



How the nickel moves



The manufacturer/distributor, who has been holding on to the five cent deposit since selling the beverage, pays the five cent deposit to the redemption center/retailer. The redemption center is made whole.

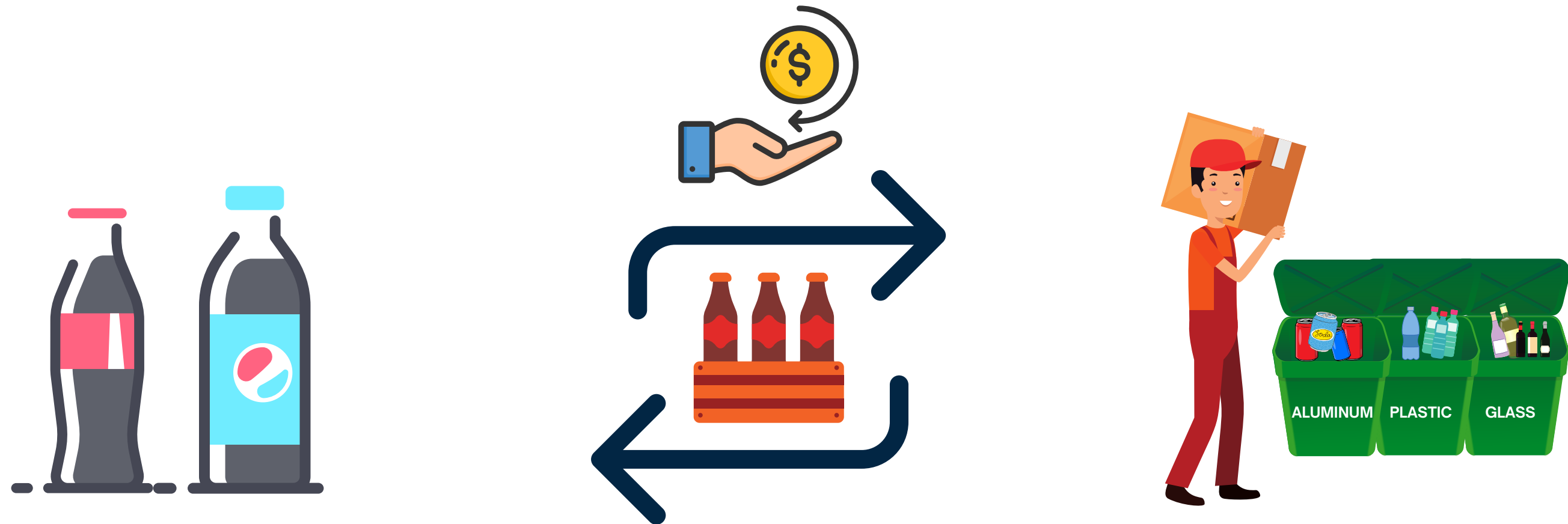


The deposit passed circularly through the system





Handling fee



The manufacturer/distributor pays a separate "handling fee" to the redemption center/retailer: 3.5 or 4 cents per container, depending on whether the brand is in a commingling agreement. This is how redemption centers are funded.





Stakeholders



REDEMPTION CENTERS



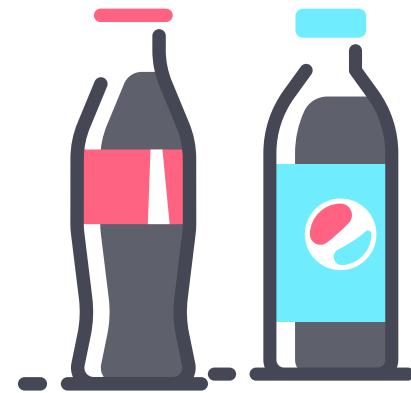
MOM AND POP GROCERS



SOLID WASTE DISTRICTS



VERMONT CONSUMERS



THE BEVERAGE INDUSTRY



SINGLE STREAM CENTERS (MRFS)



Producer Responsibility Organization





Redemption Centers



Concerns

- Lack of space due to inconsistent TOMRA pickups
- Increase in volume would result in too many "sorts"



Provisions in H.158

- PRO must: ensur[e] materials will be picked up from redemption centers on a timely basis (pg 13 line 18).
- The PRO must: [eliminate] brand sorting ... at points of redemption (pg 13 line 17).





Redemption Centers

Concern:

Redemption centers are not able to hire and keep good workers

Provisions in H.158

- Increases the handling fee 1 cent for non-commingled containers
- Increases the volume of containers handled
- Increases worker efficiency by eliminating brand-sorting



There is a ceiling to what I can pay my workers...The only way we can make more money in redemption is to increase our volume (of containers)

Jacob Trombley
Owner of 5 Vermont Redemption Centers
VTDigger, Dec 2022





Grocers

Concerns

- Retailers can't handle expansion under current system
- Lack of clear information about retailers' role in PRO
- Small retailers would be overwhelmed



Provisions in H.158

- Addressed in previous slide
- PRO must: consult with stakeholders on the development of the plan...
 - Add: specify large participating retailers in stakeholder group
- Retailers under 5,000 sq ft will be exempted. Small and medium retailers.



Consumers

Concerns

- **There is no redemption center nearby**



Provisions in H.158

- **H.158 creates convenience standards that the PRO must adhere to including:**
 - **at least 3 redemption centers per county**
 - **at least 1 redemption center per population of 7,000 or more**
 - **statewide coverage of points with a measurable standard**





MRFs, Solid Waste Districts

Concerns

- **Loss of revenue from scrap materials**
- **Costliness of glass (CSWD)**



Provisions in H.158

- **PRO must: propose a protocol for documenting the amount of materials collected under the plan that are processed and marketed by solid waste management entities, including at [MRFs], and shall propose a compensation formula for...beverage containers**
- **The bill includes wine in expansion, but it is a later expansion date than other beverages**





Amendments

- **Increased enforcement and accountability**
 - **Trigger increase for deposit**
- **Wine timeline and deposit**
- **Technological upgrades for Redemption Centers**





In closing

**Thank
you.**

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