A measure of how well a program, agency or service system is working. Performances measures answer one of these three questions:

1. How much are we doing?
2. How well are we doing it?
3. Is anyone better off?

Performance Measure Target - The quantification of a desired result associated with a particular performance measure.

Frequently Asked Questions

1. **What should we do if we identify a disparity or other issue after using this tool?**

Next steps will vary on a case case-by -case basis. At one extreme, it may be wise to withdraw the proposal altogether. More realistically, it may just require tweaks to make the proposal more equitable or efficient in design or delivery. This might mean more money is needed to reach more people or specific people. Other times, this means lengthening the timeline to complete translations *before* launch, not after. There are many ways to improve upon our policy ideas in ways that make our work more effective and more inclusive—contact the [Chief Performance Office](#) or the [Office of Racial Equity](#) with questions or concerns.

2. **For questions related to demographic or other data, what if there are no data on point?**
In Vermont, we face challenges with demographic data collection, especially on race and ethnicity. You may struggle to find recent or accurate data to answer the questions in this tool—do your best, cite your sources as needed, and thoroughly explain what we know and what we don't know. If there are gaps in data that are relevant to the proposal, consider using the proposal as a vehicle to capture those data—this helps our colleagues across state government who will rely on these data in the future.

3. **For questions related to demographic or other data, should we only provide quantitative data? Or should we provide qualitative data too?**
Anecdotal and qualitative data are important to policymaking. They provide policymakers and analysts a glimpse into the reality “on the ground,” and provide a line of communication for people with lived experience to provide meaningful insight into programs and policies that impact their lives. That said, use these sorts of data judiciously: have a plan for how, when, where, and why to collect it. Create spaces where respondents know they are safe to share their feedback, and return to the community to show them how their feedback impacted our work. Data, time, and feedback are valuable, so consider compensating people for their participation.

Further Learning

- Learn more about the State Strategic Plan and the Act 186 Population-Level Outcomes:
 - [Statewide Strategic Plan](#)
 - [Annual Outcomes Report](#)

- Learn more about continuous improvement, Results-Based Accountability and performance measurement:
 - [Chief Performance Office](#)
 - [Continuous Improvement SharePoint Site](#) (SOV Internal)
 - [Results-Based Accountability Overview](#)
 - [Performance and Productivity Measure Primer](#) (SOV Internal)

- Learn more about how to advance equity and inclusion through policy and programs:
 - [Equity Toolkit](#)
 - [The Curb Cut Effect](#)

Report ID: VTPB-11_GOV REC
 Run Date: 01/20/2023
 Run Time: 02:20 PM

State of Vermont
FY2024 Governor's Recommended Budget: Rollup Report

Organization: 02320 - Department of Liquor and Lottery

Budget Object Group: 1. PERSONAL SERVICES

Budget Object Rollup Name	FY2022 Actuals	FY2023 Original As Passed Budget	FY2023 Governor's BAA Recommended Budget	FY2024 Governor's Recommended Budget	Difference Between FY2024 Governor's Recommend and FY2023 As Passed	Percent Change FY2024 Governor's Recommend and FY2023 As Passed
Salaries and Wages	4,596,602	4,693,371	4,693,371	4,804,039	110,668	2.4%
Fringe Benefits	2,501,394	2,736,790	2,736,790	2,929,695	192,905	7.0%
Contracted and 3rd Party Service	802,613	2,331,725	2,331,725	791,485	(1,540,240)	-66.1%
PerDiem and Other Personal Services	3,625	17,700	17,700	524,851	507,151	2,865.3%
Budget Object Group Total: 1. PERSONAL SERVICES	7,904,234	9,779,586	9,779,586	9,050,070	(729,516)	-7.5%

Budget Object Group: 2. OPERATING

Budget Object Rollup Name	FY2022 Actuals	FY2023 Original As Passed Budget	FY2023 Governor's BAA Recommended Budget	FY2024 Governor's Recommended Budget	Difference Between FY2024 Governor's Recommend and FY2023 As Passed	Percent Change FY2024 Governor's Recommend and FY2023 As Passed
Equipment	127,119	445,000	445,000	430,900	(14,100)	-3.2%
IT/Telecom Services and Equipment	2,244,668	1,280,810	1,280,810	2,917,963	1,637,153	127.8%
IT Repair and Maintenance Services	4,669	16,000	16,000	5,000	(11,000)	-68.8%
Other Operating Expenses	215,118,147	90,295	90,295	178,452	88,157	97.6%
Other Rental	19,371	54,113	54,113	20,100	(34,013)	-62.9%
Other Purchased Services	902,113	1,247,520	1,247,520	1,215,684	(31,836)	-2.6%
Property and Maintenance	272,404	139,143	139,143	115,100	(24,043)	-17.3%
Property Rental	292,684	222,733	222,733	334,325	111,592	50.1%
Supplies	303,513	366,860	366,860	382,600	15,740	4.3%
Travel	17,316	83,712	83,712	34,250	(49,462)	-59.1%
Budget Object Group Total: 2. OPERATING	219,302,004	3,946,186	3,946,186	5,634,374	1,688,188	42.8%

Budget Object Group: 3. GRANTS

Report ID: VTPB-11_GOV REC

Run Date: 01/20/2023

Run Time: 02:20 PM

State of Vermont

FY2024 Governor's Recommended Budget: Rollup Report

Organization: 02320 - Department of Liquor and Lottery

Budget Object Rollup Name	FY2022 Actuals	FY2023 Original As Passed Budget	FY2023 Governor's BAA Recommended Budget	FY2024 Governor's Recommended Budget	Difference Between FY2024 Governor's Recommend and FY2023 As Passed	Percent Change FY2024 Governor's Recommend and FY2023 As Passed
Grants Rollup	124,800	250,000	250,000	0	(250,000)	-100.0%
Budget Object Group Total: 3. GRANTS	124,800	250,000	250,000	0	(250,000)	-100.0%

Total Expenditures	227,331,037	13,975,772	13,975,772	14,684,444	708,672	5.1%
---------------------------	--------------------	-------------------	-------------------	-------------------	----------------	-------------

Fund Name	FY2022 Actuals	FY2023 Original As Passed Budget	FY2023 Governor's BAA Recommended Budget	FY2024 Governor's Recommended Budget	Difference Between FY2024 Governor's Recommend and FY2023 As Passed	Percent Change FY2024 Governor's Recommend and FY2023 As Passed
General Funds	0	0	0	545,000	545,000	100.0%
Special Fund	8,356	0	0	60,000	60,000	100.0%
Tobacco Settlement Fund	213,348	213,843	213,843	213,843	0	0.0%
Federal Funds	178,594	184,484	184,484	0	(184,484)	-100.0%
IDT Funds	0	0	0	70,000	70,000	100.0%
Enterprise Funds	226,930,739	13,577,445	13,577,445	13,795,601	218,156	1.6%
Funds Total	227,331,037	13,975,772	13,975,772	14,684,444	708,672	5.1%

Position Count	70
FTE Total	69.8

Report ID: VTPB-07_GOV REC
 Run Date: 01/20/2023
 Run Time: 01:20 PM

State of Vermont
FY2024 Governor's Recommended Budget: Detail Report

Organization: 02320 - Department of Liquor and Lottery

Budget Object Group: 1. PERSONAL SERVICES

		FY2022 Actuals	FY2023 Original As Passed Budget	FY2023 Governor's BAA Recommended Budget	FY2024 Governor's Recommended Budget	Difference Between FY2024 Governor's Recommend and FY2023 As Passed	Percent Change FY2024 Governor's Recommend and FY2023 As Passed
Salaries and Wages							
Description	Code						
Classified Employees	500000	4,401,861	4,058,980	4,058,980	4,254,845	195,865	4.8%
Exempt	500010	0	445,563	445,563	420,218	(25,345)	-5.7%
Temporary Employees	500040	0	0	0	0	0	0.0%
Overtime	500060	188,571	167,964	167,964	96,376	(71,588)	-42.6%
Shift Differential	500070	6,171	20,864	20,864	32,600	11,736	56.3%
Total: Salaries and Wages		4,596,602	4,693,371	4,693,371	4,804,039	110,668	2.4%

		FY2022 Actuals	FY2023 Original As Passed Budget	FY2023 Governor's BAA Recommended Budget	FY2024 Governor's Recommended Budget	Difference Between FY2024 Governor's Recommend and FY2023 As Passed	Percent Change FY2024 Governor's Recommend and FY2023 As Passed
Fringe Benefits							
Description	Code						
FICA - Classified Employees	501000	340,288	310,504	310,504	325,495	14,991	4.8%
FICA - Exempt	501010	0	34,086	34,086	32,148	(1,938)	-5.7%
Health Ins - Classified Empl	501500	867,928	1,014,245	1,014,245	1,084,807	70,562	7.0%
Health Ins - Exempt	501510	0	73,382	73,382	87,610	14,228	19.4%
Retirement - Classified Empl	502000	1,111,984	1,035,047	1,035,047	1,136,049	101,002	9.8%
Retirement - Exempt	502010	0	96,261	96,261	90,928	(5,333)	-5.5%
Dental - Classified Employees	502500	50,152	56,298	56,298	55,448	(850)	-1.5%
Dental - Exempt	502510	0	3,412	3,412	3,416	4	0.1%
Life Ins - Classified Empl	503000	16,252	17,112	17,112	18,607	1,495	8.7%
Life Ins - Exempt	503010	0	2,233	2,233	2,104	(129)	-5.8%

Report ID: VTPB-07_GOV REC
 Run Date: 01/20/2023
 Run Time: 01:20 PM

State of Vermont

FY2024 Governor's Recommended Budget: Detail Report

Organization: 02320 - Department of Liquor and Lottery

Fringe Benefits		FY2022 Actuals	FY2023 Original As Passed Budget	FY2023 Governor's BAA Recommended Budget	FY2024 Governor's Recommended Budget	Difference Between FY2024 Governor's Recommend and FY2023 As Passed	Percent Change FY2024 Governor's Recommend and FY2023 As Passed
Description	Code						
LTD - Classified Employees	503500	995	1,462	1,462	1,092	(370)	-25.3%
LTD - Exempt	503510	0	749	749	704	(45)	-6.0%
EAP - Classified Empl	504000	2,148	2,211	2,211	2,244	33	1.5%
EAP - Exempt	504010	0	132	132	136	4	3.0%
Employee Moving Expense	504540	5,000	0	0	0	0	0.0%
Workers Comp - Ins Premium	505200	92,722	89,656	89,656	88,907	(749)	-0.8%
Unemployment Compensation	505500	13,925	0	0	0	0	0.0%
Total: Fringe Benefits		2,501,394	2,736,790	2,736,790	2,929,695	192,905	7.0%

Contracted and 3rd Party Service		FY2022 Actuals	FY2023 Original As Passed Budget	FY2023 Governor's BAA Recommended Budget	FY2024 Governor's Recommended Budget	Difference Between FY2024 Governor's Recommend and FY2023 As Passed	Percent Change FY2024 Governor's Recommend and FY2023 As Passed
Description	Code						
Contr&3rd Party - Adv/Print	507003	0	0	0	0	0	0.0%
Contr & 3Rd Party - Financial	507100	24,800	22,000	22,000	30,000	8,000	36.4%
Contr & 3Rd Party - Legal	507200	145,299	192,915	192,915	167,500	(25,415)	-13.2%
Contr&3Rd Pty-Educ & Training	507350	3,550	24,810	24,810	277,000	252,190	1,016.5%
Contr&3Rd Pty-Physical Health	507500	1,378	2,000	2,000	0	(2,000)	-100.0%
IT Contracts - Project Management	507542	0	0	0	0	0	0.0%
Contr&3Rd Pty - Info Tech	507550	10,980	1,490,000	1,490,000	10,000	(1,480,000)	-99.3%
Advertising/Marketing-Other	507563	111,789	225,000	225,000	240,485	15,485	6.9%
IT Contracts - Application Development	507565	0	20,000	20,000	0	(20,000)	-100.0%
IT Contracts - Application Support	507566	487,700	355,000	355,000	0	(355,000)	-100.0%
IT Contracts - IT Management	507569	0	0	0	0	0	0.0%
Other Contr and 3Rd Pty Serv	507600	15,777	0	0	66,500	66,500	100.0%

Report ID: VTPB-07_GOV REC
 Run Date: 01/20/2023
 Run Time: 01:20 PM

State of Vermont

FY2024 Governor's Recommended Budget: Detail Report

Organization: 02320 - Department of Liquor and Lottery

Contracted and 3rd Party Service		FY2022 Actuals	FY2023 Original As Passed Budget	FY2023 Governor's BAA Recommended Budget	FY2024 Governor's Recommended Budget	Difference Between FY2024 Governor's Recommend and FY2023 As Passed	Percent Change FY2024 Governor's Recommend and FY2023 As Passed
Description	Code						
Temporary Employment Agencies	507630	1,340	0	0	0	0	0.0%
Total: Contracted and 3rd Party Service		802,613	2,331,725	2,331,725	791,485	(1,540,240)	-66.1%

PerDiem and Other Personal Services		FY2022 Actuals	FY2023 Original As Passed Budget	FY2023 Governor's BAA Recommended Budget	FY2024 Governor's Recommended Budget	Difference Between FY2024 Governor's Recommend and FY2023 As Passed	Percent Change FY2024 Governor's Recommend and FY2023 As Passed
Description	Code						
Catamount Health Assessment	505700	1,775	2,500	2,500	0	(2,500)	-100.0%
Per Diem	506000	1,850	4,500	4,500	3,600	(900)	-20.0%
Other Personal Services	506199	0	0	0	440,000	440,000	100.0%
Other Pers Serv	506200	0	10,200	10,200	81,251	71,051	696.6%
Transcripts	506220	0	500	500	0	(500)	-100.0%
Total: PerDiem and Other Personal Services		3,625	17,700	17,700	524,851	507,151	2,865.3%
Total: 1. PERSONAL SERVICES		7,904,234	9,779,586	9,779,586	9,050,070	(729,516)	-7.5%

Budget Object Group: 2. OPERATING

Equipment		FY2022 Actuals	FY2023 Original As Passed Budget	FY2023 Governor's BAA Recommended Budget	FY2024 Governor's Recommended Budget	Difference Between FY2024 Governor's Recommend and FY2023 As Passed	Percent Change FY2024 Governor's Recommend and FY2023 As Passed
Description	Code						
Other Equipment	522400	5,092	59,000	59,000	13,800	(45,200)	-76.6%

Report ID: VTPB-07_GOV REC
 Run Date: 01/20/2023
 Run Time: 01:20 PM

State of Vermont
FY2024 Governor's Recommended Budget: Detail Report

Organization: 02320 - Department of Liquor and Lottery

Equipment		FY2022 Actuals	FY2023 Original As Passed Budget	FY2023 Governor's BAA Recommended Budget	FY2024 Governor's Recommended Budget	Difference Between FY2024 Governor's Recommend and FY2023 As Passed	Percent Change FY2024 Governor's Recommend and FY2023 As Passed
Description	Code						
Office Equipment	522410	1,377	0	0	2,000	2,000	100.0%
Educational Equipment	522420	0	0	0	0	0	0.0%
Safety Supplies & Equipment	522440	85	2,000	2,000	100	(1,900)	-95.0%
Vehicles	522600	117,129	350,000	350,000	410,000	60,000	17.1%
Furniture & Fixtures	522700	3,436	34,000	34,000	5,000	(29,000)	-85.3%
Other Assets	522750	0	0	0	0	0	0.0%
Total: Equipment		127,119	445,000	445,000	430,900	(14,100)	-3.2%

IT/Telecom Services and Equipment		FY2022 Actuals	FY2023 Original As Passed Budget	FY2023 Governor's BAA Recommended Budget	FY2024 Governor's Recommended Budget	Difference Between FY2024 Governor's Recommend and FY2023 As Passed	Percent Change FY2024 Governor's Recommend and FY2023 As Passed
Description	Code						
Software-License-ApplicaSupprt	516551	8,476	0	0	9,000	9,000	100.0%
Software-License-Security	516554	109	0	0	200	200	100.0%
Software-License-DeskLaptop PC	516559	2,500	3,000	3,000	3,400	400	13.3%
Communications	516600	8,341	24,770	24,770	12,500	(12,270)	-49.5%
ADS VOIP Expense	516605	12,106	14,729	14,729	14,500	(229)	-1.6%
Telecom-Mobile Wireless Data	516623	10,045	3,360	3,360	17,000	13,640	406.0%
Telecom-Telephone Services	516652	48,481	14,500	14,500	51,300	36,800	253.8%
Telecom-Conf Calling Services	516658	0	500	500	0	(500)	-100.0%
Telecom-Wireless Phone Service	516659	28,471	20,045	20,045	29,300	9,255	46.2%
ADS Enterp App Supp SOV Emp Exp	516660	85,982	82,118	82,118	585,435	503,317	612.9%
ADS App Support SOV Emp Exp	516661	0	522,152	522,152	0	(522,152)	-100.0%
ADS End User Computing Exp.	516662	480,564	135,753	135,753	448,106	312,353	230.1%
ADS Hosting Charges	516663	0	0	0	0	0	0.0%

Report ID: VTPB-07_GOV REC
 Run Date: 01/20/2023
 Run Time: 01:20 PM

State of Vermont

FY2024 Governor's Recommended Budget: Detail Report

Organization: 02320 - Department of Liquor and Lottery

IT/Telecom Services and Equipment		FY2022 Actuals	FY2023 Original As Passed Budget	FY2023 Governor's BAA Recommended Budget	FY2024 Governor's Recommended Budget	Difference Between FY2024 Governor's Recommend and FY2023 As Passed	Percent Change FY2024 Governor's Recommend and FY2023 As Passed
Description	Code						
ADS Security SOV Employee Exp.	516665	6,138	10,673	10,673	8,000	(2,673)	-25.0%
ADS EA SOV Employee Expense	516667	41,118	0	0	48,000	48,000	100.0%
It Intsvccost-Vision/Isdassess	516671	79,659	82,036	82,036	88,943	6,907	8.4%
ADS Centrex Exp.	516672	3,771	5,933	5,933	5,000	(933)	-15.7%
ADS PM SOV Employee Expense	516683	64,196	0	0	0	0	0.0%
ADS Allocation Exp.	516685	86,922	86,871	86,871	84,739	(2,132)	-2.5%
ADS Project Mgmt Contracts	516690	74,101	0	0	77,000	77,000	100.0%
ADS App Development Contracts	516694	1,114,500	0	0	1,396,840	1,396,840	100.0%
Software as a Service	519085	312	7,750	7,750	3,000	(4,750)	-61.3%
Hw - Computer Peripherals	522201	68,239	24,000	24,000	20,100	(3,900)	-16.3%
Hardware - Desktop & Laptop Pc	522216	7,312	222,820	222,820	10,500	(212,320)	-95.3%
Hw - Printers,Copiers,Scanners	522217	0	6,100	6,100	0	(6,100)	-100.0%
Hw-Mobile&Portable 2 Way Radio	522252	0	0	0	0	0	0.0%
Hw-Personal Mobile Devices	522258	1,733	3,400	3,400	3,500	100	2.9%
Hardware - Application Support	522270	375	0	0	500	500	100.0%
Hardware - Security	522272	0	1,500	1,500	0	(1,500)	-100.0%
Hardware - Data Network	522273	0	0	0	0	0	0.0%
Hardware Servers	522275	0	0	0	0	0	0.0%
Software-Application Development	522283	0	5,000	5,000	0	(5,000)	-100.0%
Software - Application Support	522284	10,219	400	400	100	(300)	-75.0%
Software - Data Network	522285	0	400	400	0	(400)	-100.0%
Software - Desktop	522286	997	2,000	2,000	1,000	(1,000)	-50.0%
Cost of Non-Stock IT Software	525194	0	1,000	1,000	0	(1,000)	-100.0%
Total: IT/Telecom Services and Equipment		2,244,668	1,280,810	1,280,810	2,917,963	1,637,153	127.8%

Report ID: VTPB-07_GOV REC

Run Date: 01/20/2023

Run Time: 01:20 PM

State of Vermont

FY2024 Governor's Recommended Budget: Detail Report

Organization: 02320 - Department of Liquor and Lottery

IT Repair and Maintenance Services		FY2022 Actuals	FY2023 Original As Passed Budget	FY2023 Governor's BAA Recommended Budget	FY2024 Governor's Recommended Budget	Difference Between FY2024 Governor's Recommend and FY2023 As Passed	Percent Change FY2024 Governor's Recommend and FY2023 As Passed
Description	Code						
Repair&Maintenance-Compsys Hw	513005	0	300	300	0	(300)	-100.0%
Rep&Maint-Telecom&Ntwrkhw	513006	0	800	800	0	(800)	-100.0%
Repair & Maint - Office Tech	513010	4,669	12,400	12,400	5,000	(7,400)	-59.7%
Hardware-Rep&Maint-Mainframe	513030	0	500	500	0	(500)	-100.0%
Hardware-Rep&Maint-Servers	513031	0	2,000	2,000	0	(2,000)	-100.0%
Hardware-Rep&Maint-Desk Lap PC	513037	0	0	0	0	0	0.0%
Hardware-Rep&Maint-Security	513040	0	0	0	0	0	0.0%
Software-Rep&Maint-ApplicaSupp	513050	0	0	0	0	0	0.0%
Total: IT Repair and Maintenance Services		4,669	16,000	16,000	5,000	(11,000)	-68.8%

Other Operating Expenses		FY2022 Actuals	FY2023 Original As Passed Budget	FY2023 Governor's BAA Recommended Budget	FY2024 Governor's Recommended Budget	Difference Between FY2024 Governor's Recommend and FY2023 As Passed	Percent Change FY2024 Governor's Recommend and FY2023 As Passed
Description	Code						
Megabucks/Lottery Prizes	523000	100,687,914	0	0	0	0	0.0%
Agent Commission Expense	523010	9,134,684	0	0	0	0	0.0%
Agent Bonus Expense	523015	161,177	0	0	0	0	0.0%
Subscription Commission Expense	523020	646	0	0	0	0	0.0%
Lottery Tickets	523025	1,457,399	0	0	0	0	0.0%
Ticket Dispensers	523030	31,255	0	0	0	0	0.0%
Storage Areas	523035	0	0	0	0	0	0.0%
Courier Freight & Express Mail	523040	160,113	0	0	0	0	0.0%
Fac Mgmt Fees	523045	4,582,097	0	0	0	0	0.0%
Tri-State Operating Expenses	523055	1,317,889	0	0	0	0	0.0%
MUSL Operating Expense	523056	23,579	0	0	0	0	0.0%

Report ID: VTPB-07_GOV REC
 Run Date: 01/20/2023
 Run Time: 01:20 PM

State of Vermont

FY2024 Governor's Recommended Budget: Detail Report

Organization: 02320 - Department of Liquor and Lottery

Other Operating Expenses		FY2022 Actuals	FY2023 Original As Passed Budget	FY2023 Governor's BAA Recommended Budget	FY2024 Governor's Recommended Budget	Difference Between FY2024 Governor's Recommend and FY2023 As Passed	Percent Change FY2024 Governor's Recommend and FY2023 As Passed
Description	Code						
Dlc - Agency Comm Exp	523100	8,723,179	0	0	0	0	0.0%
Dlc - Bottle Redemption Exp	523110	134,194	0	0	0	0	0.0%
Dlc - Liquor Purchase Expense	523130	56,330,573	0	0	0	0	0.0%
DIC Breakage & Over/short	523140	151,323	0	0	0	0	0.0%
DLL Paper Bag Fee Expense	523150	12,714	0	0	0	0	0.0%
Other Operating Expense	523199	0	0	0	105,000	105,000	100.0%
Single Audit Allocation	523620	54,843	69,245	69,245	73,252	4,007	5.8%
Registration & Identification	523640	195	900	900	200	(700)	-77.8%
Investment Fees	523650	0	0	0	0	0	0.0%
Court Judgments	523990	0	0	0	0	0	0.0%
Bank Service Charges	524000	1,357,072	20,150	20,150	0	(20,150)	-100.0%
Contracted 3Rd Party Settlemen	524100	0	0	0	0	0	0.0%
Other Non-Operating Expenses	551090	0	0	0	0	0	0.0%
Transfer Out	720000	30,797,300	0	0	0	0	0.0%
Total: Other Operating Expenses		215,118,147	90,295	90,295	178,452	88,157	97.6%

Other Rental		FY2022 Actuals	FY2023 Original As Passed Budget	FY2023 Governor's BAA Recommended Budget	FY2024 Governor's Recommended Budget	Difference Between FY2024 Governor's Recommend and FY2023 As Passed	Percent Change FY2024 Governor's Recommend and FY2023 As Passed
Description	Code						
Rental of Equipment & Vehicles	514500	0	9,000	9,000	0	(9,000)	-100.0%
Rental - Auto	514550	18,471	33,650	33,650	19,000	(14,650)	-43.5%
Rental - Office Equipment	514650	865	768	768	1,000	232	30.2%
Rental - Other	515000	36	10,695	10,695	100	(10,595)	-99.1%

Report ID: VTPB-07_GOV REC
 Run Date: 01/20/2023
 Run Time: 01:20 PM

State of Vermont

FY2024 Governor's Recommended Budget: Detail Report

Organization: 02320 - Department of Liquor and Lottery

Other Rental		FY2022 Actuals	FY2023 Original As Passed Budget	FY2023 Governor's BAA Recommended Budget	FY2024 Governor's Recommended Budget	Difference Between FY2024 Governor's Recommend and FY2023 As Passed	Percent Change FY2024 Governor's Recommend and FY2023 As Passed
Description	Code						
Total: Other Rental		19,371	54,113	54,113	20,100	(34,013)	-62.9%

Other Purchased Services		FY2022 Actuals	FY2023 Original As Passed Budget	FY2023 Governor's BAA Recommended Budget	FY2024 Governor's Recommended Budget	Difference Between FY2024 Governor's Recommend and FY2023 As Passed	Percent Change FY2024 Governor's Recommend and FY2023 As Passed
Description	Code						
Insurance Other Than Empl Bene	516000	0	40,432	40,432	47,621	7,189	17.8%
Insurance - General Liability	516010	42,407	51,757	51,757	44,456	(7,301)	-14.1%
Insurance - Auto	516020	11,130	13,025	13,025	19,500	6,475	49.7%
Dues	516500	24,526	24,000	24,000	27,200	3,200	13.3%
Licenses	516550	3,000	6,000	6,000	3,000	(3,000)	-50.0%
Advertising-Tv	516811	229,588	299,000	299,000	335,000	36,000	12.0%
Advertising-Radio	516812	129,719	150,000	150,000	160,000	10,000	6.7%
Advertising-Print	516813	33,404	31,500	31,500	3,000	(28,500)	-90.5%
Advertising-Web	516814	37,527	80,250	80,250	115,000	34,750	43.3%
Advertising-Other	516815	25,244	133,000	133,000	0	(133,000)	-100.0%
Advertising - Job Vacancies	516820	752	1,000	1,000	100	(900)	-90.0%
Advertising-Responsible Gaming	516850	34,016	50,000	50,000	25,000	(25,000)	-50.0%
Trade Shows & Events	516870	12,512	25,000	25,000	39,000	14,000	56.0%
Giveaways	516871	41,367	30,000	30,000	45,000	15,000	50.0%
Printing and Binding	517000	98,933	87,500	87,500	50,200	(37,300)	-42.6%
Printing & Binding-Bgs Copy Ct	517005	1,748	17,500	17,500	900	(16,600)	-94.9%
Printing-Promotional	517010	32,269	48,000	48,000	180,300	132,300	275.6%
Registration For Meetings&Conf	517100	1,845	5,200	5,200	7,000	1,800	34.6%
Empl Train & Background Checks	517120	5,140	2,000	2,000	4,700	2,700	135.0%

Report ID: VTPB-07_GOV REC
 Run Date: 01/20/2023
 Run Time: 01:20 PM

State of Vermont
FY2024 Governor's Recommended Budget: Detail Report

Organization: 02320 - Department of Liquor and Lottery

Other Purchased Services		FY2022 Actuals	FY2023 Original As Passed Budget	FY2023 Governor's BAA Recommended Budget	FY2024 Governor's Recommended Budget	Difference Between FY2024 Governor's Recommend and FY2023 As Passed	Percent Change FY2024 Governor's Recommend and FY2023 As Passed
Description	Code						
Postage	517200	14,786	16,684	16,684	3,600	(13,084)	-78.4%
Postage - Bgs Postal Svcs Only	517205	13,755	14,300	14,300	9,000	(5,300)	-37.1%
Freight & Express Mail	517300	489	2,700	2,700	1,000	(1,700)	-63.0%
Instate Conf, Meetings, Etc	517400	0	0	0	0	0	0.0%
Witnesses	518355	0	500	500	0	(500)	-100.0%
Other Purchased Services	519000	29,873	35,500	35,500	9,000	(26,500)	-74.6%
Agency Fee	519005	100	0	0	200	200	100.0%
Human Resources Services	519006	60,367	61,922	61,922	75,407	13,485	21.8%
Administrative Service Charge	519010	25	500	500	0	(500)	-100.0%
Security Services	519025	207	0	0	500	500	100.0%
Brochure Distribution	519030	17,384	20,000	20,000	10,000	(10,000)	-50.0%
Moving State Agencies	519040	0	250	250	0	(250)	-100.0%
Infrastructure as a Service	519081	0	0	0	0	0	0.0%
Total: Other Purchased Services		902,113	1,247,520	1,247,520	1,215,684	(31,836)	-2.6%

Property and Maintenance		FY2022 Actuals	FY2023 Original As Passed Budget	FY2023 Governor's BAA Recommended Budget	FY2024 Governor's Recommended Budget	Difference Between FY2024 Governor's Recommend and FY2023 As Passed	Percent Change FY2024 Governor's Recommend and FY2023 As Passed
Description	Code						
Water/Sewer	510000	2,066	3,700	3,700	2,200	(1,500)	-40.5%
Disposal	510200	1,159	20,153	20,153	1,300	(18,853)	-93.5%
Rubbish Removal	510210	4,977	4,700	4,700	4,800	100	2.1%
Recycling	510220	174,317	900	900	1,000	100	11.1%
Custodial	510400	10,026	9,300	9,300	11,000	1,700	18.3%
Repair & Maint - Buildings	512000	1,546	500	500	1,700	1,200	240.0%

Report ID: VTPB-07_GOV REC
 Run Date: 01/20/2023
 Run Time: 01:20 PM

State of Vermont

FY2024 Governor's Recommended Budget: Detail Report

Organization: 02320 - Department of Liquor and Lottery

Property and Maintenance		FY2022 Actuals	FY2023 Original As Passed Budget	FY2023 Governor's BAA Recommended Budget	FY2024 Governor's Recommended Budget	Difference Between FY2024 Governor's Recommend and FY2023 As Passed	Percent Change FY2024 Governor's Recommend and FY2023 As Passed
Description	Code						
Repairs Maint To Elec System	512020	0	0	0	0	0	0.0%
Rep & Maint - Motor Vehicles	512300	60,622	70,390	70,390	75,000	4,610	6.5%
Other Repair & Maint Serv	513200	17,691	29,500	29,500	18,100	(11,400)	-38.6%
Repair&Maint-Property/Grounds	513210	0	0	0	0	0	0.0%
Total: Property and Maintenance		272,404	139,143	139,143	115,100	(24,043)	-17.3%

Property Rental		FY2022 Actuals	FY2023 Original As Passed Budget	FY2023 Governor's BAA Recommended Budget	FY2024 Governor's Recommended Budget	Difference Between FY2024 Governor's Recommend and FY2023 As Passed	Percent Change FY2024 Governor's Recommend and FY2023 As Passed
Description	Code						
Rent Land & Bldgs-Office Space	514000	197,044	196,350	196,350	299,674	103,324	52.6%
Rent Land&Bldgs-Non-Office	514010	4,671	1,000	1,000	5,500	4,500	450.0%
Fee-For-Space Charge	515010	90,969	25,383	25,383	29,151	3,768	14.8%
Total: Property Rental		292,684	222,733	222,733	334,325	111,592	50.1%

Supplies		FY2022 Actuals	FY2023 Original As Passed Budget	FY2023 Governor's BAA Recommended Budget	FY2024 Governor's Recommended Budget	Difference Between FY2024 Governor's Recommend and FY2023 As Passed	Percent Change FY2024 Governor's Recommend and FY2023 As Passed
Description	Code						
Office Supplies	520000	37,836	46,034	46,034	44,100	(1,934)	-4.2%
Forms	520005	0	0	0	0	0	0.0%
Vehicle & Equip Supplies&Fuel	520100	1,779	30,000	30,000	2,300	(27,700)	-92.3%
Gasoline	520110	73,058	81,051	81,051	83,000	1,949	2.4%

Report ID: VTPB-07_GOV REC
 Run Date: 01/20/2023
 Run Time: 01:20 PM

State of Vermont

FY2024 Governor's Recommended Budget: Detail Report

Organization: 02320 - Department of Liquor and Lottery

Supplies		FY2022 Actuals	FY2023 Original As Passed Budget	FY2023 Governor's BAA Recommended Budget	FY2024 Governor's Recommended Budget	Difference Between FY2024 Governor's Recommend and FY2023 As Passed	Percent Change FY2024 Governor's Recommend and FY2023 As Passed
Description	Code						
Diesel	520120	69,624	65,000	65,000	75,000	10,000	15.4%
Other General Supplies	520500	14,309	28,500	28,500	14,700	(13,800)	-48.4%
Ammunition, New, All Types	520501	2,039	2,500	2,500	3,000	500	20.0%
It & Data Processing Supplies	520510	0	0	0	0	0	0.0%
Cloth & Clothing	520520	0	6,000	6,000	0	(6,000)	-100.0%
Work Boots & Shoes	520521	2,192	2,000	2,000	7,000	5,000	250.0%
Educational Supplies	520540	135	0	0	30,000	30,000	100.0%
Fire, Protection & Safety	520590	14,060	15,000	15,000	20,000	5,000	33.3%
Public Service Recog Wk Food	520601	0	300	300	0	(300)	-100.0%
Food	520700	334	1,500	1,500	300	(1,200)	-80.0%
Water	520712	1,431	500	500	2,800	2,300	460.0%
Electricity	521100	33,845	41,795	41,795	37,000	(4,795)	-11.5%
Heating Oil #2 - Uncut	521220	42,468	33,000	33,000	48,700	15,700	47.6%
Propane Gas	521320	3,999	8,280	8,280	6,000	(2,280)	-27.5%
Subscriptions	521510	5,331	900	900	6,100	5,200	577.8%
Other Books & Periodicals	521520	0	300	300	0	(300)	-100.0%
Road Supplies and Materials	521600	0	1,500	1,500	1,500	0	0.0%
Household, Facility&Lab Suppl	521800	91	2,000	2,000	100	(1,900)	-95.0%
Medical and Lab Supplies	521810	982	0	0	1,000	1,000	100.0%
Paper Products	521820	0	500	500	0	(500)	-100.0%
Cleaning Equipment	521851	0	0	0	0	0	0.0%
Kitchenware	521855	0	200	200	0	(200)	-100.0%
Total: Supplies		303,513	366,860	366,860	382,600	15,740	4.3%

Report ID: VTPB-07_GOV REC
 Run Date: 01/20/2023
 Run Time: 01:20 PM

State of Vermont

FY2024 Governor's Recommended Budget: Detail Report

Organization: 02320 - Department of Liquor and Lottery

Travel		FY2022 Actuals	FY2023 Original As Passed Budget	FY2023 Governor's BAA Recommended Budget	FY2024 Governor's Recommended Budget	Difference Between FY2024 Governor's Recommend and FY2023 As Passed	Percent Change FY2024 Governor's Recommend and FY2023 As Passed
Description	Code						
Travel-Inst-Auto Mileage-Emp	518000	787	9,300	9,300	4,000	(5,300)	-57.0%
Travel-Inst-Other Transp-Emp	518010	0	500	500	2,500	2,000	400.0%
Travel-Inst-Meals-Emp	518020	2,487	4,650	4,650	3,700	(950)	-20.4%
Travel-Inst-Lodging-Emp	518030	345	1,150	1,150	700	(450)	-39.1%
Travel-Inst-Incidentals-Emp	518040	3,192	4,100	4,100	4,400	300	7.3%
Travel-Inst-Auto Mileage-Nonemp	518300	76	7,750	7,750	500	(7,250)	-93.5%
Travel-Inst-Meals-Nonemp	518320	30	1,700	1,700	400	(1,300)	-76.5%
Travel-Inst-Lodging-Nonemp	518330	0	400	400	0	(400)	-100.0%
Travel-Inst-Incidentals-Nonemp	518340	0	3,000	3,000	0	(3,000)	-100.0%
Travel-Outst-Auto Mileage-Emp	518500	(967)	15,000	15,000	300	(14,700)	-98.0%
Travel-Outst-Other Transp-Emp	518510	5,742	3,400	3,400	7,200	3,800	111.8%
Travel-Outst-Meals-Emp	518520	846	3,650	3,650	2,700	(950)	-26.0%
Travel-Outst-Lodging-Emp	518530	4,707	26,412	26,412	6,150	(20,262)	-76.7%
Travel-Outst-Incidentals-Emp	518540	72	2,700	2,700	1,700	(1,000)	-37.0%
Total: Travel		17,316	83,712	83,712	34,250	(49,462)	-59.1%
Total: 2. OPERATING		219,302,004	3,946,186	3,946,186	5,634,374	1,688,188	42.8%

Budget Object Group: 3. GRANTS

Grants Rollup		FY2022 Actuals	FY2023 Original As Passed Budget	FY2023 Governor's BAA Recommended Budget	FY2024 Governor's Recommended Budget	Difference Between FY2024 Governor's Recommend and FY2023 As Passed	Percent Change FY2024 Governor's Recommend and FY2023 As Passed
Description	Code						
Other Grants	550500	124,800	250,000	250,000	0	(250,000)	-100.0%

Report ID: VTPB-07_GOV REC
 Run Date: 01/20/2023
 Run Time: 01:20 PM

State of Vermont

FY2024 Governor's Recommended Budget: Detail Report

Organization: 02320 - Department of Liquor and Lottery

Grants Rollup		FY2022 Actuals	FY2023 Original As Passed Budget	FY2023 Governor's BAA Recommended Budget	FY2024 Governor's Recommended Budget	Difference Between FY2024 Governor's Recommend and FY2023 As Passed	Percent Change FY2024 Governor's Recommend and FY2023 As Passed
Description	Code						
Total: Grants Rollup		124,800	250,000	250,000	0	(250,000)	-100.0%
Total: 3. GRANTS		124,800	250,000	250,000	0	(250,000)	-100.0%
Total Expenditures		227,331,037	13,975,772	13,975,772	14,684,444	708,672	5.1%

Fund Name	Fund Code	FY2022 Actuals	FY2023 Original As Passed Budget	FY2023 Governor's BAA Recommended Budget	FY2024 Governor's Recommended Budget	Difference Between FY2024 Governor's Recommend and FY2023 As Passed	Percent Change FY2024 Governor's Recommend and FY2023 As Passed
General Fund	10000	0	0	0	545,000	545,000	100.0%
Tobacco Litigation Settlement	21370	213,348	213,843	213,843	213,843	0	0.0%
Inter-Unit Transfers Fund	21500	0	0	0	70,000	70,000	100.0%
Surplus Property	21584	8,356	0	0	0	0	0.0%
Misc Special Revenue	21870	0	0	0	60,000	60,000	100.0%
Federal Revenue Fund	22005	178,594	184,484	184,484	0	(184,484)	-100.0%
Vermont Lottery Commission	50200	151,768,116	4,342,061	4,342,061	4,472,323	130,262	3.0%
Liquor Control Fund	50300	75,162,623	9,235,384	9,235,384	9,323,278	87,894	1.0%
Funds Total		227,331,037	13,975,772	13,975,772	14,684,444	708,672	5.1%

Position Count	70
FTE Total	69.80

Report ID: VTPB-23-IDT
Run Date: 1/20/2023
Run Time: 1:00 PM

State of Vermont
FY2024 Governor's Recommended Budget
Interdepartmental Transfers Inventory Report



2320010000 - Liquor and Lottery - Commissioner's Office

Budget Request Code	Fund	Justification	Budgeted Amount
12985	21500	BU 81000 - Agency of Transportation - Drug Recognition Expertise - LO-Enf	\$10,000
12985	21500	BU 02330 - Cannabis Control Board - Cannabis Control Education - LO-Edu	\$30,000
12985	21500	BU 03420 - Vermont Department of Health - Online Tobacco Compliance Program - LO-Enf	\$30,000
Total			\$70,000

Report ID: VTPB-14-POSITION_SUMMARY

Run Date: 1/20/23

Run Time: 1:12 PM

State of Vermont

FY2024 Governor's Recommended Budget
Position Summary Report

02320-Department of Liquor and Lottery

Position Number	Classification	FTE	Count	Gross Salary	State Benefits	Federally Mandated	Total
310001	081000 - Liquor Control Investigator	1.00	1	77,825	50,399	5,953	134,177
310002	026601 - Lottery Games & Sys Specialist	1.00	1	51,293	36,604	3,924	91,821
310003	004800 - Program Technician II	1.00	1	62,691	46,283	4,796	113,770
310004	089030 - Financial Specialist II	1.00	1	46,592	34,173	3,565	84,330
310005	050100 - Administrative Assistant A	1.00	1	43,243	22,957	3,308	69,508
310007	089080 - Financial Manager I	1.00	1	74,693	31,511	5,714	111,918
310011	023900 - Liquor Warehouse Supervisor	1.00	1	55,931	16,101	4,279	76,311
310012	022700 - Liquor Warehouse Worker I	1.00	1	38,605	32,000	2,953	73,558
310013	021800 - Warehouse Delivery Specialist	1.00	1	42,744	22,821	3,270	68,835
310014	023300 - Liquor Store Dist Coord	1.00	1	50,253	24,863	3,845	78,961
310016	081000 - Liquor Control Investigator	1.00	1	95,123	55,105	7,277	157,505
310018	028450 - Lottery Draw Coordinator	1.00	1	45,822	35,108	3,505	84,435
310019	087200 - Liquor Control Investig Sup	1.00	1	104,582	57,678	8,000	170,260
310021	087200 - Liquor Control Investig Sup	1.00	1	104,582	51,190	8,000	163,772
310024	073700 - Liquor Control Training Spec	1.00	1	64,501	46,775	4,935	116,211
310025	089040 - Financial Specialist III	1.00	1	57,138	26,736	4,371	88,245
310027	081000 - Liquor Control Investigator	1.00	1	77,825	50,399	5,953	134,177
310030	022700 - Liquor Warehouse Worker I	1.00	1	39,790	11,710	3,044	54,544
310036	081000 - Liquor Control Investigator	1.00	1	77,825	42,669	5,953	126,447
310038	004700 - Program Technician I	1.00	1	45,614	13,295	3,489	62,398
310040	021800 - Warehouse Delivery Specialist	1.00	1	42,744	22,821	3,270	68,835
310041	022700 - Liquor Warehouse Worker I	1.00	1	39,790	39,854	3,044	82,688
310042	004800 - Program Technician II	1.00	1	52,395	35,490	4,009	91,894
310043	023300 - Liquor Store Dist Coord	1.00	1	55,370	26,255	4,236	85,861
310045	023300 - Liquor Store Dist Coord	1.00	1	60,965	45,813	4,664	111,442

Report ID: VTPB-14-POSITION_SUMMARY

Run Date: 1/20/23

Run Time: 1:12 PM

State of Vermont

FY2024 Governor's Recommended Budget
Position Summary Report

Position Number	Classification	FTE	Count	Gross Salary	State Benefits	Federally Mandated	Total
310052	024700 - DLL Warehouse Manager	1.00	1	77,106	42,088	5,899	125,093
310066	022700 - Liquor Warehouse Worker I	1.00	1	38,605	33,131	2,953	74,689
310078	081200 - Sr Dir of Licensee Operations	1.00	1	102,191	28,344	7,817	138,352
310079	087200 - Liquor Control Investig Sup	1.00	1	101,313	56,788	7,750	165,850
310080	087205 - Liquor Control Lieutenant	1.00	1	107,702	58,527	8,240	174,469
310081	087200 - Liquor Control Investig Sup	1.00	1	104,582	57,678	8,000	170,260
310083	081000 - Liquor Control Investigator	1.00	1	80,820	47,500	6,183	134,503
310084	081000 - Liquor Control Investigator	1.00	1	83,441	23,584	6,383	113,408
310086	081000 - Liquor Control Investigator	1.00	1	95,123	55,105	7,277	157,505
310087	551900 - Liquor Control Licensing Dir	1.00	1	92,248	46,130	7,057	145,435
310091	089080 - Financial Manager I	1.00	1	86,195	24,333	6,594	117,122
310103	021800 - Warehouse Delivery Specialist	1.00	1	51,834	43,070	3,966	98,870
310107	023300 - Liquor Store Dist Coord	1.00	1	59,051	37,563	4,517	101,131
310112	022700 - Liquor Warehouse Worker I	1.00	1	39,790	11,710	3,044	54,544
310113	023900 - Liquor Warehouse Supervisor	1.00	1	50,794	14,449	3,886	69,129
310122	021800 - Warehouse Delivery Specialist	1.00	1	41,288	33,866	3,159	78,313
310125	023800 - Director of Retail Operations	1.00	1	68,994	30,077	5,278	104,349
310126	022700 - Liquor Warehouse Worker I	1.00	1	39,790	22,017	3,044	64,851
310137	021800 - Warehouse Delivery Specialist	1.00	1	44,179	22,990	3,380	70,549
310148	089040 - Financial Specialist III	1.00	1	57,138	16,429	4,371	77,938
310157	022700 - Liquor Warehouse Worker I	1.00	1	50,710	24,988	3,879	79,577
310164	089270 - Administrative Svcs Mngr II	1.00	1	84,261	52,150	6,446	142,857
310171	089140 - Financial Director II	1.00	1	78,332	44,006	5,992	128,330
310172	026600 - Lottery Games & Sys Manager	1.00	1	81,619	33,395	6,243	121,257
310173	024350 - DLL Marketing Manager	1.00	1	71,718	30,704	5,486	107,908
310174	089040 - Financial Specialist III	1.00	1	64,501	46,775	4,934	116,210
310175	024500 - Lottery Sales Representative	1.00	1	60,965	38,083	4,664	103,712
310176	024500 - Lottery Sales Representative	1.00	1	57,138	41,058	4,371	102,567
310177	024500 - Lottery Sales Representative	1.00	1	51,875	14,998	3,968	70,841
310178	052001 - Sr. Lottery Sales Coordinator	1.00	1	72,176	30,827	5,522	108,525

Report ID: VTPB-14-POSITION_SUMMARY

Run Date: 1/20/23

Run Time: 1:12 PM

State of Vermont

FY2024 Governor's Recommended Budget
Position Summary Report

Position Number	Classification	FTE	Count	Gross Salary	State Benefits	Federally Mandated	Total
310179	554300 - DLL Education Manager	1.00	1	72,176	41,132	5,521	118,829
310180	462800 - Sr Dir of Agency Operations	1.00	1	86,694	23,617	6,632	116,943
310181	030501 - Lottery Warehouse Supervisor	1.00	1	52,395	35,752	4,009	92,156
310182	404300 - VT Lottery Cust Serv Rep II	1.00	1	41,288	33,866	3,159	78,313
310183	024200 - Lottery Sales Manager	1.00	1	74,256	31,392	5,681	111,329
310184	404301 - VT Lottery Cust Service Sup	1.00	1	47,549	42,164	3,637	93,350
310185	024500 - Lottery Sales Representative	1.00	1	66,394	39,560	5,079	111,033
310186	404300 - VT Lottery Cust Serv Rep II	1.00	1	42,744	22,821	3,270	68,835
310187	028400 - Lottery Warehouse Worker I	0.80	1	30,301	8,977	2,318	41,596
310188	473000 - Lottery Director of Security	1.00	1	77,106	50,333	5,899	133,338
310189	024400 - Digital Mrkting & Web Support	1.00	1	60,528	27,660	4,630	92,818
317001	90120X - Commissioner	1.00	1	142,262	39,168	10,882	192,312
317002	95360E - Principal Assistant	1.00	1	71,524	30,770	5,472	107,766
317003	90570D - Deputy Commissioner	1.00	1	124,348	63,262	9,514	197,124
317004	91590E - Private Secretary	1.00	1	82,084	51,698	6,280	140,062
Total		69.80	70	4,675,064	2,483,145	357,643	7,515,851

Fund Code	Fund Name	FTE	Count	Gross Salary	State Benefits	Federally Mandated	Total
21370	Tobacco Litigation Settlement	2.00	2	123,009	79,119	9,410	211,538
50200	Vermont Lottery Commission	21.80	22	1,431,019	753,753	109,473	2,294,245
50300	Liquor Control Fund	46.00	46	3,121,036	1,650,273	238,760	5,010,068
Total		69.80	70	4,675,064	2,483,145	357,643	7,515,851

Note: Numbers may not sum to total due to rounding.